A comparison of the contribution of labor reallocation to aggregate productivity growth: Canada and the United States

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Disclaimer

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- Part of the research was done while one of the researchers was a Special Sworn Status researcher of the U.S. Census Bureau at the Center for Economic Studies.
- Other data used in this paper are confidential data housed at a Statistics Canada Research Data Center, accessed through the Ottawa Head Office by arrangement with Industry Canada.
- All results presented in this paper have been screened to insure that no confidential data are revealed.
- Research results and conclusions expressed are those of the authors and do not necessarily reflect the views of the Census Bureau, Statistics Canada, or Industry Canada.



This is work in progress, and results are very preliminary!

Outline

Introduction to the paper

Methodology

Data

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Conclusion

Cross-national analysis

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- ... then see what happens....

Slew of issues

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 - 50% of labor productivity growth is dependent on labor reallocation (Foster, Haltiwanger, and Krizan 2001, US data)
 - ... or is it higher: 70% (Lentz and Mortensen 2008, Danish data)

Our approach

Here: evidence on the evolution of labor productivity decomposition ...

... for two countries: Canada and the United States...

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- … caveats at the end

Productivity

Aggregate productivity

$$\boldsymbol{P}_t = \sum_{j \in J} \theta_{jt} \boldsymbol{p}_{jt} \tag{1}$$

 θ_{jt} represents the firm's market share (share of labor or share of sales), and p_{jt} is the individual firm's productivity.

Productivity growth

Productivity growth

$$\Delta P_{t,t-k} = \sum_{j \in J_t} \theta_{jt} p_{jt} - \sum_{j \in J_{t-k}} \theta_{jt-k} p_{jt-k}$$
(2)

$$\Delta P_{t} = \sum_{i \in C_{t}} \theta_{it-1} \Delta p_{it}$$

$$+ \sum_{i \in C_{t}} \Delta \theta_{it} p_{it-1} + \sum_{i \in C_{t}} \Delta \theta_{it} \Delta p_{it}$$

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BHC decomposition (Baily, Hulten, and Campbell 1992)

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$$= Within + Between + Cross + Entry - Exit$$

• where $J_t = \{C_t, E_t\}$ and $J_{t-k} = \{C_t, X_t\}$

FHK decomposition

FHK version (Foster, Haltiwanger, and Krizan 2001)

$$\begin{aligned} \Delta \boldsymbol{P}_{t,t-k} &= \sum_{j \in C} \theta_{jt-k} \Delta \boldsymbol{p}_j + \sum_{j \in C} \Delta \theta_j \left(\boldsymbol{p}_{jt-k} - \boldsymbol{P}_{Jt-k} \right) \\ &+ \sum_{j \in C} \Delta \theta_j \Delta \boldsymbol{p}_j + \sum_{j \in E} \theta_{jt} \left(\boldsymbol{p}_{jt} - \boldsymbol{P}_{Jt-k} \right) \\ &- \sum_{j \in X} \theta_{jt-k} \left(\boldsymbol{p}_{jt-k} - \boldsymbol{P}_{Jt-k} \right) \end{aligned}$$
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► contribution of firm's p_i, i = t, t - k now relative to economy/sector-wide P_{t-k}

$$\begin{split} \Delta \mathcal{P}_{t,t-k} &= \sum_{j \in \mathcal{C}} \bar{\theta}_j \Delta \mathcal{P}_j \\ &+ \sum_{j \in \mathcal{C}} \Delta \theta_j \left(\bar{\mathcal{P}}_j - \bar{\mathcal{P}}_J \right) \\ &+ \sum_{j \in \mathcal{E}} \theta_{jt} \left(\mathcal{P}_{jt} - \bar{\mathcal{P}}_J \right) - \sum_{j \in \mathcal{X}} \theta_{jt-k} \left(\mathcal{P}_{jt-k} - \bar{\mathcal{P}}_J \right) \end{split}$$

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GR decomposition (Griliches and Regev 1995)

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- productivity differences for entrants/exiters are weighted by the contemporaneous market share of the firm

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If new entering firms are taking market share away from both exiting and existing firms, then

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- ► S_N market share of $j \in E$, S_X market share of $j \in X$

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Data

Bérubé, Dostie, Vilhuber Reallocation

T2/Longitudinal Employment Analysis Project (LEAP)

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- No value-added: productivity measured as sales (receipts) per worker

ASM+CM

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- ASM/CM: information on employment, wages, sales, value-added

LBD

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T2LEAP schema



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Overview of LBD data



ASM-CM-LBD schema



Methodology for US

Matching methodology using LBD

Define births/deaths/continuers in LBD

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- Create panel weight to match birth/death rates in LBD (here: by ten size-classes)

Data definitions

Imputations

- We impute missing sales based on data for surrounding years for the same firm.
- When employment is missing, we assume the plant is inactive (dead)

Adjustments

- Productivity = (real value of) sales/worker
- Trim top and bottom 2% of productivity by removing from the panel.



Common characteristics

Long time series

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Differences

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Bérubé, Dostie, Vilhuber Reallocation

Previous results

Enormous literature

The literature is enormous. Many studies provide some summary of previous studies.

 Within-plant contribution between 0.79-1.2 (Foster, Haltiwanger, and Krizan 2001)

Comparing to FHK2001



Comparing to Baldwin and Gu (multiple)

to come

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US and Canada: FHK



US and Canada: BHC



US and Canada: GR



US and Canada: BG



 Variations in k (3 years, 5 years, 1 year?) [easy in Canada, not in US] (already noted in Foster, Haltiwanger, and Krizan (2001))

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 - Importance of measuring at firm level [only way in Canada, only in EC years in US]

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 - ... due to measurement at firm vs. establishment level?
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- decreasing role of cross effect (all), between effect (GR,BG) in Canada?
- In the US, positive net effect of entry/exit, but secular increase in role of entrants/decrease in role of exiters?
Introduction Methodology Data Results Conclusion

Thank you.

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