

# **Indicators for a knowledge-based growth policy in the EU:** **tacking stock and moving forward**

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Prof. Dr. Reinhilde Veugelers

University of Leuven, Bruegel  
([www.bruegel.org](http://www.bruegel.org)) and CEPR

# Indicators for an EU knowledge-based growth policy

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- A very brief view on EU growth and innovation performance
  - **Which indicators do we need to trace?**
- A very brief view on current EU growth and innovation policies
  - **Which indicators are being used?**
- The way forward
  - **Which indicators are being developed?**

# Which indicators do we need to trace?

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A very brief diagnosis of EU's innovation and growth performance

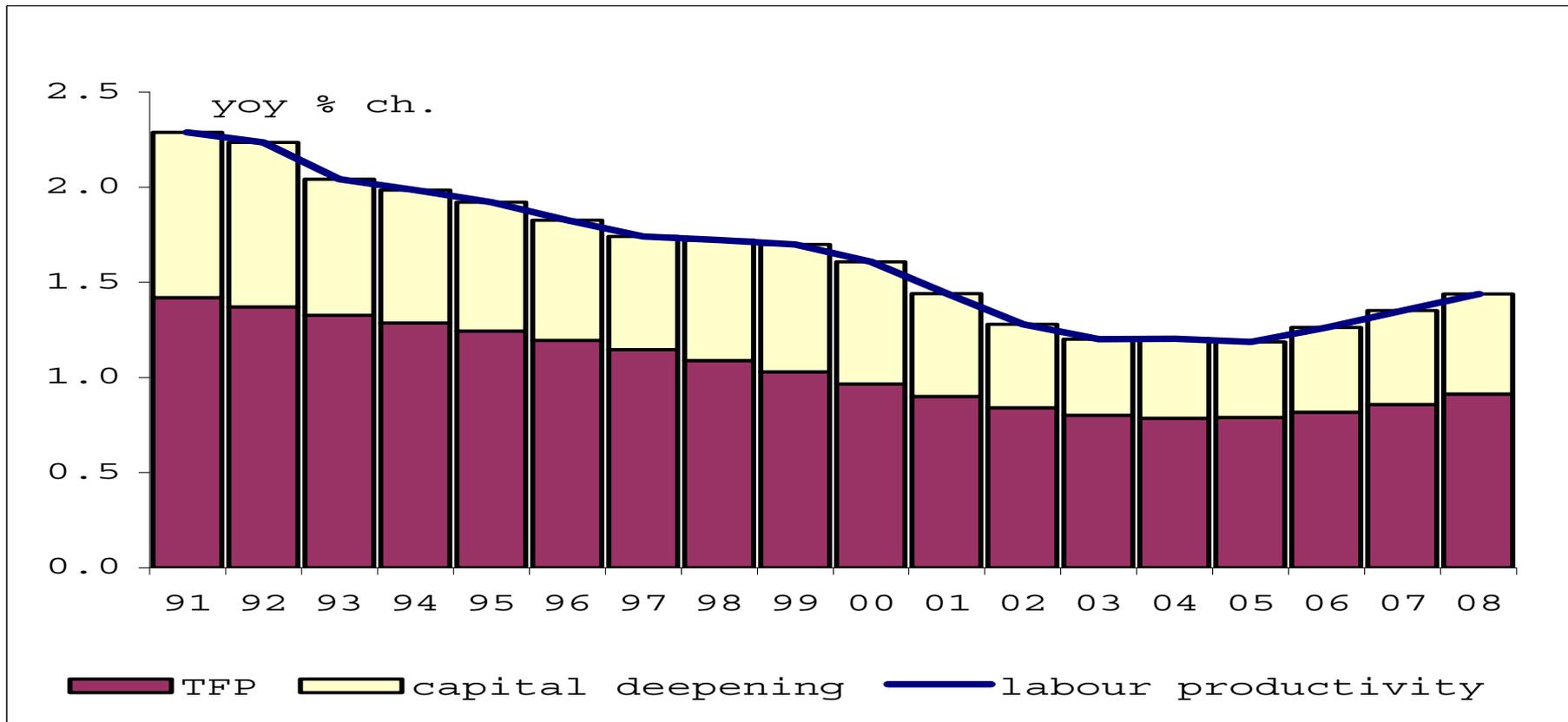
# Diagnosing EU productivity performance

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- European (labour) productivity had been catching up with the US for 50 years...
- ...but since 1995 US productivity accelerated again away from Europe,
  - with consistently lower productivity growth rates in the EU and no sign of catching up
    - Both growth components (capital intensity and MFP) interrupted their downward trend pre-crisis, but hard to say whether this is a structural break

# EU's TFP and Capital Intensity Growth Interrupted their Downward Trend

Contributions of total factor productivity and capital deepening to trend labour productivity



Source: AMECO

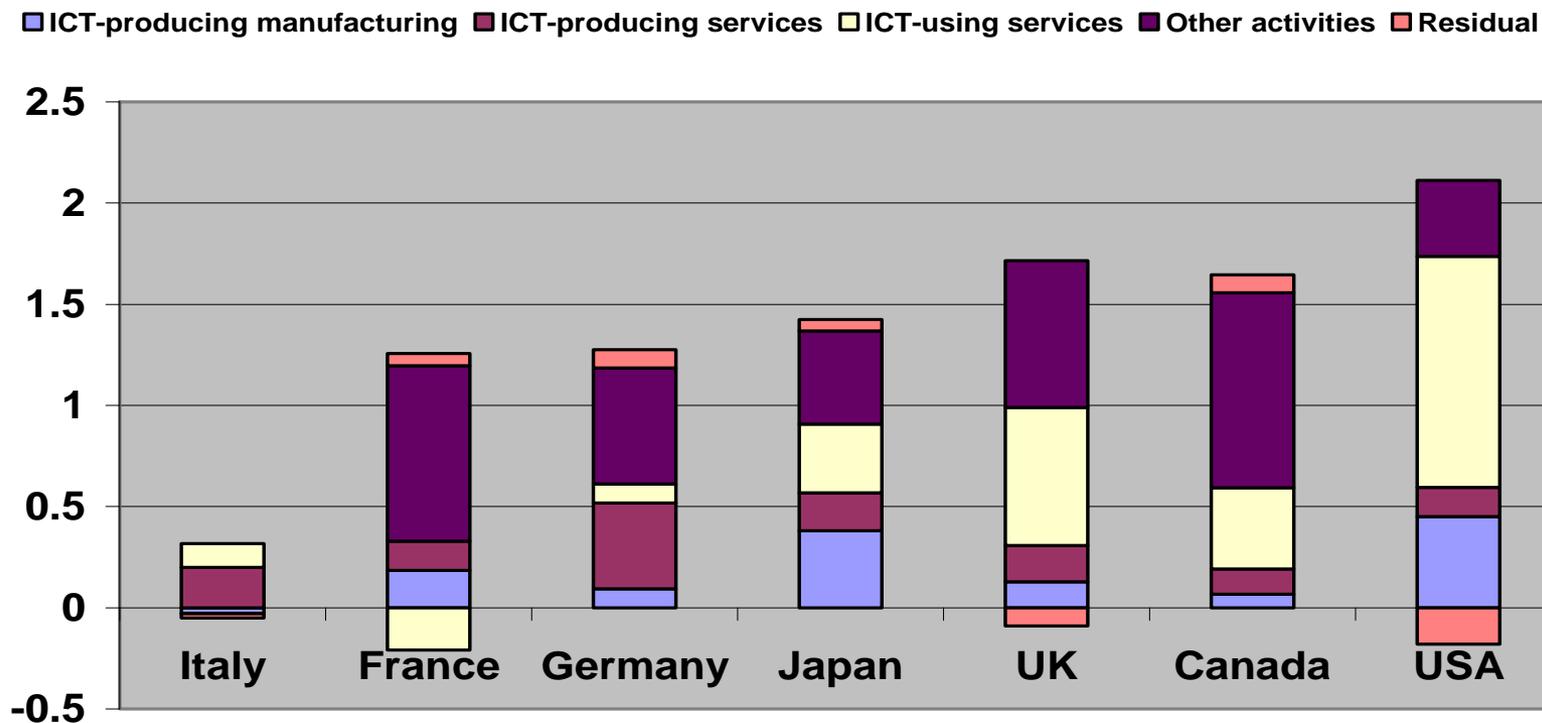
# The sources of EU's productivity growth gap

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- A gap from high-growth sectors:
  - ICT using market service sectors
- A gap from high-growth firms:
  - Not only lower spending on ICT, but also lower effectiveness of this spending by EU firms (Bloom, van Reenen et al (2007))
    - not by US MNEs in EU !!
- Creative destruction process is hindered
  - Entry, but especially growth of new firms to larger, more efficient scale is hampered;
  - Exit of inefficient firms is hampered

# ICT-using services were unable to drive growth in continental EU countries

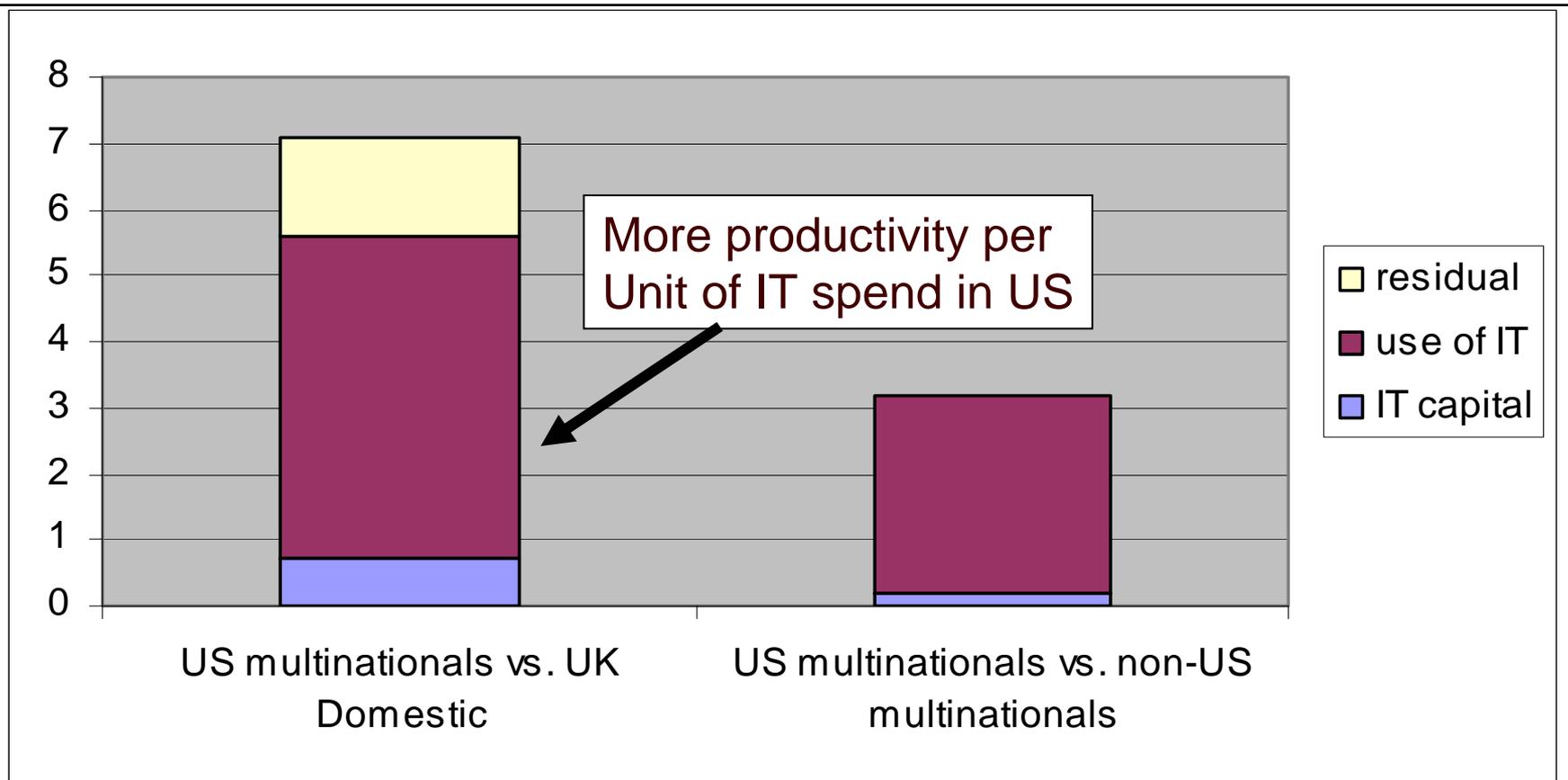
1996-2002



Source: Ameco from EUKlems

# Productivity gap between US multinationals and EU multinationals mainly due to better *use* of ICT. Not simply greater U.S. spending on IT.

----Better management and organization in US firms----

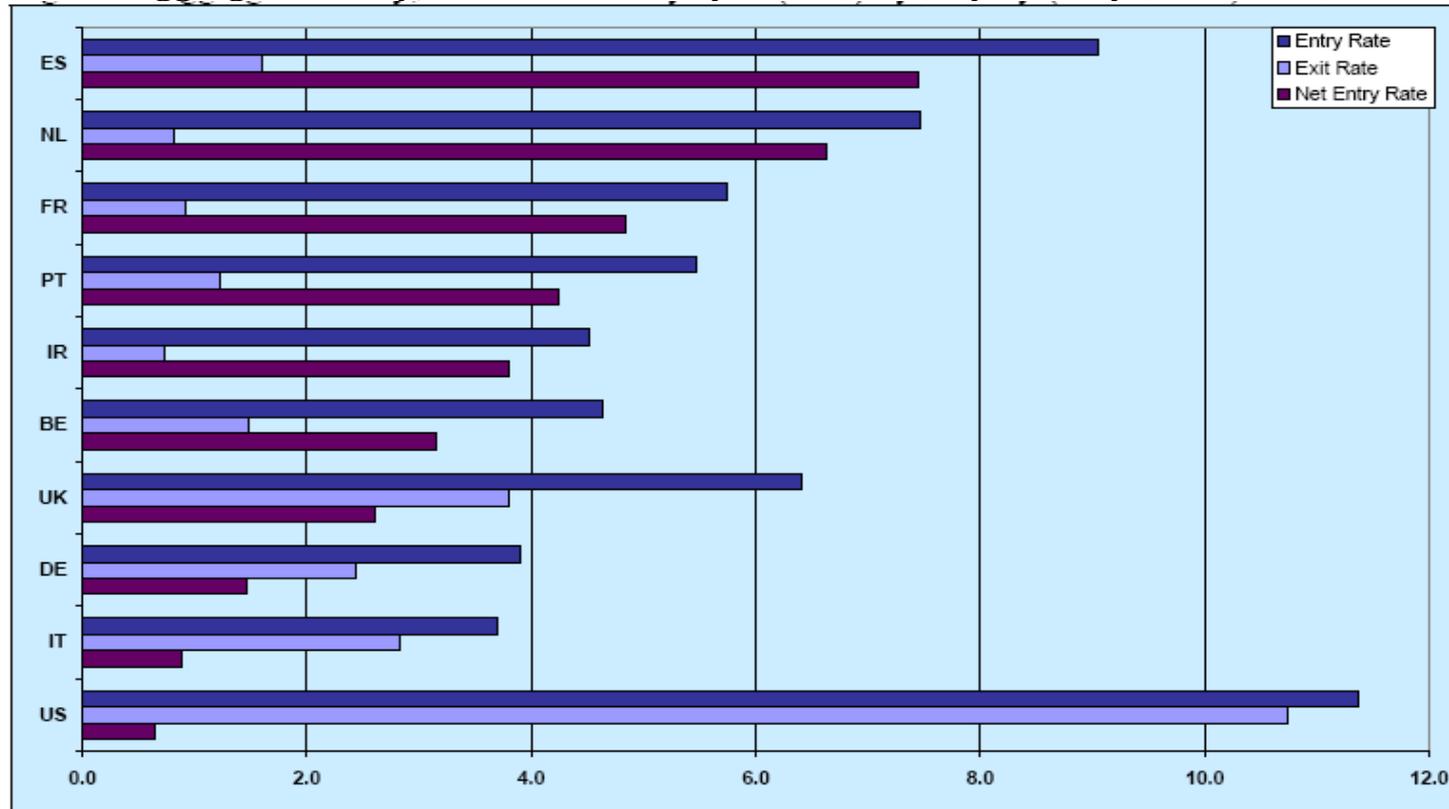


**Notes:** Estimated percentage difference in labour productivity after controlling for materials, non-IT Capital, age, industry, multi-plant firm, region.

**Source:** Derived from Bloom, Sadun and Van Reenen (2007), Table 3, ONS Census ABI data

# Entry, but mainly exit, lower than in US

Aggregated entry, exit and net entry rates (in %) by country (1997-2003)

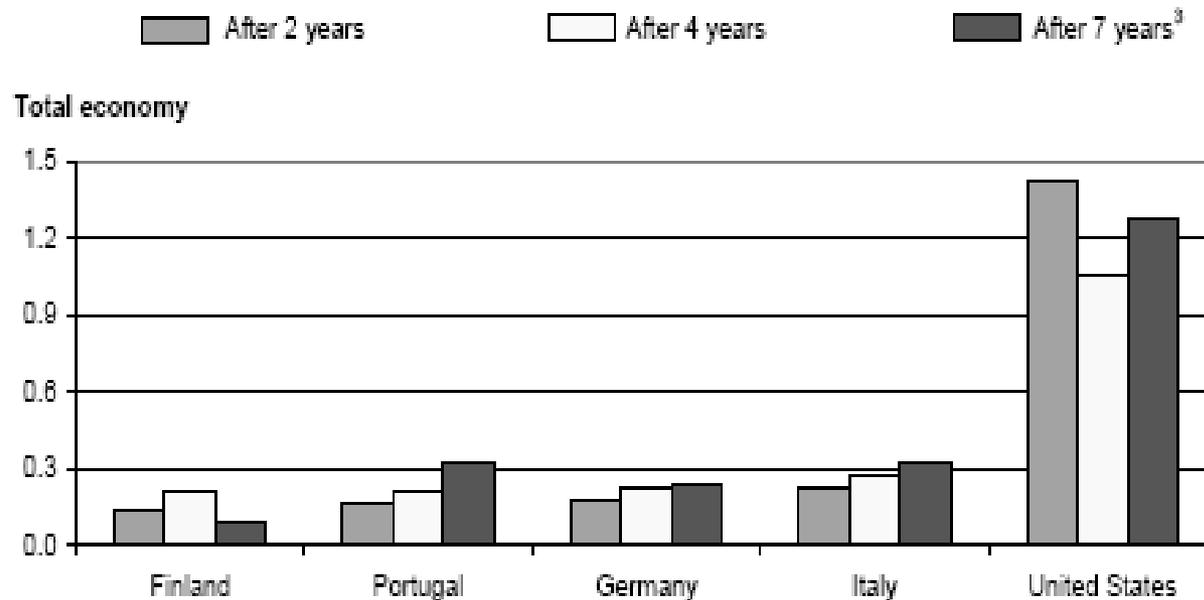


Source: "Impact of Market Entry and Exit on EU Productivity and Growth Performance", M. Cincera and O. Galgau (2005). EC Economic Papers 222.

# Lower EU post-entry growth than in US

## Net employment gains among surviving firms at different lifetimes

(net gains as a ratio of initial employment)



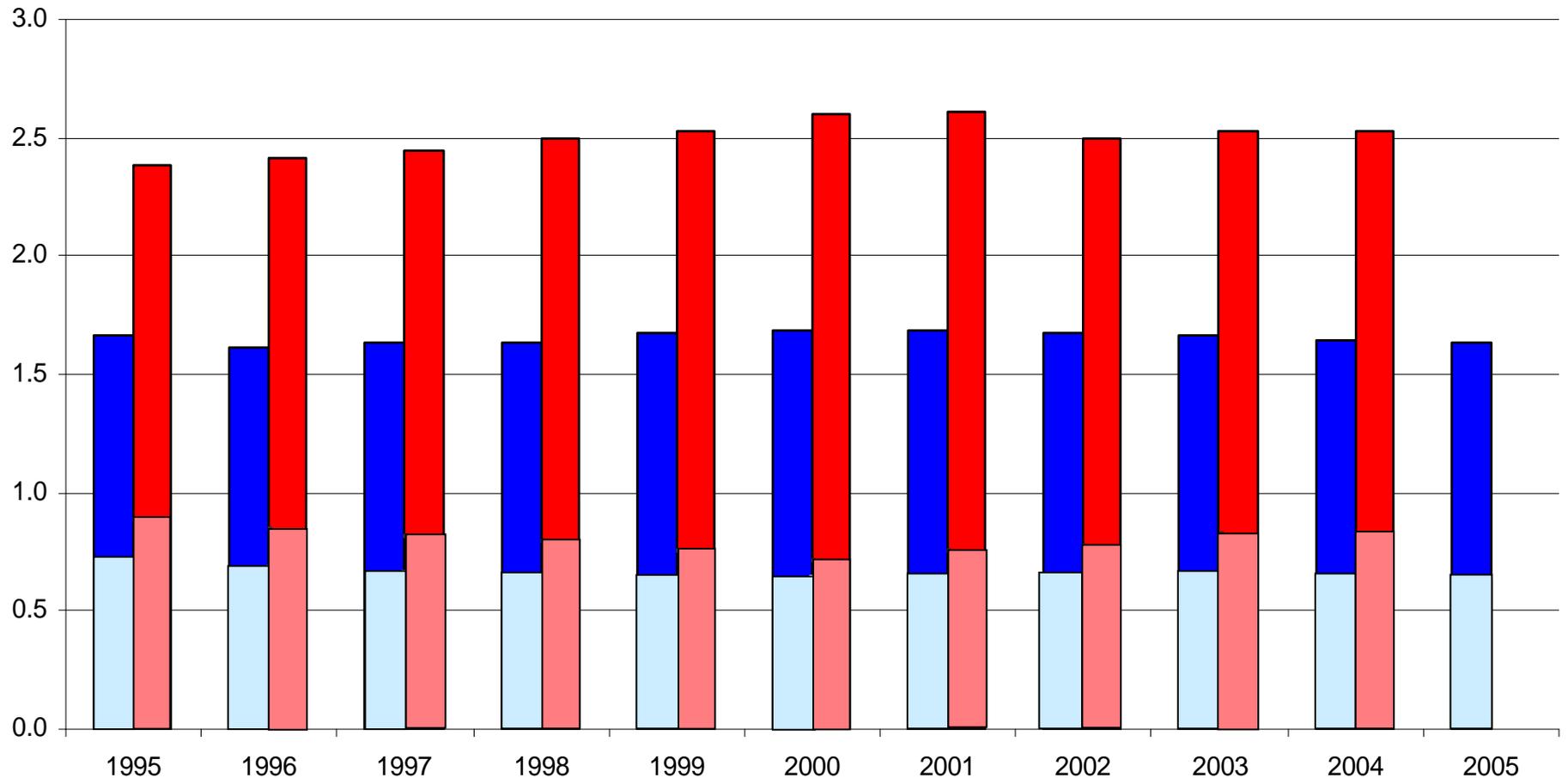
Source: "Comparative Analysis of Firm Demographics and Survival"(2003) by E. Bartelsman, S. Scarpetta, and F. Schivardi, OECD Economics Department WP 348.

# Diagnosing EU's R&D deficit

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- If recent trends continue, nor the 2% private nor the 1% public target for R&D expenditures will be reached by 2010.
  - In 2003 R&D intensity almost stagnant at 1.93% of EU-25 GDP; Based on recent trends, China is forecasted to catch up with EU before 2010 in terms of R&D intensity
- 85% of EU's R&D deficit is due to the business sector
- There is no significant catching up in business R&D spending

# ...no significant change in business R&D expenditures



■ EU-27 financed by business enterprise ■ US financed by business enterprise ■ EU-27 financed by government ■ US financed by government

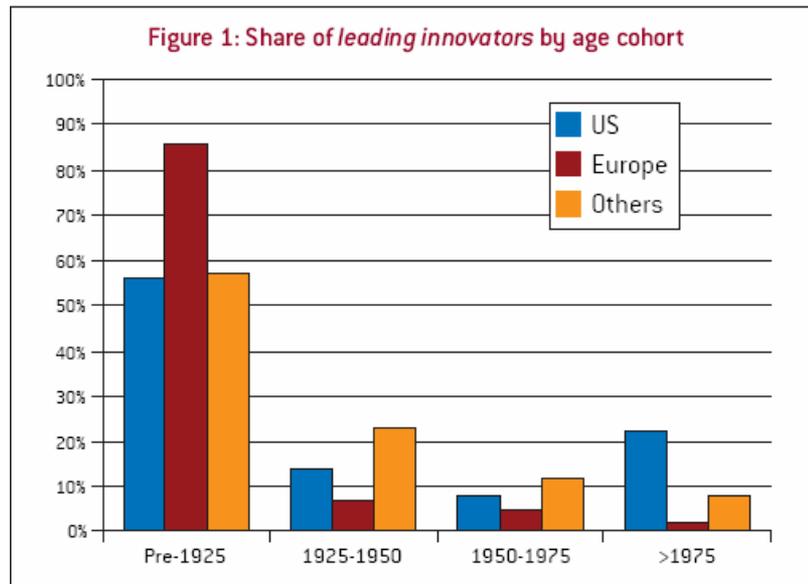


# The sources of EU's R&D deficit

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- The nature of EU's industrial structure is a major reason for the business R&D investment deficit (KfG O'Sullivan report)
  - EU is specialized in medium-tech (rather than high-tech sectors)
  - EU has less Young Innovative Companies

# Some evidence on Europe's missing young firms among leading innovators



The graph is based on a sample of 226 companies, obtained from matching firms in the FT Global 500 (2007) with the 2007 EC-IPTS Top 1000 R&D scoreboard companies. Leading Innovators are thus defined both by the size of market capitalization and R&D expenditures. The US has 80 companies in the sample, Europe 86 and other countries 60.

*Young is defined as founded after 1950; US has 24 young leading innovators in sample, Europe 7; The total is the sum of all 226 leading innovators in the sample.*

	R&D	Sales
US	28%	15%
Europe	2%	6%
Total	16%	12%

# Improving EU's knowledge-based growth capacity: *addressing a systems failure*

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- Stimulating Capacity building
  - Public R&D infrastructure
  - Education in general and Higher Education in particular (S&E researchers)
  - Stimulating Private expenditures on creation and adoption of new technologies (tax incentives, subsidies)
  
- Framework conditions to improve incentives for knowledge-based growth, **especially**
  - Large integrated product markets (single market, esp services)
  - **Well functioning product markets** (competition and ease of entry & exit), labour markets (labour mobility), (venture) capital markets
  - clear IPR regimes, regulations and standards;
  
- Improving Technology Transfer/Diffusion ( Eg clear property rights, ISL mechanisms, absorptive capacity of users, investment in complementary assets),

# Which indicators do we need to trace?

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- looking beyond **knowledge creation** indicators only (**3% Barcelona target**), to include
  - **knowledge diffusion/adoption** (esp ICT),
  - **structural change** (churning) and
  - **framework conditions**
    - Evidence on which factors/regulations are impeding actors's knowledge-based growth
- Looking beyond indicators individually: a systems-approach

# Which policies are currently being used in the EU?

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A quick view on current EU policy practice in the area of R&D, innovation and growth

# The Lisbon Agenda: a systemic policy of structural reforms for growth?

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- Investments in knowledge-based economy
  - Invest in education and training
  - Invest in R&D and innovation
  - Encourage production and use of ICT
- Product Market Reforms:
  - Improve the functioning of the Internal Market for goods & services
  - Liberalisation of network industries
  - Opening up of markets (entry regulation..)
  - Improve the business environment (reduce regulatory burden, esp for start-ups)
- Financial Market Reforms : Promote EU financial integration
  - FSAP, RCAP, enhancing comparability of companies financial statements, ...
- Labour market and social reforms
  - Improve incentives to participate and remain in the labour market; Increase the labour market flexibility; modernisation of social protection...



# Lisbon Mark II

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- 2004 Mid-term Review called for
  - Stronger focus on growth & jobs
  - Improved policy governance and ownership by Member States
- 2005 Partnership for Growth & Jobs (Lisbon II)
- 2006 Priority Actions
  - Investing more in knowledge & innovation
  - Unlocking business potential (esp SMEs)
  - Increasing employment for priority categories
  - Energy & Climate Change

# More attention in innovation policy to improving demand for innovation

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- The Ahö report (2005) had put the need for large enough markets that are friendly to innovation at the core of its proposals for reviving the Lisbon Agenda.
- This demand-focus has been taken up more recently in EU innovation policy discussions:
  - “lead-markets”-strategy : including public procurement practices aiming at the removal of barriers that would lead to the uptake of new products and services.
  - The review of the Internal Market includes a focus on how to make it more innovation friendly.

# RTD policy at EU level

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- 2007 Green Paper on European Research Area
  - The **ERA** concept encompasses three inter-related aspects:
    1. a European 'internal market' for research, where researchers, technology and knowledge can freely circulate;
    2. effective European-level coordination of national and regional research activities, programmes and policies;
    3. initiatives implemented and funded at European level.
  
- 2008: Ljubljana process: evaluating ERA and its contribution to Lisbon objectives
  - Monitor progress on ERA
    - Are ERA countries closer integrating on S&T?
  - Monitor effectiveness of ERA wrt Lisbon
    - Does ERA integration contribute to growth?

Which indicators are  
currently being used ?

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# Structural Indicators for the Lisbon Agenda

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- Areas: General Economic Background, Innovation and Research, Economic Reforms, Employment, Social Cohesion and Environment
- Innovation and Research includes
  - **R&D expenditures as a % of GDP**
  - **Youth education attainment level by gender**
  
  - Spending on human resources (public expenditure on education)
  - Science and technology graduates – total/females/males
  
  - GERD (Gross domestic expenditure on R&D) by source of funds (private-public)
  
  - Patents – EPO/USPTO
  - Venture capital investments – early stage/expansion & replacement
  
  - ICT expenditure – IT/Telecommunications expenditure
  - Level of Internet access – households /enterprises
  - Broadband penetration rate
  - E-government on-line availability; E-government usage by individuals by gender; by enterprises ;
  
  - High-tech exports

# Innovation Indicators

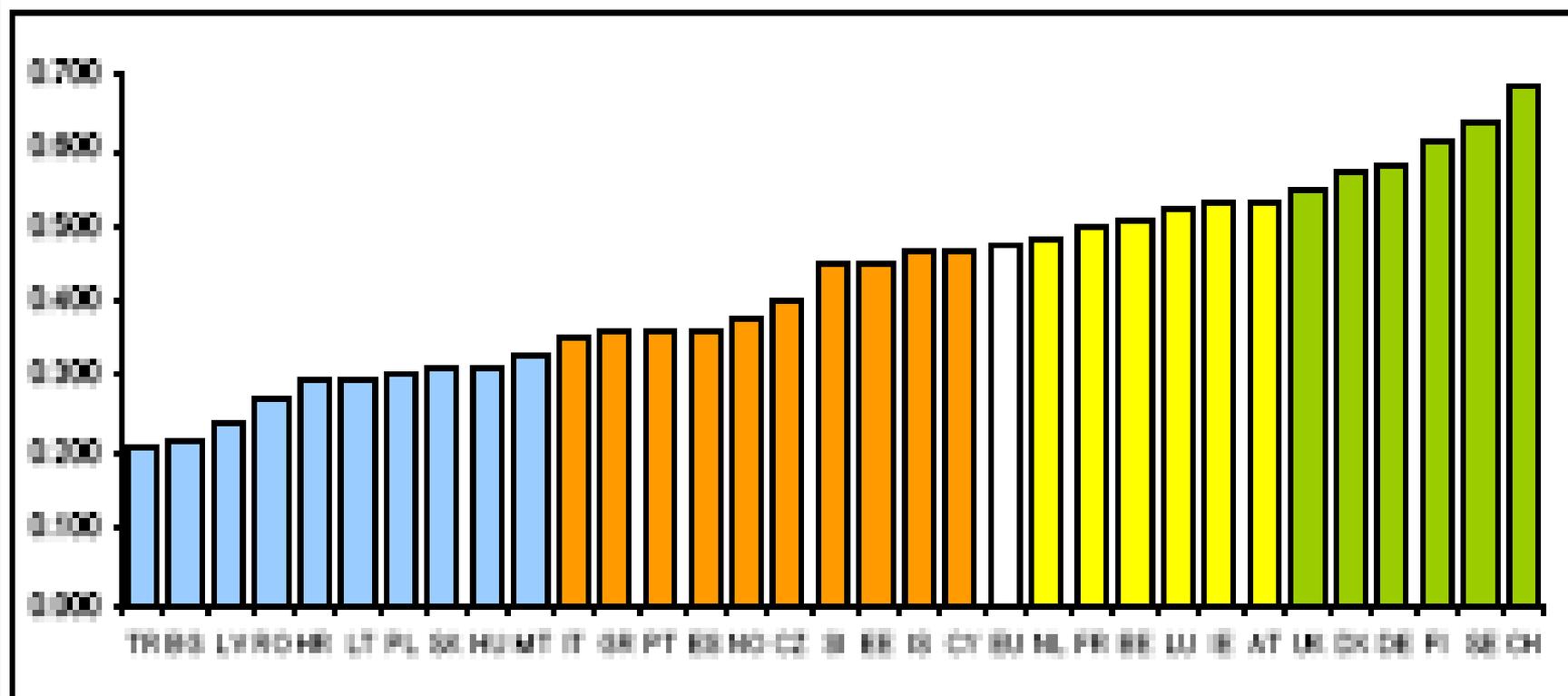
(European Innovation Scoreboard)

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- **Enablers include:**
  - Human Resources
    - S&E graduates per 1000 population aged 20-29; Population with tertiary education per 100 population aged 25-64; Broadband penetration rate (number of broadband lines per 100 population) ; Participation in life-long learning per 100 population aged 25-64; Youth education attainment level;
  - Finance/support
    - Early-stage venture capital (% of GDP); Public R&D expenditures (% of GDP); Share of enterprises receiving public funding for innovation;
- **Firm activities:**
  - **Knowledge creation** includes Business R&D expenditures (% of GDP); ICT expenditures, non-R&D innovative expenditures (% of total turnover);
  - **Linkages & entrepreneurship** SMEs innovating in-house (% of all SMEs); Innovative SMEs co-operating with others (% of all SMEs); Firm renewal (SME entry & exit); public-private co-publications
  - **Throughput** including EPO patents per million population; USPTO patents per million population; Triad patents per million population; New community trademarks per million population; New community designs per million population
- **Output/effects** includes Employment in high-tech manufacturing and services (% of total workforce); Exports of high technology products as a share of total exports; Sales of new-to-market/firm products (% of total turnover); SMEs introducing innovations (% of all SMEs)

# Summary Innovation Index (SII2008)

FIGURE 2: INNOVATION PERFORMANCE (2008 SUMMARY INNOVATION INDEX)

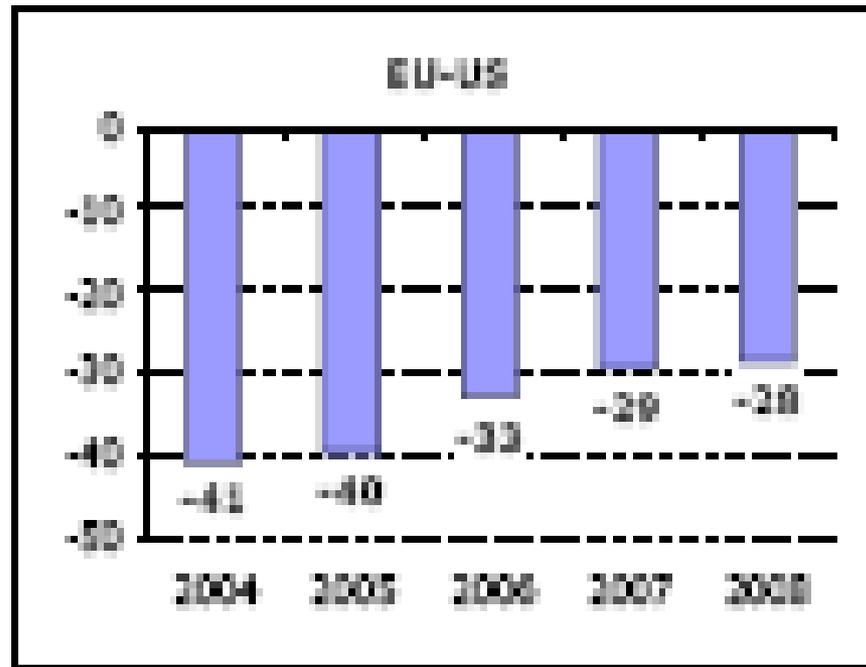


The SII is a composite indicator (0-1) of 29 indicators

Source: EIS 2008

# EU-US gap: despite some catching-up: consistently a gap

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Source: EIS 2008

Note: Limited set of indicators is used for EU-US comparison, due to data-availability

# The way forward for EU policy making

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# Evaluating the choice of indicators

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## □ **Are we measuring the right indicators?**

Missing or underdeveloped areas:

- Structural change: entry/exit/**growth** of **new technology firms**
- Incentives for innovation/framework conditions
- (International) diffusion/absorption of new technologies
- Systems/Linking Indicators
  - Industry Science Links

## □ **Are we measuring the indicators at the right level?**

*Too high level of aggregation*

- Sectoral/technology level
- Regional dimension
- Individual actors: researchers, firms, research institutes, ...

## □ **Are we evaluating the indicators in the right way?**

- Composite indicators ?

# Developing New Indicators: Linkage Indicators (Industry Science Links)

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- co-publications versus
  - R&D contracting
  - University patenting
  - Licensing of university patents
  - Cooperation in R&D, co-patenting, Inventor/researcher mobility
  - Informal spillovers, cross-citations
  - ....

# Developing New Indicators for measuring EU integration

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EU-RTD is currently designing an indicator system for assessing

- The making of ERA: is the EU becoming more integrated in RTD?
- The effects of ERA: does ERA contribute to Lisbon objectives?

Cf STC Indicators report 2008

# Indicators for measuring EU integration

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- International mobility of researchers (tertiary students, PhDs, S&E workforce )
- International R&D collaboration of firms (various types of partners)
- International co-patenting by various actors
- International co-publishing by various actors
- International scientific references to scientific publications & patents
- International patent citations to publications & patents
- International R&D operations of firms (R&D-FDI)
- International funding of Business R&D , Universities & PROs
- International funding of International Research Consortia (CERN, ...) (eg Euroforum, ESFRI)
- High-tech trade in goods, services, capital equipment
- Technology Balance of payments (international licensing payments)
- Others: Weblinks ...

Note: International: Intra-ERA and Extra-ERA

**Poor availability of indicators, esp mobility of researchers, which is a pivotal variable;**

# Analysing the ERA-Lisbon objectives

## Link: does ERA matter for Growth ?

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- Contribution of S&T inputs of ERA members to Innovations and GDP growth of ERA members;
  - effects of ERA process over time on improving contribution of S&T to growth of ERA members;
- International spillovers: GDP growth determined not only by own S&T, but also by other ERA countries' S&T inputs and beyond:
  - effects of ERA process over time in improving intra-ERA and extra-ERA spillovers;
- Assessing whether ERA contributes to faster global S&T integration of ERA members:
  - linking intra ERA integration to how ERA members are globally integrating (extra-ERA) : diversion or stimulus?

# Conclusions

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- There is loads of work going on and still to be done to get to an evidence-based innovation policy.
- Beyond the “creation” of better statistics, it is important to improve on the “diffusion” of S&T statistics.
  - Data should be more easily accessible by the relevant users: regional/national/EU policy makers but also researchers, who serve as an important intermediary to process the information into policy analysis.
- The process of creation and diffusion of S&T statistics, should be less linear, more interacted.
  - Users/researchers should be more actively involved in the process of design of the S&T statistics, so that they can inform the Statistical System of user needs, but also better understand the technical constraints of the Statistical System.
  - Build in evaluation, data-collection, at the policy design phase