The joint dynamics of capital and employment at the plant level

William Hawkins, Ryan Michaels, & Jiyoon Oh University of Rochester

Preliminary and incomplete

CAED, April 2012

Motivation

- Macro models often study one friction at a time.
 - Prices: Nakamura and Steinsson (2008).
 - Capital: Kahn and Thomas (2008).
 - **Employment**: Bachmann (2011).
- But firms make many decisions.
 - Need to integrate models to analyze *joint* dynamics.
 - Recent interest: Bloom (2009), Bloom, et al (2011),
 Sveen and Weinke (2010)

This paper's goals

 Integrate canonical models of dynamic capital and labor demand.

- Characterize plant-level dynamics in steady state.

- Test implications at the plant level.
 - Hypothesis: Both factors are adjusted in the same direction whenever the more costly-to-adjust factor is changed.

Main result

Investment a weak predictor of employment growth at the plant level.

- Stands in sharp contrast to the baseline model.
- Withstands challenges to measurement and extensions to factor-biased shocks.

Baseline model

• Plant maximizes present value of profits,

$$y - wn - \mathbf{C}_{k} \langle \mathbf{k}, k_{-1} \rangle = \mathbf{C}_{n} \langle \mathbf{k}, n_{-1} \rangle$$

- **Production:** $y = x^{1-\alpha-\beta}k^{\alpha}n^{\beta}$
- Driving process: $x' = xe^{\varepsilon'}$, $\varepsilon' \sim N(\sigma^2/2, \sigma^2)$

Constant returns + random walk \Rightarrow value function is linearly homogeneous in x. Can re-cast problem as choice of k / x and n / x.

Baseline model

• Plant maximizes present value of profits,

$$y - wn - \mathbf{C}_{k} \langle \mathbf{k}, k_{-1} \rangle = \mathbf{C}_{n} \langle \mathbf{k}, n_{-1} \rangle$$

• Adjustment costs:

Baseline model

• Plant maximizes present value of profits,

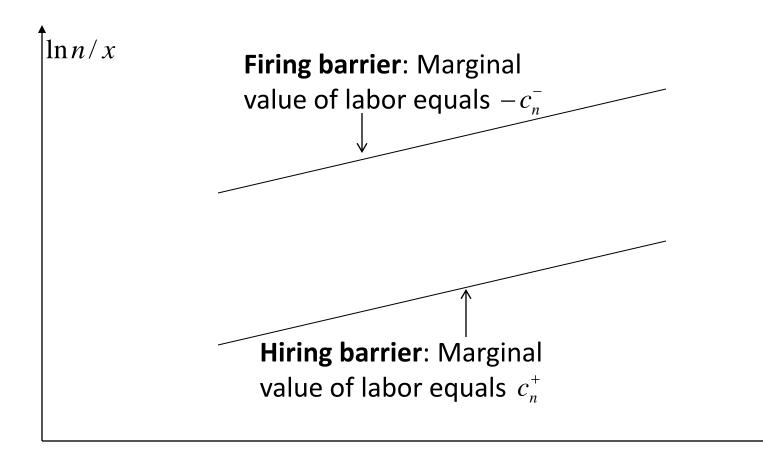
$$y - wn - \mathbf{C}_k \langle \mathbf{k}, k_{-1} \rangle = \mathbf{C}_n \langle \mathbf{k}, n_{-1} \rangle$$

• Adjustment costs:

$$\mathbf{C}_{k} \langle \!\!\!\langle , k_{-1} \rangle \!\!\!\! = \begin{cases} p_{b} \langle \!\!\!\langle -k_{-1} \rangle \!\!\!\! & \text{if } k > k_{-1} \\ -p_{s} \langle \!\!\!\langle -1 \rangle \!\!\! & -k \rangle \!\!\! & \text{if } k < k_{-1} \end{cases}$$

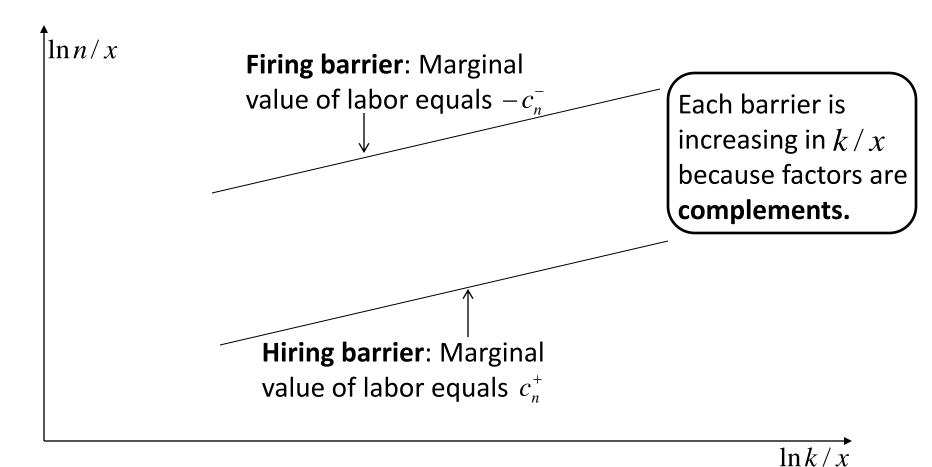
$$\mathbf{C}_{n} \mathbf{\Phi}, n_{-1} = \begin{cases} c_{n}^{+} \mathbf{\Phi} - n_{-1} & \text{if } n > n_{-1} \\ c_{n}^{-} \mathbf{\Phi}_{-1} - n & \text{if } n < n_{-1} \end{cases}$$

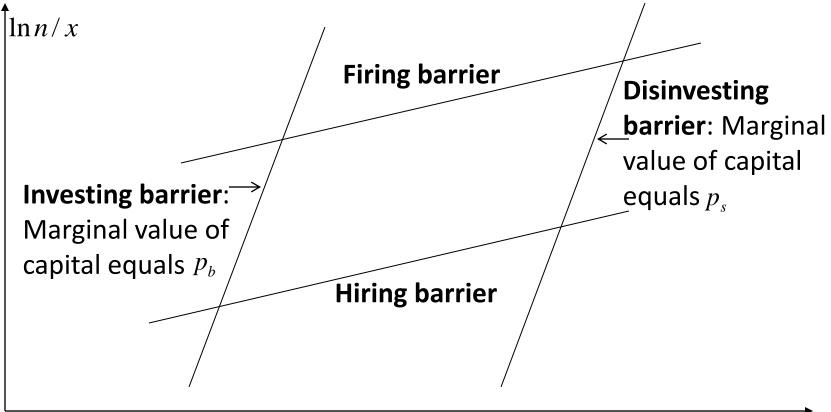
Costly to hire and fire



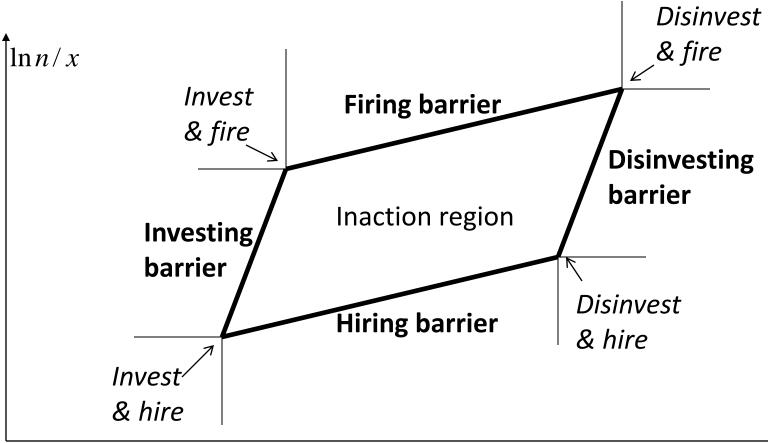
 $\ln k / x$

See Dixit (1997) and Eberly and van Mieghem (1997)

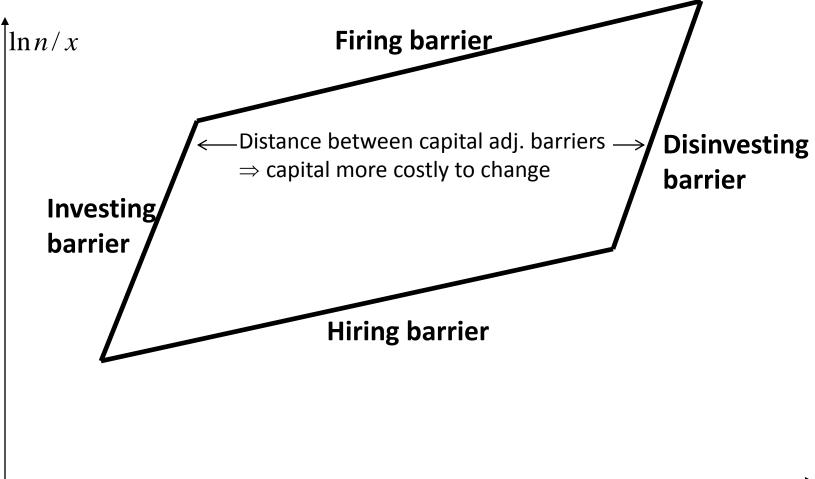


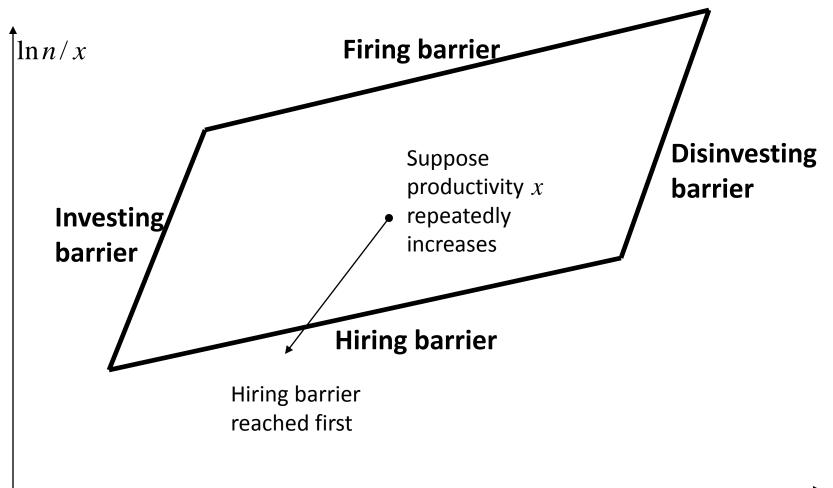


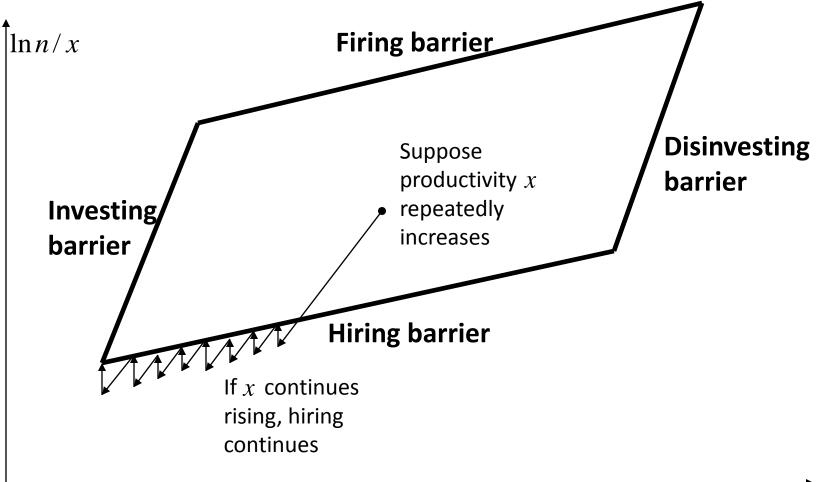
 $\ln k / x$



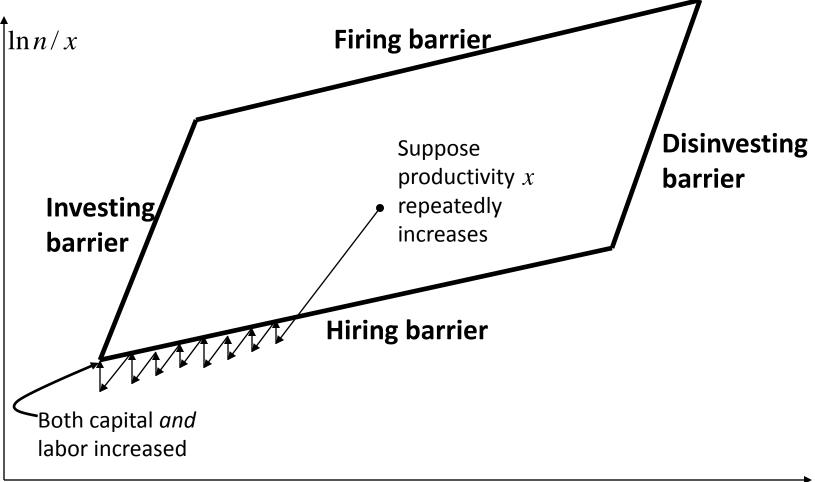
 $\ln k / x$







 $\ln k / x$



 $\ln k / x$

Proposition: The adjustment of the most costly-to-change factor always coincides with an adjustment (in the same direction) of the least costly-to-adjust factor.

Empirical implication: Employment growth among investing plants is strictly positive.

Empirical analysis: Data

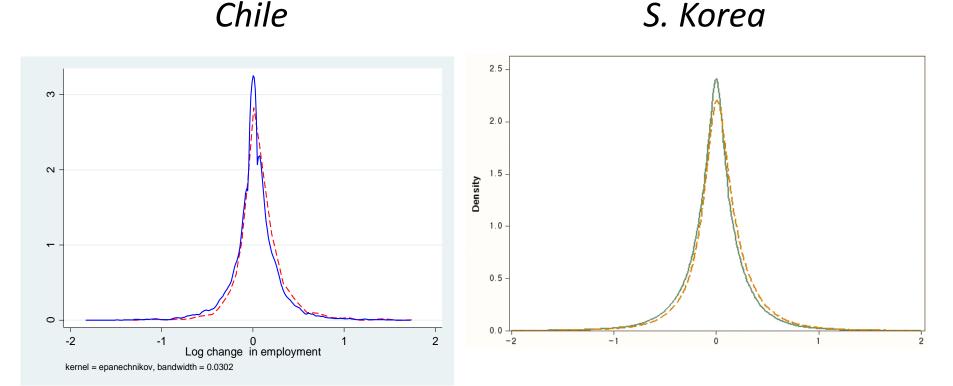
• Chilean manufacturing census, 1979-96

• Korean annual manufacturing survey, 1990-06

- Each is a census of manufacturing plants with at least 10 workers.
- Contains annual observations on equipment investment and employment growth.

Empirical analysis: Results

The distribution of employment growth



Solid line - unconditional distribution of the log change in employment **Dashed** line - distribution of $\Delta \ln n$ conditional on $I/K_{-1} > 10\%$

Empirical analysis: Results

 Investment a weak predictor of employment growth at plant level

	Chile	Korea	
Share of plants which reduce employment (<i>n</i>), given <i>I/K</i> ₋₁ > 10%	30.4%	39.3%	
Avg. decline in <i>n,</i> given <i>I/K</i> ₋₁ > 10%	16.4%	21.6%	
Avg. increase in <i>n</i> , given I/K ₋₁ > 10%	20.7%	23.8%	

What accounts for results?

- **Time to build**: Investment takes time, new workers hired next year.
 - Correlation between *current* investment and *future* employment growth just as low.
- Unobserved heterogeneity: Co-movement obscured by aggregation over distinct units.

– Most likely a problem at *large* establishments.

- But correlation is weak across *all* size classes.

What accounts for results?

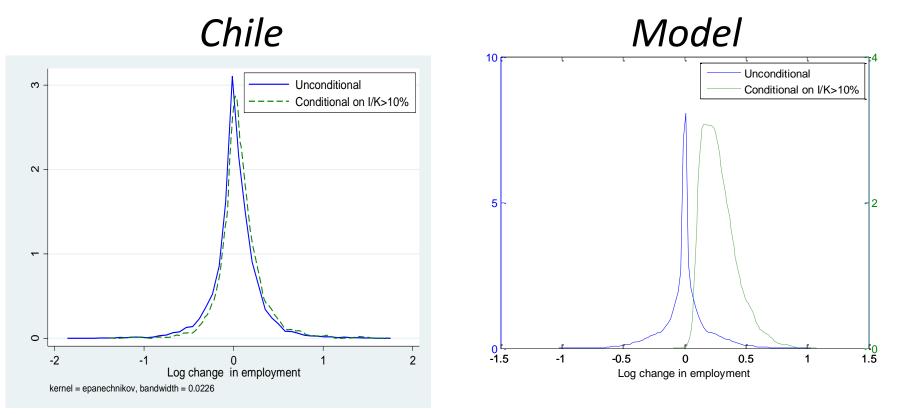
- **Time aggregation**: Plants hire and invest in one quarter, but fire later in the year.
 - Simulate model to judge if time aggregation is quantitatively significant.

Model simulation: Calibration

Parameter	Value	Reason	
p_b	1	Normalization	
p_s	0.96	$\Pr = 0$	
$c_n^+ = c_n^- \equiv c_n$	9.6% of qtly. wage	$\Pr[n] = 0$	
σ	0.15	Dispersion in employment growth	

Model simulation: Results

The distribution of employment growth



Time aggregation does not account for the poor fit of the model.

Robustness

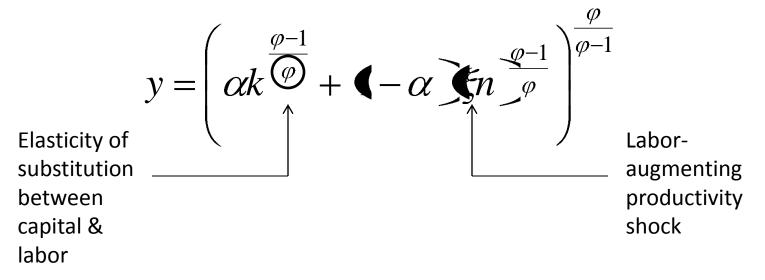
Result is robust to

- Physical capital depreciation
 - Constant geometric decay
 - Modified "one-hoss-shay"
- Worker attrition
- Fixed costs

Robustness

- Bottom line: Neutral shock + complementarity ⇒ tight positive co-movement of capital and labor even w/ frictions.
- Suggests we relax assumption of a single neutral shock.
 - Analyze labor-augmenting technical change.
 - Alternative: factor price shocks. But these preserve positive comovement.

Production w/ labor-augmenting productivity



Production w/ labor-augmenting productivity

$$y = \left(\alpha k^{\frac{\varphi-1}{\varphi}} + \langle -\alpha \rangle k^{\frac{\varphi-1}{\varphi}}\right)^{\frac{\varphi}{\varphi-1}}$$

• Isoelastic demand schedule,

$$y = \zeta p^{-\varepsilon} \xleftarrow{} Elasticity of demand}$$

Demand______shifter

- Demand shifter is neutral ⇒ induces positive co-movement between capital and labor.
- Labor-augmenting productivity *can* induce positive investment and employment contraction *if*
 - Capital is highly complementary
 - Labor share is sufficiently low
 - Product demand is inelastic

- Demand shifter is neutral ⇒ induces positive co-movement between capital and labor.
- Labor-augmenting productivity *can* induce positive investment and employment contraction *if*
 - Capital is highly complementary
 - Labor share is sufficiently low
 - Product demand is inelastic

But for plausible calibration, increase in ξ induces **positive comovement.**

Ongoing work

- Capital-skill complementarity
 - Skilled-labor-augmenting technical change induces substitution away from unskilled labor.
 - Neutral (demand) shifters induce positive comovement across all factors.
 - ⇒Distribution of employment growth, conditional on investment, reflects a combination of shocks.

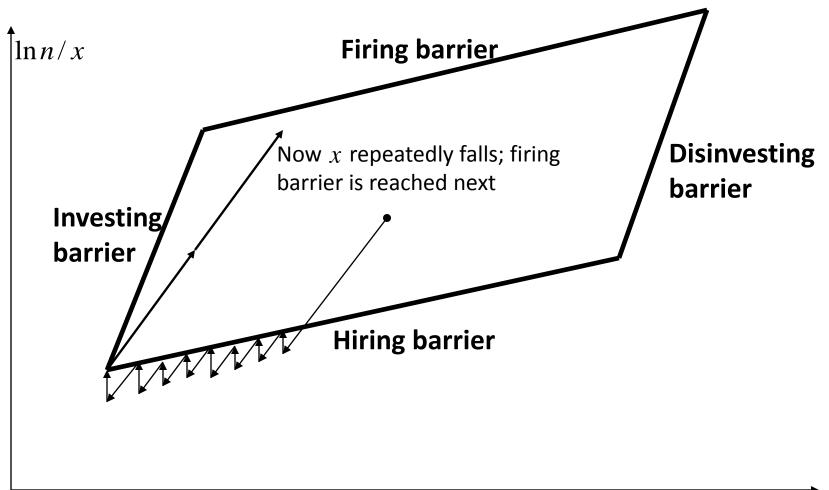
Ongoing work

Challenge to this interpretation:

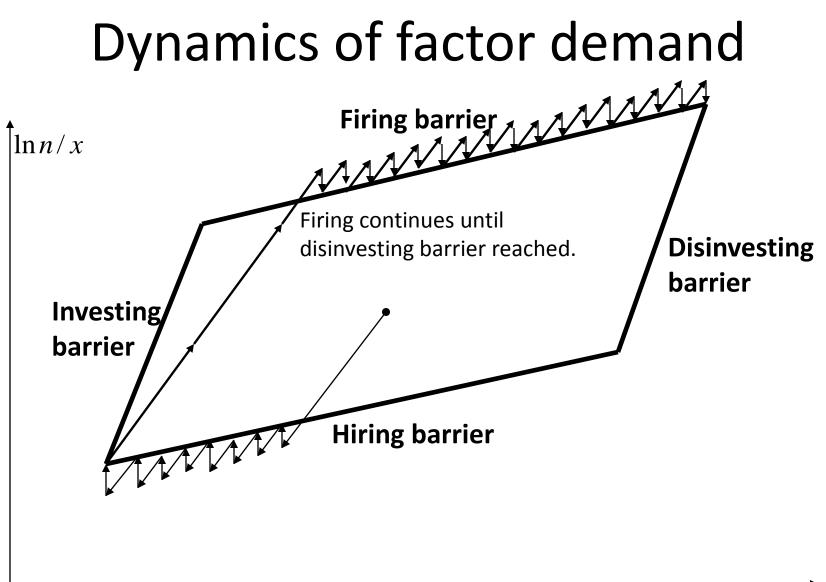
Literature uses non-production workers to proxy for skilled labor (Berman, Bound, Griliches, 1994).

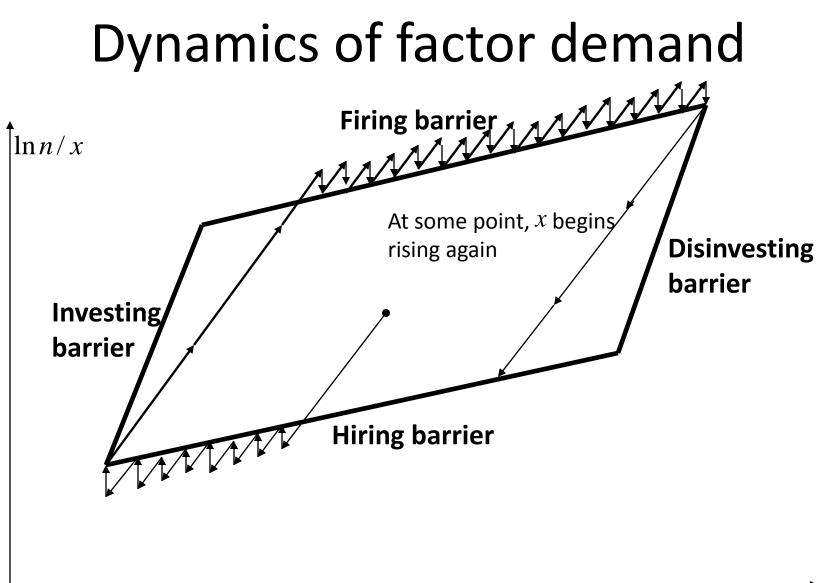
- But capital and nonproduction labor weakly correlated.
- If we depart from assumption that nonproduction = skilled, how to identify skilled labor?

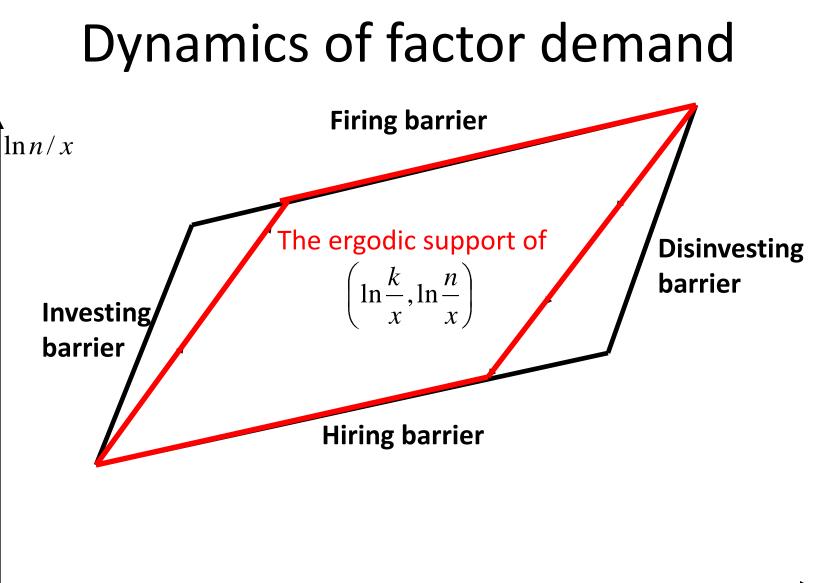
Extra Slides



 $\ln k / x$







Model simulation: Robustness

Depreciation

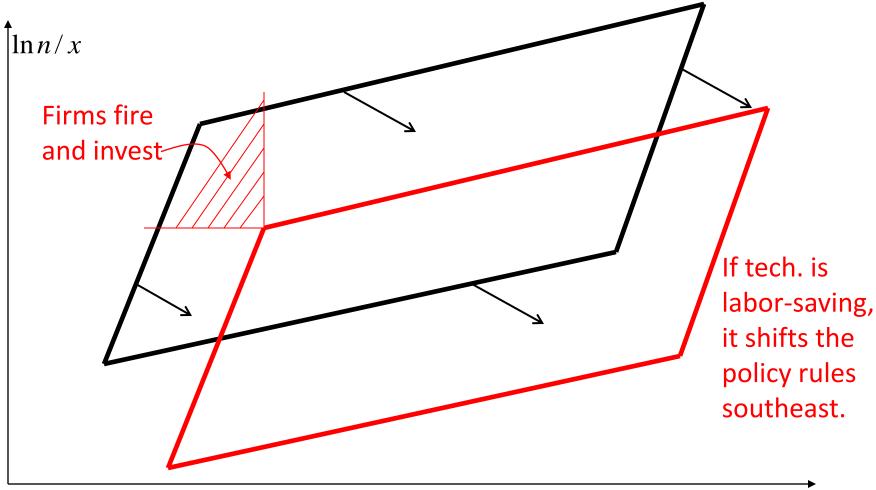
– When *x* rises, *investment* undertaken more often.

- When x falls, depreciation constrains increase in k/xso there is relatively more "excess labor" \Rightarrow *firing* is undertaken more often.
- These dynamics interact with time aggregation: more likely to invest and hire now but fire later.

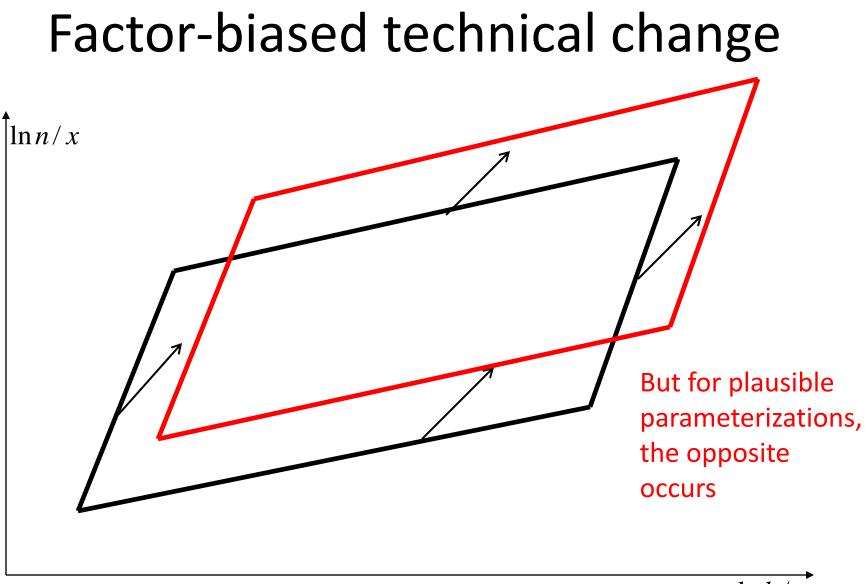
Model simulation: Robustness

	Model w/ δ=0	Model w/ δ>0	Chile	Korea
Share of plants which reduce employment (<i>n</i>), given <i>I/K</i> ₋₁ > 10%	0.0004	0.056	30.4%	47%
Avg. decline in <i>n,</i> given <i>I/K</i> ₋₁ > 10%	-0.0174	-0.025	16.4%	21.8%
Avg. increase in <i>n</i> , given <i>I/K</i> ₋₁ > 10%	0.282	0.204	20.7%	24.4%

Depreciation provides only slight quantitative improvement.



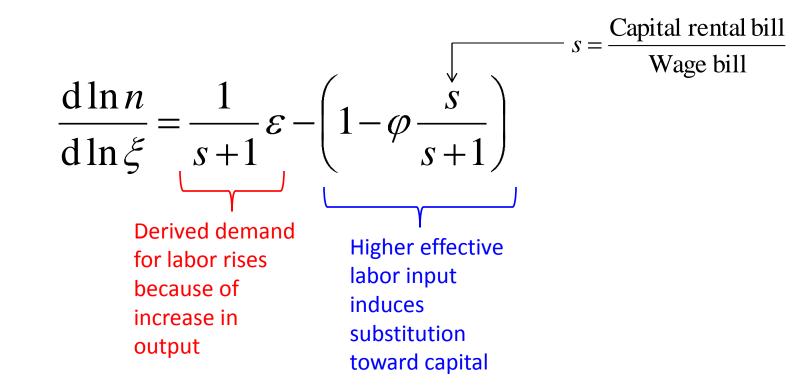
 $\ln k / x$



 $\ln k / x$

Labor-augmenting technical change

Comparative static from frictionless model:



Capital-augmenting technical change

Comparative static from frictionless model:

