

#### Obstacles to and Limitations of Social Experiments: 15 False Alarms

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Stephen H. Bell & Laura R. Peck, Abt Associates



### Competing Qualities of Field Experiments for Social Policy Evaluation

- Random assignment removes unknown confounders (selection bias)
- Concerns about
  - ethical appropriateness
  - scientific reliability
  - feasibility
  - cost
- With . . .
  - creative design
  - scrutiny of assumptions
  - adequate commitment of funders
  - ... many of these go away; they are "false alarms"

### **Overview of Talk**



- Review concerns in the U.S. about limitations of field experiments as a method for measuring social policy/ program effectiveness
- Convey our reasons for believing these objections do not hold up in the American context
- Invite discussion about their importance in Europe

### Possible Flaws Shared with Other Study Designs



- Missing outcome data
- Limited sample size (esp. for subgroup analyses)
- Inability to sort out causes of cross-site variation
- Findings not nationally representative

These challenges and limitations can face *any* impact study design, experimental or non-experimental

### 1. Ethical Concerns



- Unfair or unethical to deny services to control group
- If program is oversubscribed, have to limit inflow somehow

- lottery may be the fairest way (Orr, 1999)

- Doing an evaluation because *don't know* if the intervention helps → can't presume Cs are hurt
- Examples of where Cs are *helped* compared to Ts: male youths in the National JTPA Evaluation (Orr et al., 1996)

### Scientific Concerns Regarding Experiments



Does the experiment give scientifically unreliable estimates of impact? Several concerns here:

- 2. Impact on those assigned to, not on those who get the intervention
- 3. Control group is not a "no services" counterfactual
- 4. Control group members have easier access to alternative services than if there were no program
- 5. Treatment group's experience is distorted by change in program scale or population served
- 6. Eliminate selection bias only for the policy exposure controlled by randomization / care about other Qs

## 2. Impact on the Assigned, Not the Treated



- Matters if < 100% participation in the T group</li>
- Make "no-show adjustment" attributes entire T-C difference to the participants (Bloom, 1984)
- No assumptions about similarity of participants and non-participants, nor about similarity of either one to Cs
- Needed assumption = zero impact on nonparticipants
  - widely viewed as innocuous

### 3. Not "No Services" Counterfactual



- Multiple agencies supply similar services
- A given agency should be looking at "our services" versus "everything else that's out there", to justify its portfolio
- Were that agency not offering its particular intervention – and people could do just as well with services from other sources – the agency's services are truly having no impact
  - → That's what you want the findings to show

# 4. Cs Have Easier Access to Other Services



- With no program, all field experiment participants (Ts & Cs) would compete for assistance from available sources
- Cs face less competition as a result of Ts getting nto the focal program → Cs get too much help → impact estimate is biased downward (if effective)
- Not if policy decision is about program expansion/ contraction at the margin . . . or if other programs would expand to fill (at least part of) the void
  - → C group with full access to alternatives = better approximation of the ideal than one with no access

# 5. Change in Scale or Population Served

- Removing Cs necessarily results in
  - operating below capacity, or
  - broadening the population served
    Both could change impacts
- One option = broaden the population but have local staff identify applicants they would ordinarily have served (incentive is higher probability of T-group assignment)
  - do impacts for "ordinary" group
  - compare to impacts on "extras" (Olsen et al., 2007)
- Other option: spread Cs very thinly across many sites (e.g., Job Corps; Schochet et al., 2001)

## 6. Eliminates Selection Bias Only Once



- Experiments don't strengthen inference about the consequences of program facets not randomized
- For example, can't estimate impacts of different service sequences that emerge after random assignment without reverting to non-experimental methods and facing selection bias
- True . . . but other types of impact evaluations have all of these same problems plus one more (selection bias when estimating the *main* impact that randomization *addresses*)

### Feasibility Concerns Fixed with Adequate Funding



- 7. Saturation interventions affect entire communities
  - It's a big continent  $\rightarrow$  randomize communities
- 8. Programs that struggle to meet enrollment targets
  - Spread Cs thinly + fund added outreach
- 9. Need lifelong "treatment" to get full behavioral response
  - Fund the lifelong treatment
- 10. Low T group participation → small average effects
  - Large samples reveal small effects
- 11. Programs/policies that pose questions of effectiveness in multiple areas
  - Multi-stage random assignment



### Feasibility Concerns Fixed with Adequate Funding (continued)



12. Interventions with general equilibrium consequences beyond the experimental sample

- General equilibrium analysis methods needed whether measure direct effects with experiments or with nonexperimental methods
- 13. National / EU policy needs to be guided by representative findings
  - Field experiments with statistically representative samples of sites are feasible (e.g., Head Start; Puma et al., 2010)
- 14. Evidence of policy effectiveness needed quickly
  - Do regular, temporally overlapping experimental studies of existing programs → new impact findings are always emerging

### 15. Experiments Are Too Expensive



- Need to consider costs compared to alternative studies tackling the same policy questions
- Obtaining broadly representative data on thousands of people with and without a policy is not cheap – whatever the study's design
- Exception = evaluations using existing large surveys; comparison group designs based on such data were the first ones discredited (LaLonde, 1986, Barnow, 1987)
- Low-cost experiments are possible (Baron, 2012)
- The costs of *failing* to do experiments is extremely high, if ineffective programs continue

### Summary and Discussion



- Are field experiments sufficiently feasible to serve as foundation of social policy decision-making?
- View from the States
  - "yes," scientifically, ethically, and operationally
  - in an era of heightened fiscal accountability and results-focused policy making, it pays to *fund* the best possible impact evidence

but some skeptics remain (e.g., Brickman & Reich, 2009)

View from Europe: ? ? ? [discussion]

#### **Investigator Contact Information**



#### Stephen H. Bell, Ph.D.

Laura R. Peck, Ph.D.

Senior Fellow Abt Associates Bethesda, Maryland, U.S.A. (301) 634-1721 stephen\_bell@abtassoc.com Principal Scientist Abt Associates Bethesda, Maryland, U.S.A. (301) 347-5537 Iaura\_peck@abtassoc.com



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