

an artist's impression

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What am I talking about?

- Effects of introducing incentives on the behavior of workers (and firms)
- Passive labor market policies:
 - unemployment benefits, unemployment assistance, disability benefits
- Activating unemployed: benefit sanctions
- Active labor market policies:
 - training, public employment services, job creation

Why artist's impression?

- Provide eyeball-tests wherever possible
 - Passive policies: easy
 - Active policies: not possible
- Do not pretend to be exhaustive or complete
 - Provide examples partly based on my own research

Passive policies

- Maximum duration of unemployment benefits
- Unemployment benefits and eligibility criteria: having to search for a job
- Unemployment assistance: incentives for administrators
- Disability benefits: introducing incentives for workers and firms

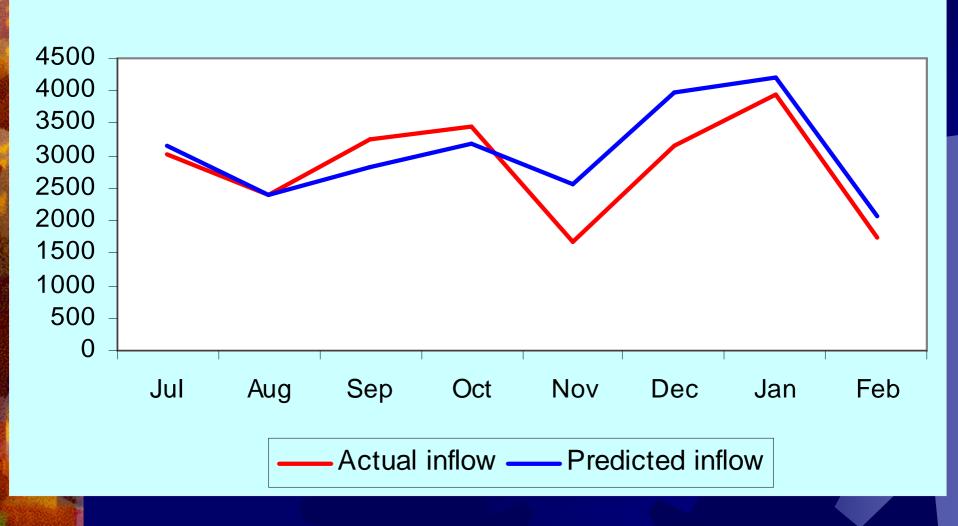
Shortening PBD in Slovenia

- PBD = dependent on work experience
- October 1998: Potential benefit duration of UI (earnings-related) benefit reduced differently for different groups
 - 18 to 9 months
 - 12 to 6 months
 - 9 to 6 months
 - 6 to 3 months
 - 3 to 3 months

Effects

- Changing inflow into unemployment
- Spike at the end of the unemployment benefit period
- Shift in the spike when the PBD is reduced

Monthly inflow into unemployment

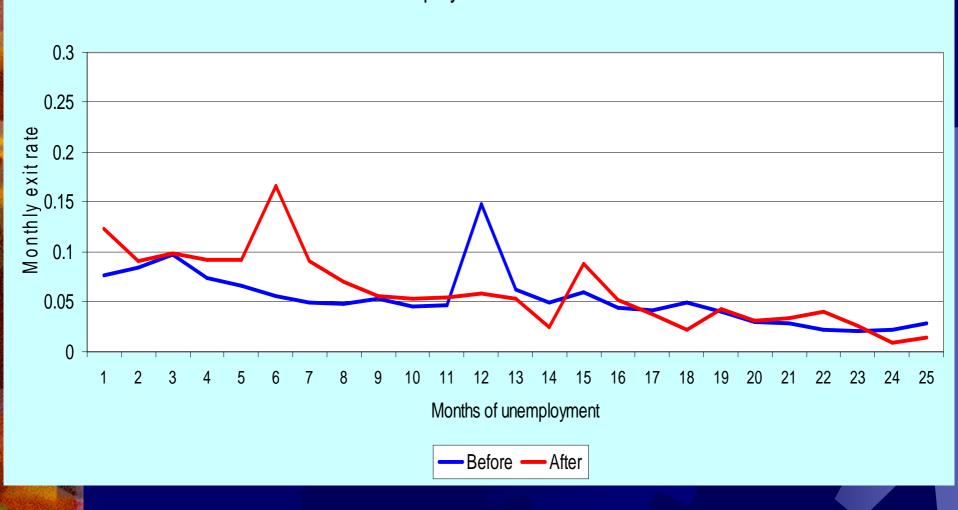






— Before

Unemployment exit rate



Indication of the overall effect

1 week PBD ↓ 1.3 days unemployment ↓

	PBD (months)		Median duration (months)		
	Before	After	Before	After	Δ
1	3	3	4.2	3.7	-0.4
2	6	3	4.7	3.8	-0.9
3	9	6	6.1	4.5	-1.6
4	12	6	7.4	5.0	-2.5
5	18	9	9.8	5.8	-4.1

Details: Van Ours and Vodopivec (2006)

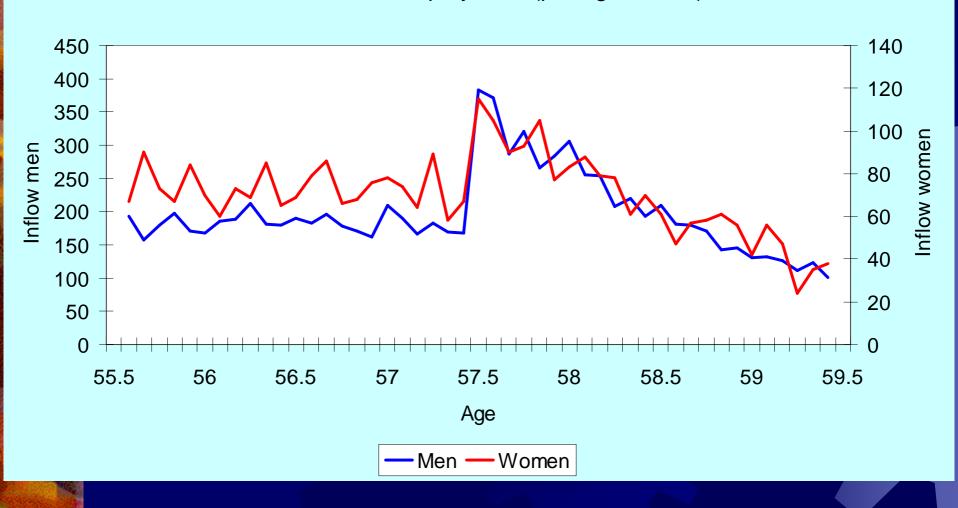
UI benefits in the NL

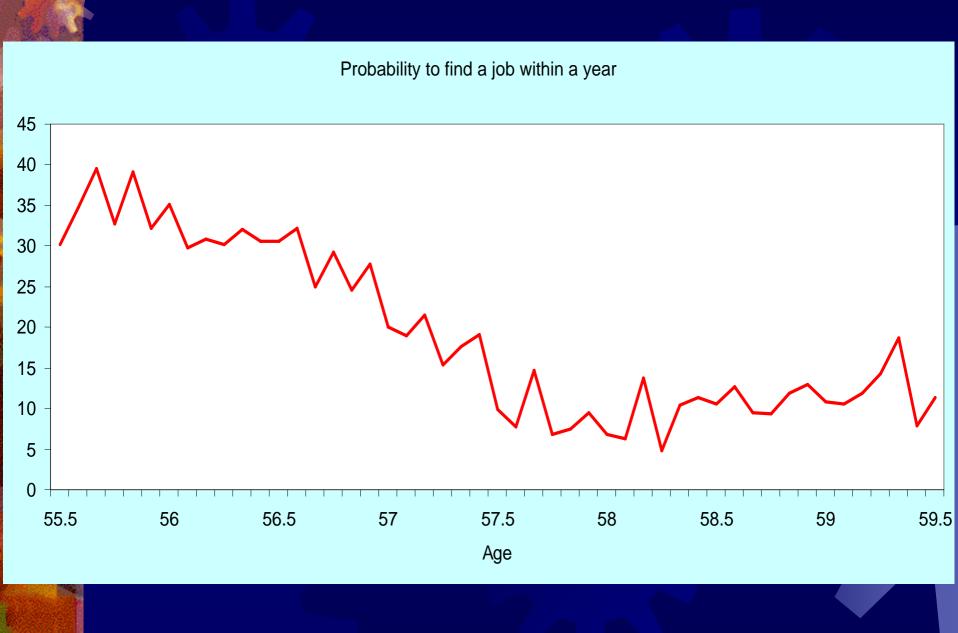
- Eligibility criteria:
 - Register at the employment office, accept a 'suitable job', actively search for work – but only up to the age of 57.5
- Entitlement:
 - Wage dependent benefits, maximum duration = dependent on previous work experience (largely age related)
 - Age at inflow <57.5: 6 years; age at inflow ≥57.5:
 7.5 years = unemployment benefits up to 65 years, until old-age pensions

Effects

- Changing inflow into unemployment: workers "prefer" to become unemployed after age 57.5
- Reducing outflow from unemployment:
 workers adjust there search behavior –
 after age 57.5 and slightly before that

Inflow into unemployment (per age-month)





Conclusions

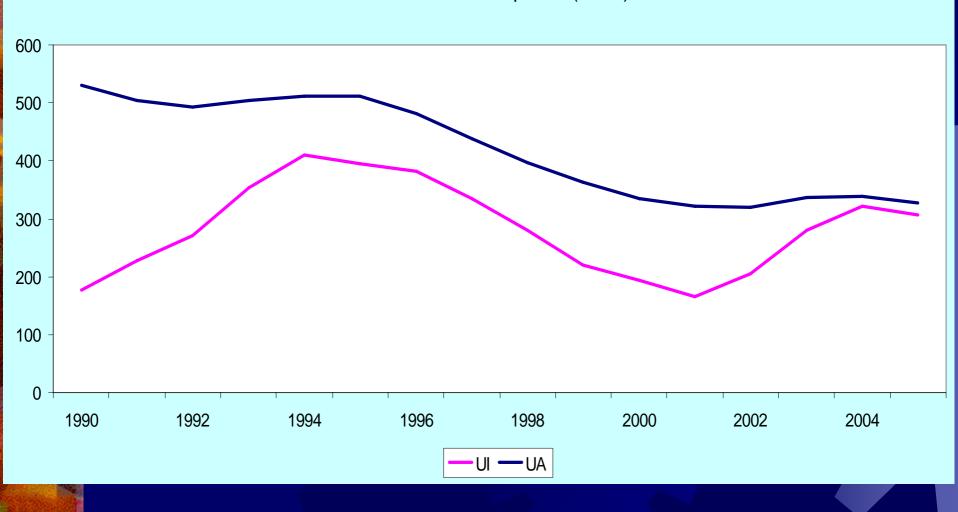
- Large disincentive effect from abolishing search requirement
- Also anticipation effect decline in search starts already before age 57.5
- Entitlement effect: increase in inflow after age 57.5

Details: Heyma and Van Ours (2006)

Reorganizing UA in the NL

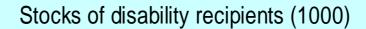
- Before 2004: municipalities received 90/75 % of payments on UA benefits from national budget
- New welfare act in 2004: local authorities financially responsible for UA benefits and activation – fixed budget
- Tradeoff between investing in ALMP or in PLMP (paying benefits)

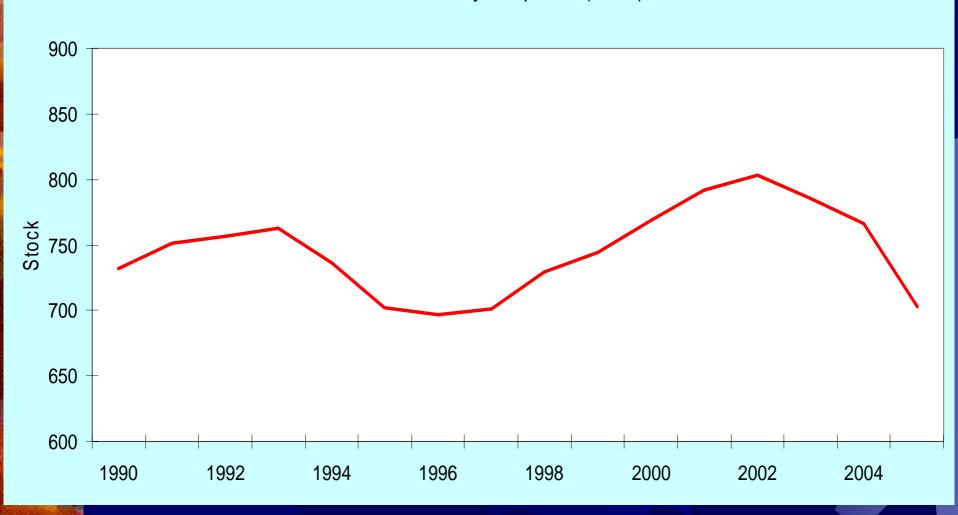


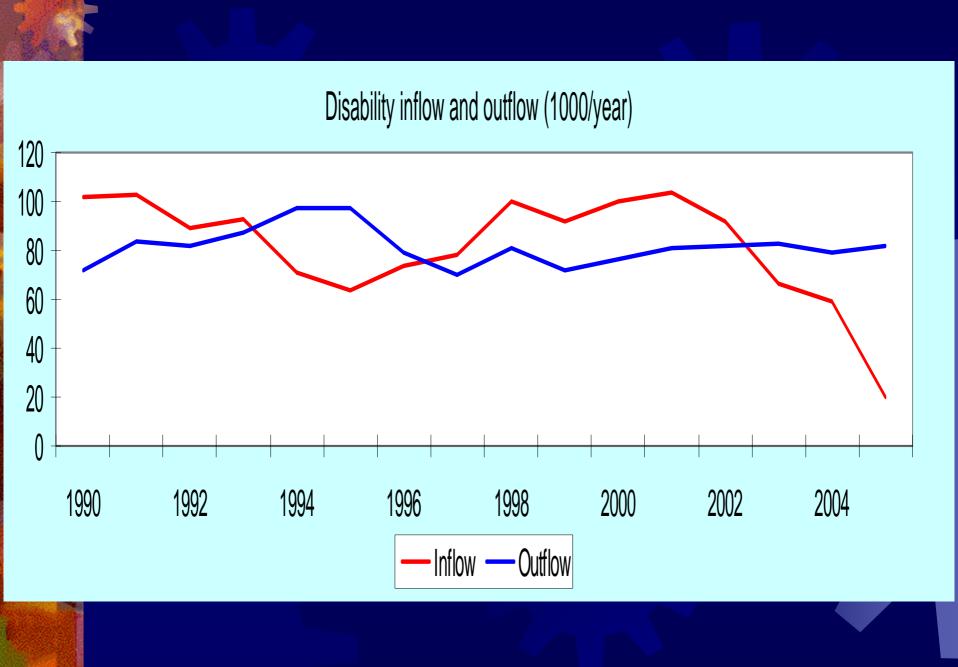


Reorganizing DI in the NL

- 1990s: Disability ≠ no suitable jobs available
 re-examination of disabled workers younger than 45 years; DI-premium experience rated
- 2002: Gatekeeper model extended: more responsibility for employers and workers
- 2006: Law on Work and Income
 - Waiting period of two years
 - Obligations for employers and workers to avoid inflow into disability reintegration reports







Experimental research

- Some local administrative offices: more intensive screening of reintegration reports
 - Standard: screen reports on paper
 - "Treatment": always contact employer and sick employee – time spent screening 40% higher
- Long-term sickness absenteeism and DI applications both reduced with 5%
- Very much cost efficient
 - Details: De Jong, Lindeboom, Vd Klaauw (2006)

Activating unemployed

- Benefit sanctions: reduce benefits temporary if eligibility requirements are not fulfilled
 - Ex post effect: react to reduction in benefit being unemployed is more expensive
 - Ex ante effect: avoid benefit sanction by searching harder before sanction is imposed
- Ex post effect: studies in NL and Switzerland: big effect of benefit sanctions – doubling of job finding rate
 - Details: various studies

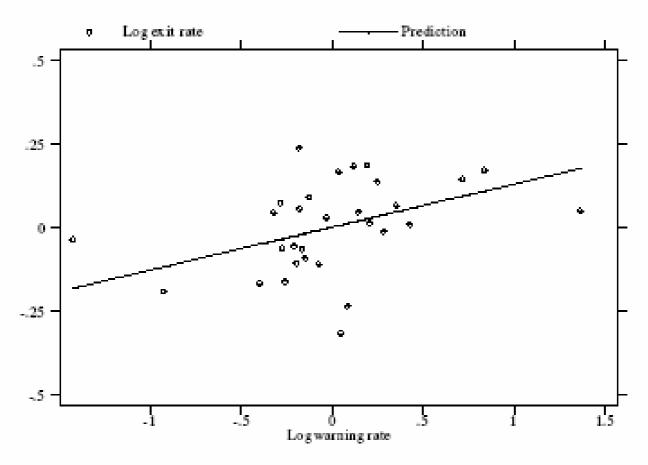


Figure 4. The ex-anteeffect Effect of Warning Rate on Exit rate of the non-sanctioned

Active labor market policies

- International comparison of micro studies
- International comparative study using aggregate data

ALMP – micro studies

- Kluve (2006) meta analysis
- 95 microeconomic evaluation studies of European ALMP – use outcomes of programs as separate datapoints – 137 datapoints
- "Treatment" effects:
 - Positive: 75
 - Zero: 33
 - Negative: 29

Conclusions

- Traditional training: modest effects
- Private sector incentive programs and "services and sanctions" better performance
- Direct employment in public sector less likely to have impact
- Enhance job search effectiveness:

Job search assistance

Counseling and monitoring

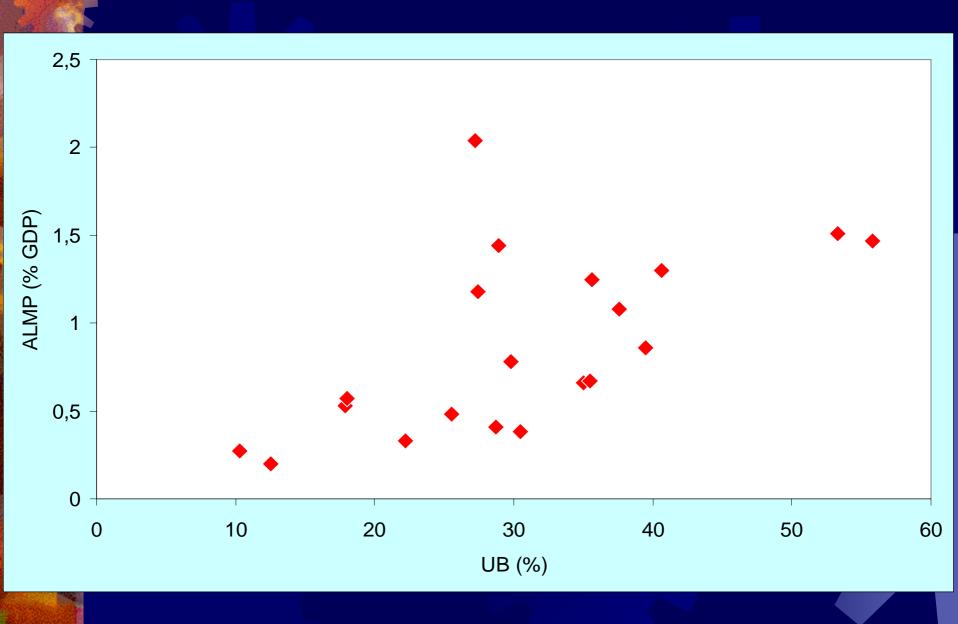
Appropriate sanctions for non-compliance

ALMP – macro data

- Comparison of ALMP and other labor market institutions
- Cross-section time series: 20 OECD countries
- Subsidized jobs, public employment services and labor market training
- Other institutions: unemployment benefits, taxes, union density, employment protection legislation, bargaining context

Conclusions

- Subsidized jobs and PES no effect on unemployment
- Training reduces unemployment
- Effect of training increases with the level of unemployment benefits
 - Details: Boone and Van Ours (2006), OECD Employment Outlook 2006



Passive and active policies

- Not independent
- Complementary: they may reinforce each other – job training may be more effective with monitoring and sanctions
- Substitutes money spent on benefits may also be used for training – courses
 - subsidize temporary work

Lessons from reforms – the artist's impression

- 1. Introduction (financial) incentives is useful
- Restructuring cannot be partial: take complementarities and escape routes into account
- 3. Finding the optimal system = partly trial and error learning by doing
- 4. Quick results are not to be expected