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## 22|2020 Dismissal Protection and Long-term Sickness Absence – First Evidence from Germany

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# Dismissal Protection and Long-term Sickness Absence – First Evidence from Germany

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## Abstract

This paper analyses the causal effects of weaker dismissal protection on the incidence of long-term sickness ( $>$  six weeks). We exploit a German policy change, which shifted the threshold exempting small establishments from dismissal protection from five to ten workers. Using administrative data, we find a significantly negative reform effect on transitions into long-term sickness in the second year after a worker has entered an establishment. This response is due to a behavioural, rather than a compositional effect and is particularly pronounced among medium-skilled males. Our results further indicate that the reform did not alter the probability of involuntary unemployment after sickness.

## Zusammenfassung

Dieses Papier analysiert, wie sich ein gelockerter Kündigungsschutz auf die Inzidenz von Langzeitkrankheiten ( $>$  sechs Wochen) auswirkt. Für die Identifikation von kausalen Effekten nutzen wir eine Reform des deutschen Kündigungsschutzgesetzes. Infolge dieser Reform wurde der Schwellenwert für die Betriebsgröße, der festlegt, ob ein Betrieb vom Kündigungsschutz ausgenommen ist, von fünf auf zehn Beschäftigte angehoben. Mithilfe von administrativen Daten finden wir einen signifikant negativen Reformeffekt auf Übergänge in lange krankheitsbedingte Abwesenheit im zweiten Jahr nach dem Eintritt in einen Betrieb. Diese Reaktion ist eher auf einen Verhaltens- als auf einen Kompositionseffekt zurückzuführen und ist bei Männern mit mittlerer Qualifikation besonders ausgeprägt. Unsere Ergebnisse deuten ferner darauf hin, dass es keinen Zusammenhang zwischen einem gelockerten Kündigungsschutz und einer erhöhten Wahrscheinlichkeit, nach langer Krankheit in unfreiwillige Arbeitslosigkeit überzugehen, gibt.

## JEL

D02, I12, J28, J38, J88, J63, K31

## Keywords

Administrative Data, Difference-in-Differences, Dismissal Protection, Involuntary Unemployment, Long-term Sickness, Small Establishments

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# 1 Introduction

In recent years, the relevance of long-term sickness has increased substantially in Germany. In 2018, about 42 percent of all absence days were due to cases of long-term sickness of more than six weeks (Meyer/Maisuradze/Schenkel, 2019), compared with only about 36 percent in 2001 (Gesundheitsreport BKK, 2004). Long-term sickness in particular represents a considerable burden for both affected employers and employees: For establishments, a worker's long-term sickness absence can lead to productivity losses, lower competitiveness and a higher burden on healthy employees (Alavanja/Molenaar/Burdorf, 2009; van den Heuvel et al., 2010). This burden can be particularly severe for small establishments which usually struggle more to compensate an employee's absence. For the affected individuals, long-term sickness - in addition to the burden of the sickness itself - may be accompanied by a loss of income, depreciation of human capital and higher risk of dismissal and involuntary unemployment (Chadi/Goerke, 2018). Studies show that the incidence and duration of sickness correlate positively with the risk of unemployment (Hultin/Lindholm/Möller, 2012). This effect remains even after controlling for the individuals' health status. Accordingly, Hultin/Lindholm/Möller 2012 conclude that "long-term sick leave may start a process of marginalization from the labor market" (p. 6).

In many OECD countries, social policy institutions aim at reducing those risks for employees by providing an income replacement (in form of sick pay) and job security (in form of dismissal protection). At the same time, the extent of institutional coverage itself may, in turn, affect the sickness behaviour of workers, such as absenteeism (staying away from work without being sick) or presenteeism (attending work while being sick): On the one hand, moral hazard may play a role for those who are subject to strong institutional protection (Ichino/Riphahn, 2005; Ziebarth, 2013; Scoppa, 2010). On the other hand, those who are only weakly protected may try to avoid or shorten long absences because they fear a loss of income or dismissal (Reichert/Augurzky/Tauchmann, 2013). While some studies have already focussed on long-term sickness absence in the context of sick pay (e. g. Ziebarth, 2013), the effect of dismissal protection on long-term sickness absence is still underexplored.

The present paper attempts to fill this gap and analyses the effects of dismissal protection on the incidence of long-term sickness absence along with its employment consequences in Germany.<sup>1</sup> Germany is a particularly interesting case as it is characterised by fairly strict employment protection and, at the same time, by quite generous sick pay regulations. Almost all employees are subject to the general protection against dismissal laid down in the Protection Against Dismissal Act (PADA). However, German legislation exempts small establish-

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<sup>1</sup> There is no official definition of long-term sickness. This study focuses on spells of more than six weeks according to the definition of the health insurances: The latter use the eligibility for sick pay as a threshold to distinguish between short- and long-term illnesses (see for example Meyer/Wenzel/Schenkel, 2018; Meyer/Böttcher/Glushanok, 2015; Knieps/Pfaff, 2015).



ments below a certain threshold size of employees from dismissal protection. In the course of the German Hartz reforms in 2004, the threshold for establishments being exempted from dismissal protection was raised from five to ten full-time equivalent employees. Using this policy change as a natural experiment, we estimate the causal effect of dismissal protection on long-term sickness periods and its employment consequences at the individual level. To do so, we apply a difference-in-differences approach to quantify the effect of the exemption. We conduct these analyses by exploiting a unique administrative data set – BASiD – that combines data from the German Pension Register and the Federal Employment Agency. The data set allows us to retrieve information on both employment spells and long-term illness periods of German employees who have at least one entry in their social security records. In addition, we can merge administrative establishment information to this data set that enables us to perform a quite precise calculation of establishment size. To better understand the underlying behavioural mechanisms (such as absenteeism or presenteeism), we further rationalize our findings using complementary individual survey data.

Thus far, very few studies have addressed the impact of dismissal protection on sickness absence in a quasi-experimental setting, as our study does. The only studies we are aware of are analyses using policy changes in Sweden and Italy. The studies by Olsson (2009) and Lindbeck/Palme/Persson (2006) exploit a policy reform in Sweden in 2001 that enabled small firms to exempt two workers from a seniority rule in case of redundancies. While Lindbeck/Palme/Persson (2006) focus on the reform's effect on long-term illness spells, Olsson (2009) takes all types of illness spells into consideration. Both studies provide evidence for a significant reduction in sickness absence in firms that were affected by the policy change. Scoppa (2010) analyses the 1990 policy reform in Italy that raised employment protection for workers in small firms – albeit not to the same level of protection as in larger firms. After the reform small firms could choose between the re-employment of affected workers or the payment of a financial compensation, if a dismissal was judged unfair. Overall, the results of this study point to a significant increase in sickness absence in affected firms.

In exploring the impact of employment protection legislation on the incidence of unemployment after a long-term illness spell, our analysis is also related to a small number of studies that address the relationship between sickness absence and subsequent (un)employment. Based on register data, Hesselius (2007) and Scoppa/Vuri (2014) document a positive relationship between sickness absence and subsequent unemployment spells for Sweden and Italy, respectively. Using Norwegian register data, Markussen (2012) adopts an IV approach and finds that absence causes a reduction in the probability of subsequent employment. Using data from the German Socio-Economic Panel, Chadi/Goerke (2018) focus on short-term sick leave as the authors exclude individuals who experienced at least one long-term illness episode per annum (more than six weeks). While the authors document a significant positive association between short-term illness spells and the probability of being dismissed, their IV analysis does not provide evidence for any causal effect of sickness absence on subsequent

dismissals.

We contribute to the existing literature in three ways: *First*, our analysis exploits a reform that involved a more encompassing change in dismissal costs for small establishments (employing more than five and up to ten employees). Other than in Sweden, the German reform, by relaxing employment protection regulations for small establishments, not only affected dismissals due to redundancies, but also dismissals that are caused by any other reasons. Most importantly, the policy change also covers dismissals due to personal incapability, a reason that is especially relevant in the context of absence behaviour. Moreover, compared to the Italian case, small establishments in the affected size class did not enjoy any exemptions from the PADA prior to the reform. As a result, the reform involved a more pronounced decline in dismissal costs as compared to the increase in dismissal costs in the Italian case.

*Second*, we focus on the effects of dismissal protection on *long-term sickness absence* along with its employment consequences. Some empirical studies analyse the effects of employment protection on the incidence of short-term sickness absence (see the studies cited earlier as well as Ichino/Riphahn, 2005; Jacob, 2013; Riphahn/Thalmaier, 2001). To the best of our knowledge, the study by Lindbeck/Palme/Persson (2006) is the only one explicitly addressing long-term sickness periods. However, there is barely any research on the employment consequences of changes in dismissal protection among those who have fallen long-term sick. Given that long-term sickness entails high risks for individuals, employers and society, this research gap is notable.

*Third*, we estimate the effects of dismissal protection at the individual level. Most of the previous studies consider aggregate absence and job flow rates at the establishment level (e. g. Bauernschuster, 2013; Bauer/Bender/Bonin, 2007; Boeri/Jimeno, 2005; Olsson, 2009; Lindbeck/Palme/Persson, 2006). With our analysis based on individual data, we explicitly identify the group of individuals who were affected by the reform. A grandfathering clause implied that the policy change was confined to workers who were hired by the affected establishments after the reform. By tracking the illness histories of individuals who were affected by the policy change, we are able to address the question whether a change in employment protection impacts on particular groups of workers, for example those who are believed to have the lowest productivity. Finally, by exploiting precise information on individuals' long-term illness histories, we are able to explicitly account for the selection of workers with different illness histories into establishments that were subject to the reform. Doing so is especially important in our context, as the restriction of the policy change to newly hired workers might lead to a change in sickness absence that merely arises from a different selection of workers into establishments. In general, the direction of such a selection bias is not clear a-priori (see also Lindbeck/Palme/Persson, 2006; Olsson, 2009). On the one hand, individuals with a high propensity of being long-term sick might systematically select themselves into establishments with stricter employment protection. On the other hand, employers subject to the

less strict employment protection regulations might become more willing to hire employees with less favourable illness histories.

Previewing our preliminary results, we find that a reduction of dismissal protection leads to a lower probability of long-term sickness absence in the second year after a worker has entered an establishment. For low-skilled workers, we see this impact already in the first year after entry. Our results provide no evidence of a reform effect on the duration of long-term sickness absence, though. Contrary to our theoretical predictions, we cannot detect any significant reform-related changes in the probability of becoming involuntarily unemployed after sickness. In line with previous work, which fails to detect any major effects of dismissal protection on separations at the establishment level, the reform does not appear to be associated with a higher risk of dismissal among the particularly vulnerable subgroup of ill workers. Overall, our findings suggest that it is less the establishments than the employees themselves who react to changes in dismissal protection regulations. As to the behavioural mechanisms, our complementary analyses based on survey data provide no clear evidence of whether the results reflect an increase in presenteeism or a decline in absenteeism. The conclusion to be drawn from this empirical exercise is that neither mechanism can be excluded as an explanation.

The remainder of the paper is structured as follows: In section 2, we give an overview of the theoretical and empirical literature regarding long-term sickness absence. Section 3 illustrates the German institutional setting before section 4 presents the data set and the empirical strategy. Section 5 and 6 provide the empirical results and section 7 concludes.

## 2 Theoretical and Empirical Literature

When deriving hypotheses about the relationship between dismissal protection and the incidence of sickness absence, we premise that individuals have to a certain degree some discretion over their sickness behaviour in the form of absenteeism (staying away from work without being sick<sup>2</sup>) or presenteeism (attending work while being sick).<sup>3</sup> To the extent that individuals may vary their sickness behaviour, they are likely to assess the benefits and costs of absence periods. In certain situations, the benefits of absence may be high. This is, for example, the case when recovering from an illness is necessary or, in case of moral hazard, if the disutility from work is large, e.g. due to unfavourable working conditions (Hirsch/Lechmann/Schnabel, 2017; Brown/Sessions, 1996; Barmby/Sessions/Treble, 1994). However, the costs of absence may also be large, if, for example, the (duration of the) absence period raises the probability of dismissal or is accompanied by a loss of income.<sup>4</sup> Therefore, when deciding about absence, a worker trades off his or her utility of absence against the financial and employment-related risks (Arnold/de Pinto, 2015).

The institutional context, in particular sick pay and dismissal protection regulations, may play a crucial role for an employee's decision to stay absent or not. The expected costs of absence rise (i) with a lower income replacement level in the case of sickness (Brown/Sessions, 2004; Ziebarth/Karlsson, 2014, 2010; Chatterji/Tilley, 2002; Pichler/Ziebarth, 2017; Puhani/Sonderhof, 2010) and (ii) with a decreasing strictness of employment protection regulations (Ichino/Riphahn, 2005; Brown/Sessions, 2004; Olsson, 2009; Lindbeck/Palme/Persson, 2006; Scoppa, 2010). Thus, due to higher anticipated costs of absence, individuals without or with only weak institutional protection may exhibit less frequent and shorter absence periods compared to individuals who are strongly protected by social policy institutions. As spelled out earlier, the studies by Olsson (2009) and Lindbeck/Palme/Persson (2006) support this hypothesis, by providing evidence for a significant negative impact of weaker dismissal protection regulations on sickness absence rates. The results by Scoppa (2010) show that stricter dismissal

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<sup>2</sup> Note that there is no uniform definition of absenteeism. In a broader sense, absenteeism is defined as not showing up at work for whatever reason (Hirsch/Lechmann/Schnabel, 2017). "True" sickness-related absence times are included here. In a narrower sense, absenteeism is defined as absence from work for reasons *other* than sickness, often referred to as "shirking" (Brown/Sessions, 2004). In this study, we refer to the latter definition.

<sup>3</sup> Empirical studies provide extensive evidence for the prevalence of both types of sickness behaviour, absenteeism and presenteeism. For evidence of absenteeism see e. g. Frick/Malo (2008); Riphahn/Thalmaier (2001); Chatterji/Tilley (2002), of presenteeism see e. g. Reichert/Augurzky/Tauchmann (2013); Hirsch/Lechmann/Schnabel (2017); Arnold (2016); Arnold/de Pinto (2015).

<sup>4</sup> For example, Hirsch/Lechmann/Schnabel (2017) show that in a model with perfect information, where workers choose their optimal effort level, a higher probability of being dismissed increases workers' effort level or workplace attendance. However, once one allows for worker heterogeneity and imperfect information about workers' disutility of work, firms set wages to incentivize the average worker in the population. This results in too high incentives for workers with a high disutility of work and too low incentives for workers with a low disutility of work, resulting in absenteeism for the latter group. For low disutility workers, an increase in the probability of being dismissed raises the gap between optimal wages and wages under imperfect information, such that absenteeism for low disutility workers may even increase with the dismissal probability.

protection affects sickness absence positively. Altogether, Olsson (2009) concludes “that employment protection is a decisive force for sickness absence behavior” (p. 214).<sup>5</sup>

In addition to its impact on sickness absence, employment protection legislation may affect the incidence of unemployment after a long-term sickness spell. Employees with long sickness-related employment interruptions may signal a lower productivity, and, in case of absenteeism, a lower motivation compared to workers who are continuously present at work. Employers may therefore have the incentive to dismiss those employees who are believed to have the lowest productivity. Due to the strict employment protection regulations in Germany laid down in the PADA, dismissals of long-term sick workers are substantially less costly for employers who are not subject to the PADA. Thus, one may expect the risk of subsequent unemployment to rise with a less strict dismissal protection.

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<sup>5</sup> In addition to this strand of literature, there are also studies that look at the role of other institutions and perceived job security for both types of sickness behaviour. For example, Ichino/Riphahn (2005) explore the relationship between probation periods and sickness absence, using data from an Italian bank. The authors show that absence times increase once the probation period, after which employees become subject to dismissal protection, was completed. On the other hand, Hansen/Andersen (2008) show that a higher extent of perceived job insecurity is associated with higher levels of presence despite sickness.

## 3 The German Institutional Background

### 3.1 Sick Pay Regulation

In Germany, if an employee falls sick, he or she needs to hand in a medical certificate no later than the fourth day of absence.<sup>6</sup> During the first six weeks of an illness episode employees are entitled to short-term sickness pay, to be paid by the employer.<sup>7</sup> The maximum mandatory duration of sick pay may also derive from accumulating several shorter illness spells within the last twelve months, as long as these are caused by the same disease diagnosis. During this mandatory period of up to six weeks the employer is obliged to provide short-term sick pay, which amounts to a replacement ratio of 100 per cent of individuals' earnings.

After six weeks of illness with the same disease diagnosis, employees are entitled to long-term sick pay provided by the statutory health insurance. The latter covers the majority (about 90 per cent) of the German population and is mandatory for all employees subject to social security contributions whose earnings fall short of the contribution limit of the statutory health insurance.<sup>8</sup> The replacement level for persons receiving long-term sick pay by the statutory health insurance is stipulated in the German Social Code. Since the last reform in 1997, long-term sickness pay has amounted to a replacement ratio of 70 per cent of gross earnings up to the (health insurance) social security contribution limit.<sup>9</sup>

In general, long-term sick pay regulations in Germany pursue the overall aim to sustain the long-term employability of individuals who are still in the labour force. Thus, unlike disability insurance schemes, long-term sick pay offers no possibility to permanently withdraw from the labour market. The non-permanent character of sick pay not only reflects itself in a limited entitlement duration<sup>10</sup>, but in two additional salient features of sick pay regulations. First, individuals receiving long-term sick pay may be monitored by the health insurance's auditing system. The medical service run by the statutory health insurance is entitled to audit individuals' sickness absence, if the statutory health insurance expresses profound sus-

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<sup>6</sup> This statutory time limit is stipulated in the German Continued Remuneration Act (*Entgeltfortzahlungsgesetz*). Note that the time limit for notification defines a maximum period as the law permits employers to require a medical certificate already starting from the first day of illness.

<sup>7</sup> An exception concerns illness during the first four weeks after entering a new employer. During this period employers are not obliged to provide sick pay, such that employees receive sick pay from their health insurance.

<sup>8</sup> Civil servants and self-employed are in general exempted from social security contributions. Civil servants and the self-employed as well as employees subject to social security contributions whose earnings exceed that threshold and self-employed individuals may choose between the statutory health insurance or a private health insurance. Under the latter, employees stipulate the level of their long-term sick pay individually.

<sup>9</sup> Prior to the 1997 reform, the replacement ratio was 80 per cent.

<sup>10</sup> The maximum duration of long-term sick pay for the same disease is 78 weeks within a period of three years.

pictions about any potential abuse of the sick pay system. Such audits may be performed either based on an assessment of the documentation provided by the medical doctor who ascertained the individual's inability to work, or based on a personal assessment of the individual's ability to work by the service's medical staff (see Gürtzgen/Hank, 2018).<sup>11</sup> Second, individuals who experienced a long-term illness episode are generally entitled to conclude a reintegration agreement with their employer with the general objective of a (possibly step-wise) reintegration into their former job.

## 3.2 Dismissal Protection Regulation

Compared to other Western countries, dismissal protection regulations in Germany are quite strict (OECD, 2004). General protection against unfair dismissals (*allgemeiner Kündigungsschutz*) is provided by the Protection against Dismissal Act (PADA). The PADA applies to all workers with a tenure of more than six months, who are employed by an establishment with a certain minimum number of employees (currently ten fulltime equivalent employees).<sup>12</sup> Establishments operating below the stipulated threshold size may dismiss any worker as long as the less restrictive requirements of the German Civil Code (*Bürgerliches Gesetzbuch*) are met.

According to the more stringent employment protection provisions of the PADA, dismissals are justified in three cases only: first, in case of personal misconduct, second, as a result of the operational requirements of the employer, and, third, in case of personal incapability. While the judgement of individuals' (in)capability is often based on their absence times such as long-term illness episodes (e. g. Nott, 2016), just dismissals on the grounds of illness require some conditions, such as a negative long-term health prognosis, to be met.<sup>13</sup> For employers, such a justification is associated with costs.

Moreover, establishments are typically required to inform the works council about a dismissal, if such a worker representation exists. Consultation with the works council is mandatory for both individual and collective redundancies. The latter generally require the negotiation of a 'social plan' with the works council. Such a plan may, for example, stipulate severance payments and the selection of employees who are laid off. Severance payments may also result from settlements after individual dismissals out of or at the Labour Court - either because employers are not able to prove that the requirements for a legal dismissal are met or be-

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<sup>11</sup> In about three out of hundred cases of individuals' inability to work, the statutory health insurance commissions the medical service to provide a socio-medical audit (Medizinischer Dienst der Krankenversicherung, 2018).

<sup>12</sup> Establishments engaged in shipping and aircraft transportation are exempted from the PADA, as they are subject to a specific legislation.

<sup>13</sup> Note that this is different from regulations in other countries, such as Norway, where individuals enjoy a special dismissal protection while being long-term sick (Fevang/Markussen/Røed, 2014).

cause they want to prevent workers from suing them at Court. Overall, these considerations highlight that any dismissal subject to the PADA – either due to insecurity about which dismissals are considered just or due to sanctions or severance payments – is likely to be much more costly than a comparable dismissal outside the scope of the PADA.

Key to our analysis is that the PADA only applies to establishments exceeding a stipulated establishment size. Over the last decades, the threshold for applicability has changed several times, from five to ten fulltime equivalent employees (FTEs) in October 1996, back to five FTEs in January 1999 and then in the course of the Hartz reforms back again to ten FTEs in January 2004. For the latter reform, it is important to note that those workers who were already employed in affected establishments (normally) did not lose their protection.<sup>14</sup>

To calculate the number of FTEs for the applicability threshold, individuals working fulltime, i. e. more than 30 hours per week, are counted as one worker, whereas individuals working less than 30 hours are weighted by a factor of 0.5 (under 20 hours) and 0.75 (between 20 and 30 hours), respectively.<sup>15</sup> Some groups of workers, such as apprentices, family members without a labour contract or freelance collaborators are not counted when calculating the PADA relevant establishment size. The threshold for applicability of the PADA is typically not based upon the establishment size at a certain point in time, but is rather derived from the number of workers who are 'normally' employed by an establishment. Thus, to compute the threshold, both past and future developments of the workforce need to be taken into account.

With regard to anticipation effects, the former Chancellor Gerhard Schröder announced a general reform of employment protection in a government declaration in March 2003. However, the change of the threshold from five to ten FTEs was not part of this declaration. The final dismissal protection reform along with the stipulation of the threshold and the details of its calculation was not approved until December 23, 2003, just shortly before the reform came into effect (on January 1st, 2004). This suggests that neither the affected employees nor the affected establishments could anticipate the exact details of the reform and change their behaviour accordingly (Bauernschuster, 2013; Hassel/Schiller, 2010). We therefore can largely rule out anticipatory effects and a so-called “Ashenfelter’s dip” (Ashenfelter, 1978) in our analyses.

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<sup>14</sup> Under some circumstances, even individuals employed in affected establishments before 2004 may lose their dismissal protection. This may occur when the number of incumbent employees (workers already employed before 2004) falls below the threshold that determined applicability of the PADA until 2004 (five FTEs).

<sup>15</sup> The weighting procedure described here has applied since the 1999 reform of the PADA; prior to that reform, employees who worked less than 10 hours were weighted by the factor 0.25 (see also Boockmann/Gutknecht/Steffes, 2008).



## 4 Empirical Strategy, Data and Variables

### 4.1 Empirical Strategy

To estimate the causal effect of dismissal protection on our outcome variables, we exploit the reform of dismissal protection in 2004 as a natural experiment. As pointed out in section 3.2, this reform raised the threshold below which establishments are exempted from dismissal protection from five to ten full-time equivalent workers. Due to transitory regulations that (normally) guaranteed dismissal protection to those who were already employed in an establishment before 2004, the reform affected only employees *entering* an establishment with more than five to ten FTE workers. We define this group of workers as our treatment group and compare their outcomes of interest to those of a control group comprised of individuals entering an establishment slightly above the threshold, that is with more than ten to 20 FTE workers. An “establishment entry” is defined as the first employment spell subject to social insurance contributions in an establishment of the relevant size class within the time period 1 January 2001 and 30 June 2003 or within 1 January 2004 and 30 June 2006, respectively.<sup>16</sup> As we observe the treatment and control group before and after the reform, we are able to apply a difference-in-differences approach, by comparing the differences in our outcomes of interest across both groups before and after the reform. The identifying assumption of this approach requires that time trends be the same for both treatment and control group in the absence of the treatment (Blundell/Costa Dias, 2009; Angrist/Pischke, 2009). Further, the SUTVA assumption states that the treatment of one individual must not influence other individuals’ potential outcomes (and vice versa) (Rubin, 1980).

Moreover, the definition of the groups implies that the group composition may change over time as it is rather unlikely to track the same individual before and after the reform. For this reason, we need to control for differences in relevant observable characteristics across both groups before and after the reform. In doing so, we take into account, among other things, individuals’ previous sickness and employment histories. While we still have to assume that there are no unobservable characteristics affecting the group composition after the reform, this procedure enables us to account for a potential selection on individuals’ observable health status into establishments that were either affected or not affected by the reform.

Under these assumptions, we estimate the average treatment effect on the treated (ATT) in a

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<sup>16</sup> For more details on the definition of “establishment entry” see also Table A.5 in the Appendix.

linear regression framework using the following equation:

$$Y_i = \alpha + \beta T_i + \gamma G_i + \tau_{DID}(T_i * G_i) + \eta X_i + \epsilon_i \quad (4.1)$$

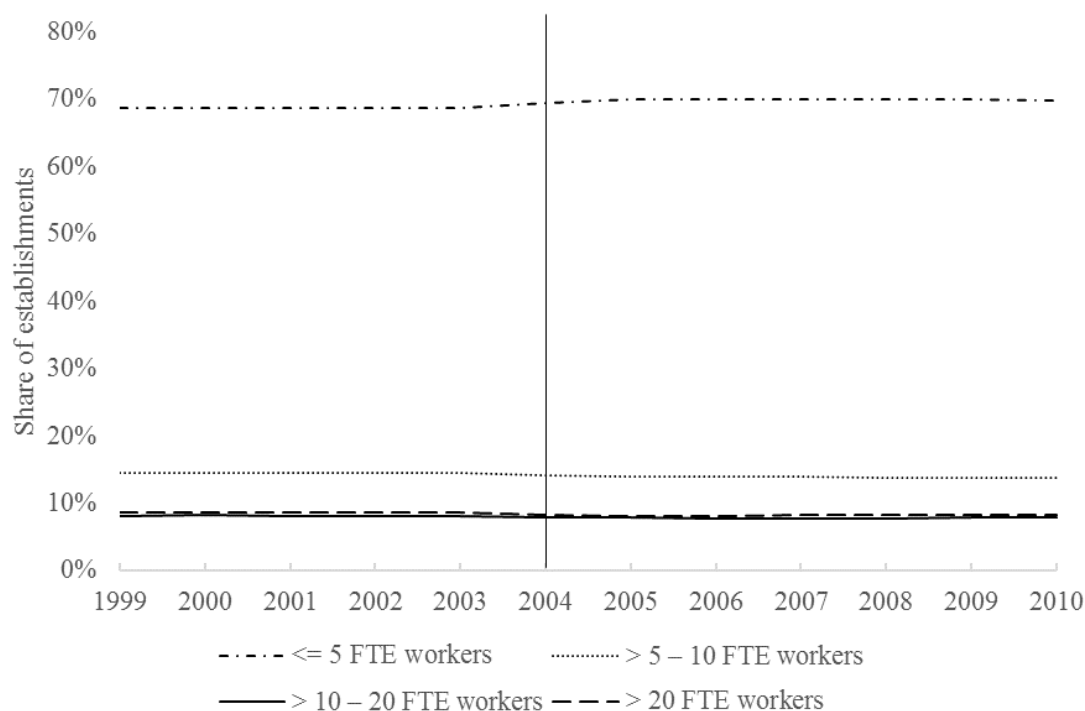
In eq. (4.1), the DiD estimator  $\tau_{DID}$  is given by the coefficient on the interaction term of the group dummy  $G_i$  (indicating whether an individual belongs to the treatment or control group) and the time dummy  $T_i$  (indicating whether an individual is observed before or after the reform).  $Y_i$  is the outcome variable, i. e. the incidence and duration of sickness periods and the risk of becoming involuntarily unemployed after sickness.  $\beta$  accounts for common time effects,  $\gamma$  captures the group effects and  $\epsilon_i$  reflects the error term. Additionally, we add a vector of control variables  $X_i$  capturing observable individual and establishment characteristics. Further, in case of correlated errors within establishments, default robust standard errors would overstate the precision of the estimation (Cameron/Miller, 2015) and we therefore display standard errors adjusted for clustering at the establishment level.

To rule out that establishments might have self-selected themselves into the different size classes, we have to check whether there are any “threshold effects” with regard to changes in the establishment size distribution. Because of the threshold regulation, small establishments may have had the incentive to stay below the threshold value of five FTE workers before the reform. After the reform, they may have expanded up to the new threshold size of 10 FTE workers without being affected by the PADA (see also Priesack, 2015). To test for such threshold effects, we calculate the annual share of establishments by FTE size categories between 1999 and 2010 using data of the Establishment History Panel (BHP). This cross-sectional data set contains all establishments in Germany with at least one employee liable to social security on the yearly reference date June 30th (Schmucker et al., 2018). Figure 1 shows that, overall, the distribution of establishments according to FTE size categories remained broadly unaltered over the observation period suggesting that threshold effects do not play a major role.

## 4.2 Data

Our empirical analysis is based on longitudinal German register data (*BASiD*). The data combine information from the German Pension Register with data from the German Federal Employment Agency. The *BASiD* data set is a stratified random one-percent sample of all individuals from the early 1940s to the early 1990s birth cohorts, who have at least one entry in their social security records and who have not retired yet (for details see Hochfellner/Müller/Wurdack, 2012). The data provide longitudinal information on individuals’ entire pension relevant biographies up to the year 2007. Individual work histories cover the period from the year individuals were aged 14 until the age of 67. In Germany, statutory pension insur-

**Figure 1: Establishment distribution by FTE size categories, 1999 to 2010**



Notes: The establishment size is calculated using the number of full-time-equivalent workers as stipulated in the PADA (see also Section 3.2): Apprentices are excluded from the calculation; workers working fulltime are counted as one worker; workers working in “mini-part-time” (< 18 hours) and workers in marginal employment are weighted by the factor 0.5, workers working in “midi-part-time” (>= 18 hours) are weighted by the factor 0.75.

Source: Establishment History Panel (BHP) 1999-2010, own calculations. ©IAB

ance is mandatory for all employees in the private and public sector, thus only excluding civil servants and self-employed individuals. As a consequence, the insurance covers more than 90 per cent of the entire population for whom all past pension-relevant periods have been recorded.

The Pension Register provides information on all pension relevant periods, i.e. periods for which contributions were paid (such as employment, long-term illness and unemployment) as well as periods without contributions, which were still creditable for the pension insurance. The latter refers to activities for which an individual receives pension credits. These are periods of school or university attendance after the age of 15, periods of training and apprenticeship and periods of caring. Apart from individual information on employment status, the Pension Register provides information on age, gender as well as monthly earnings, which can be calculated by exploiting information on pension credit points gained from social security employment. Table A.1 in the Appendix contains a more detailed description of the individual characteristics provided by the Pension Register.

Starting from 1975 (in western Germany), employment spells subject to social security contributions from the Pension Register can be merged with data from the German Federal Em-

ployment Agency, the Integrated Labor Market Biographies and the Establishment History Panel. The Integrated Labor Market Biographies provide further time varying individual information on educational status (three categories) and an establishment identifier<sup>17</sup>. The latter allows us to identify newly hired employees and enables us to gain information on tenure at the current employer. Table A.3 in the Appendix provides a more detailed description of the variables gained from the Employment Statistics Register.

### 4.3 Sample Selection and Descriptives

As spelled out earlier, we define workers entering an establishment of up to 10 FTE workers as our treatment group, whereas the control group consists of individuals entering an establishment slightly above the threshold, that is with more than ten to 20 FTE workers. We carry out a somewhat more precise calculation of establishment size compared to previous studies which use the number of workers - regardless of their working time - on a particular set date. Unlike previous studies, we approximate the number of full-time equivalent workers and take into account annual fluctuations of the workforce (for details on how we calculated the establishment size see Table A.5 in the Appendix). Calculating establishment size as precise as possible is crucial for correctly assigning individuals to either the treatment or the control group in our difference-in-differences set-up. However, we do not have sufficient information on individuals' exact weekly working hours in our data. Our calculation of the establishment size that is relevant for the applicability of the PADA may therefore still suffer from some imprecisions. To allow for a certain measurement error, we therefore exclude entries into establishments with a size close to the threshold. Thus, we restrict our sample to individuals entering an establishment of 6-9 (treatment group) and 12-20 (control group) FTE employees, respectively. We further ensure that the establishments remain in the same size group during the period a worker is employed in this establishment. We also exclude entries into establishments of the shipping or aircraft transportation sector as the PADA does not apply to these sectors (cf. section 3.2).

Tables 1 and 2 display descriptive statistics of the treatment and control group in the baseline sample before and after the reform. The figures show that there are some systematic differences in the gender composition as well as the occupational and industry structure across treated and control individuals before and after the reform. This highlights the importance

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<sup>17</sup> Note that the legal definition of “establishment” does not match exactly with the establishments identified by the establishment identifier of the Establishment History Panel (on the definitions of “establishment” see Table A.4 in the Appendix). However, according to the establishment panel – a representative survey of establishments in Germany – , a large majority of establishments is an independent company without any other places of business (see Figure A.1 in the Appendix.). We can expect these establishments to be covered by both the legal definition and the definition in the administrative data.

of including these observables as controls into our regressions. The differences in industry affiliation (and to some extent occupations) clearly reflect heterogeneous establishment size distributions across different industries. Note, however, that there are no major differences concerning individuals' employment and illness histories across treated and control individuals.

**Table 1: Descriptive statistics I**

|   | (1) Treatment Group |         | Pre-Reform<br>(2) Control Group |         |              |     |
|---|---------------------|---------|---------------------------------|---------|--------------|-----|
|   | Mean                | S. D.   | Mean                            | S. D.   | Mean (2)-(1) |     |
| <b>Individual Characteristics</b>                 |                     |         |                                 |         |              |     |
| Female  | 0.445               | 0.497   | 0.416                           | 0.493   | -0.029       | *** |
| Age   | 31.923              | 9.813   | 32.076                          | 9.929   | 0.153        |     |
| Age <sup>2</sup>                                  | 96.961              | 125.702 | 99.030                          | 9.929   |              |     |
| Foreign   | 0.261               | 0.439   | 0.271                           | 0.444   | 0.009        |     |
| <i>Qualification</i>                              |                     |         |                                 |         |              |     |
| Low-Skilled                                       | 0.192               | 0.394   | 0.195                           | 0.397   | 0.003        |     |
| Medium-Skilled                                    | 0.720               | 0.449   | 0.705                           | 0.456   | -0.015       | *   |
| High-Skilled                                      | 0.088               | 0.284   | 0.100                           | 0.300   | 0.012        | **  |
| Cum. Earnings (in 10,000 EUR)                     | 11.367              | 14.495  | 11.998                          | 15.776  | 0.631        | **  |
| <b>Employment-Related Characteristics</b>         |                     |         |                                 |         |              |     |
| Daily Wage  | 52.117              | 28.303  | 54.772                          | 29.259  | 2.655        | *** |
| Working Fulltime                                  | 0.835               | 0.371   | 0.844                           | 0.363   | 0.009        |     |
| <i>Occupational Status</i>                        |                     |         |                                 |         |              |     |
| Bluecollar  | 0.497               | 0.500   | 0.500                           | 0.500   | 0.003        |     |
| Whitecollar                                       | 0.323               | 0.468   | 0.334                           | 0.472   | 0.011        |     |
| Others  | 0.179               | 0.383   | 0.166                           | 0.372   | -0.013       | **  |
| <i>Occupational Activity</i>                      |                     |         |                                 |         |              |     |
| Agrar   | 0.028               | 0.166   | 0.025                           | 0.156   | -0.003       |     |
| Craftsman   | 0.292               | 0.455   | 0.316                           | 0.465   | 0.024        | *** |
| Salary  | 0.082               | 0.274   | 0.091                           | 0.287   | 0.009        | *   |
| Sale  | 0.119               | 0.323   | 0.099                           | 0.299   | -0.019       | *** |
| Clerical  | 0.153               | 0.360   | 0.169                           | 0.375   | 0.016        | *** |
| Service   | 0.327               | 0.469   | 0.300                           | 0.458   | -0.027       | *** |
| <b>Establishment Characteristics</b>              |                     |         |                                 |         |              |     |
| Location: West Germany                            | 0.857               | 0.350   | 0.855                           | 0.352   | -0.002       |     |
| <i>Industry</i>                                   |                     |         |                                 |         |              |     |
| Agrar/Fishery                                     | 0.030               | 0.170   | 0.023                           | 0.150   | -0.006       | **  |
| Energy/Mining                                     | 0.001               | 0.034   | 0.002                           | 0.039   | 0.000        |     |
| Manufacturing                                     | 0.086               | 0.280   | 0.116                           | 0.320   | 0.030        | *** |
| Construction                                      | 0.113               | 0.316   | 0.088                           | 0.284   | -0.025       | *** |
| Wholesale   | 0.201               | 0.400   | 0.177                           | 0.381   | -0.024       | *** |
| Traffic/Communication                             | 0.073               | 0.260   | 0.074                           | 0.262   | 0.001        |     |
| Banking/Insurance                                 | 0.010               | 0.101   | 0.010                           | 0.101   | 0.000        |     |
| Other Services                                    | 0.278               | 0.448   | 0.311                           | 0.463   | 0.033        | *** |
| Public Administration                             | 0.031               | 0.173   | 0.036                           | 0.186   | 0.005        | *   |
| Public Sector                                     | 0.014               | 0.119   | 0.010                           | 0.101   | -0.004       | **  |
| <b>Individual Employment and Sickness History</b> |                     |         |                                 |         |              |     |
| Cum. Sickness Duration                            | 1.869               | 5.649   | 1.823                           | 5.130   | -0.046       |     |
| Cum. Unemployment Duration                        | 11.694              | 34.873  | 12.178                          | 36.981  | 0.484        |     |
| Cum. Employment Duration                          | 97.939              | 101.785 | 99.945                          | 107.715 | 2.006        |     |
| Cum. Non-Employment Duration                      | 34.044              | 54.511  | 33.291                          | 52.220  | -0.753       |     |
| # of Establishment Changes                        | 4.953               | 5.147   | 5.094                           | 5.416   | 0.141        |     |
| # of Sickness Spells                              | 1.046               | 2.536   | 1.057                           | 2.577   | 0.011        |     |
| # of Unemployment Spells                          | 1.854               | 2.319   | 1.896                           | 2.414   | 0.042        |     |
| # of Employment Spells                            | 4.748               | 4.580   | 4.829                           | 4.839   | 0.080        |     |
| # of Non-Employment Spells                        | 2.168               | 2.597   | 2.186                           | 2.670   | 0.019        |     |
| # of individuals in baseline sample               | 5,970               |         | 9,059                           |         |              |     |

Notes: The table reports descriptive statistics of relevant characteristics of the treatment and control group before the reform. The treatment (control) group consists of employees working in establishments of 6-9 (12-20) FTE employees who entered the establishment between 1.1.2001 and 30.6.2003. \*, \*\* and \*\*\* denote statistical significance of the difference in the mean between the treatment and control group at the 10%, 5% and 1% level (t-test). For the definition and construction of the variables see also Tables A.1, A.2 and A.3 in the Appendix. All control variables are measured at the date of entry into the establishment. All durations are measured in months.

Source: BASiD, own calculations. ©IAB

**Table 2: Descriptive statistics II**

|   | (1) Treatment Group |         | Post-Reform<br>(2) Control Group |         |              |     |
|---|---------------------|---------|----------------------------------|---------|--------------|-----|
|   | Mean                | S. D.   | Mean                             | S. D.   | Mean (2)-(1) |     |
| <b>Individual Characteristics</b>                 |                     |         |                                  |         |              |     |
| Female  | 0.445               | 0.497   | 0.409                            | 0.492   | -0.037       | *** |
| Age   | 33.008              | 9.909   | 32.925                           | 9.949   | -0.083       |     |
| Age <sup>2</sup>                                  | 98.235              | 135.405 | 98.993                           | 134.836 |              |     |
| Foreign   | 0.259               | 0.438   | 0.248                            | 0.432   | -0.011       |     |
| <i>Qualification</i>                              |                     |         |                                  |         |              |     |
| Low-Skilled                                       | 0.156               | 0.363   | 0.161                            | 0.368   | 0.005        |     |
| Medium-Skilled                                    | 0.744               | 0.437   | 0.716                            | 0.451   | -0.028       | *** |
| High-Skilled                                      | 0.100               | 0.301   | 0.123                            | 0.328   | 0.022        | *** |
| Cum. Earnings (in 10,000 EUR)                     | 13.650              | 17.015  | 14.526                           | 18.192  | 0.877        | *** |
| <b>Employment-Related Characteristics</b>         |                     |         |                                  |         |              |     |
| Daily Wage  | 52.661              | 29.826  | 56.276                           | 32.444  | 3.615        | *** |
| Working Fulltime                                  | 0.839               | 0.367   | 0.837                            | 0.369   | -0.002       |     |
| <i>Occupational Status</i>                        |                     |         |                                  |         |              |     |
| Bluecollar  | 0.503               | 0.500   | 0.515                            | 0.500   | 0.012        |     |
| Whitecollar                                       | 0.326               | 0.469   | 0.313                            | 0.464   | -0.013       |     |
| Others  | 0.171               | 0.376   | 0.172                            | 0.377   | 0.001        |     |
| <i>Occupational Activity</i>                      |                     |         |                                  |         |              |     |
| Agrar   | 0.032               | 0.176   | 0.027                            | 0.161   | -0.005       | *   |
| Craftsman   | 0.299               | 0.458   | 0.313                            | 0.464   | 0.014        | *   |
| Salary  | 0.085               | 0.278   | 0.102                            | 0.302   | 0.017        | *** |
| Sale  | 0.115               | 0.319   | 0.096                            | 0.294   | -0.020       | *** |
| Clerical  | 0.154               | 0.361   | 0.166                            | 0.372   | 0.011        | *   |
| Service   | 0.315               | 0.464   | 0.297                            | 0.457   | -0.017       | **  |
| <b>Establishment Characteristics</b>              |                     |         |                                  |         |              |     |
| Location: West Germany                            | 0.852               | 0.356   | 0.853                            | 0.354   | 0.002        |     |
| <i>Industry</i>                                   |                     |         |                                  |         |              |     |
| Agrar/Fishery                                     | 0.033               | 0.179   | 0.026                            | 0.159   | -0.007       | **  |
| Energy/Mining                                     | 0.003               | 0.053   | 0.004                            | 0.064   | 0.001        |     |
| Manufacturing                                     | 0.088               | 0.284   | 0.114                            | 0.317   | 0.025        | *** |
| Construction                                      | 0.124               | 0.330   | 0.089                            | 0.285   | -0.035       | *** |
| Wholesale   | 0.218               | 0.413   | 0.181                            | 0.385   | -0.038       | *** |
| Traffic/Communication                             | 0.064               | 0.245   | 0.079                            | 0.269   | 0.014        | *** |
| Banking/Insurance                                 | 0.012               | 0.111   | 0.012                            | 0.109   | 0.000        |     |
| Other Services                                    | 0.283               | 0.451   | 0.328                            | 0.470   | 0.045        | *** |
| Public Administration                             | 0.117               | 0.321   | 0.117                            | 0.322   | 0.000        |     |
| Public Sector                                     | 0.056               | 0.231   | 0.050                            | 0.218   | -0.006       |     |
| <b>Individual Employment and Sickness History</b> |                     |         |                                  |         |              |     |
| Cum. Sickness Duration                            | 1.931               | 5.431   | 1.972                            | 5.761   | 0.041        |     |
| Cum. Unemployment Duration                        | 23.380              | 51.192  | 22.348                           | 50.833  | -1.031       |     |
| Cum. Employment Duration                          | 110.245             | 105.068 | 109.666                          | 106.368 | -0.579       |     |
| Cum. Non-Employment Duration                      | 34.292              | 52.265  | 32.937                           | 50.920  | -1.355       |     |
| # of Establishment Changes                        | 5.677               | 5.561   | 5.868                            | 6.596   | 0.191        | *   |
| # of Sickness Spells                              | 1.008               | 2.503   | 1.010                            | 2.520   | 0.001        |     |
| # of Unemployment Spells                          | 2.235               | 2.665   | 2.232                            | 2.671   | -0.003       |     |
| # of Employment Spells                            | 4.994               | 4.993   | 5.025                            | 5.116   | 0.031        |     |
| # of Non-Employment Spells                        | 2.150               | 2.602   | 2.138                            | 2.744   | -0.013       |     |
| # of individuals in baseline sample               | 5,310               |         | 7,788                            |         |              |     |

Notes: The table reports descriptive statistics of relevant characteristics of the treatment and control group after the reform. The treatment (control) group consists of employees working in establishments of 6-9 (12-20) FTE employees who entered the establishment between 1.1.2004 and 30.6.2006. \*, \*\* and \*\*\* denote statistical significance of the difference in the mean between the treatment and control group at the 10%, 5% and 1% level (t-test). For the definition and construction of the variables see also Tables A.1, A.2 and A.3 in the Appendix. All control variables are measured at the date of entry into the establishment. All durations are measured in months.

Source: BASiD, own calculations. ©IAB

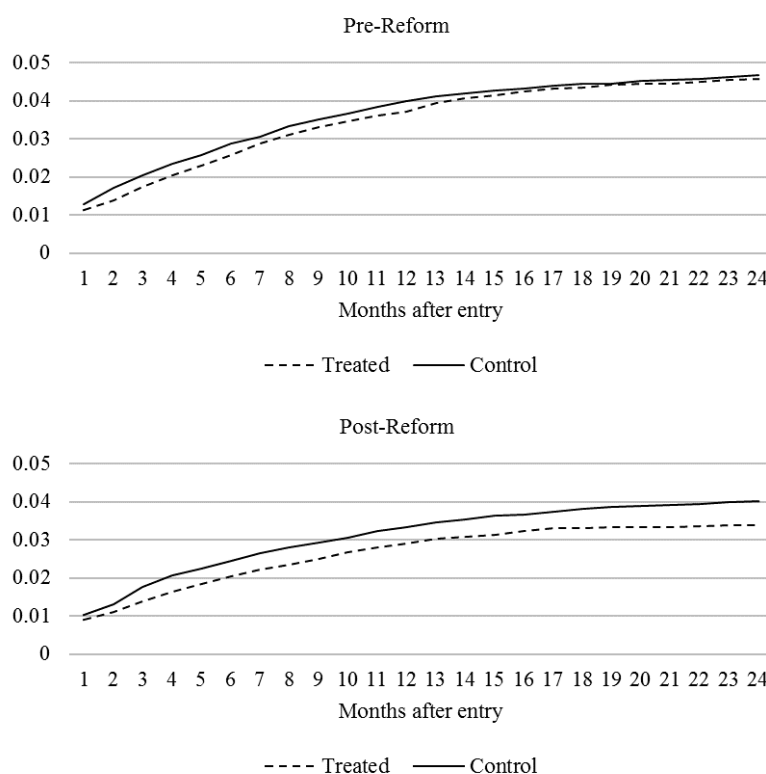
## 5 Estimation and Results

### 5.1 Incidence of Sickness

#### 5.1.1 Descriptive Results

Figure 2 shows the cumulative incidence of sickness for the treatment and the control group during the first two years after establishment entry. In the pre-reform period, the evolution of this outcome exhibits no major differences across treated and control individuals. In the post-reform period, the cumulative incidence of sickness is lower for both groups. The graphs seem to diverge slightly across both groups, with the treatment group exhibiting a larger decline in the cumulative incidence of sickness after the reform as compared to the control group. The figures also show that the transition into a long-term sickness episode is a rather rare event; only 4.6 per cent and 3.7 per cent of individuals in our baseline sample experienced at least one transition into a long-term sickness episode during the first 24 months after entry into the establishment before and after the reform, respectively.

**Figure 2: Cumulative Incidence of Sickness**



Notes: The treatment (control) group consists of workers working in establishments of 6-9 (12-20) FTE employees who entered the establishment three years before or three years after the reform. We calculate the share of workers having at least one long-term-sickness period until the respective month after entry.  
Source: BASiD, own calculations. ©IAB



### 5.1.2 Regression Results

To estimate the reform's effect on the incidence of (long-term) sickness in the short and medium run, we look at the probability of experiencing a transition into sickness in the first and in the second year after entering an establishment. For this, we have to ensure that the individuals are 'at risk' of experiencing such a transition. Thus, to calculate the probability of a transition into sickness in the *first* year after entry, we exclude those who were already ill at establishment entry resulting in a sample of 27,967 observations.<sup>18</sup> Note that looking at the probability of a transition into sickness in the *second* year raises selectivity issues, as this outcome can be derived only for those individuals with a sufficient tenure at the new employer. This is also reflected in our sample size for the second year outcome, which is reduced to a total of 8,845 observations.

Table 3 and Table 4 present the results of the multivariate analyses for outcomes in the first and second year after establishment entry. We estimate four models, which are stepwise augmented by different sets of explanatory variables.<sup>19</sup> The first model is the basic DiD-model without any controls. The second model includes individual characteristics (gender, age, age squared, nationality, qualification, and cumulative earnings), employment-related characteristics (the daily wage, working time, occupational status, and occupational sector), as well as year dummies. The third model also includes establishment characteristics, in particular the location of the establishment (West vs. East Germany) and ten industry dummies. Finally, the fourth model further adds information on individuals' employment and sickness histories, accounting for the duration and number of previous long-term sickness episodes, employment, unemployment and non-employment spells as well as the number of establishment changes.

Table 3 shows that the multivariate analyses do not provide any evidence of a reform effect on the incidence of having experienced a long-term sickness episode in the *first* year after entering the establishment. The coefficient on the interaction term is insignificantly negative, but close to zero and remains unaltered after controlling for differences in observables. The coefficient on the group variable, *Treat*, is negative and insignificant. It remains largely unchanged across all specifications, indicating that adding controls does not affect the mean time-invariant difference between both groups. The coefficient on the time variable, *Post*, is negative and significant, which is in line with the descriptive evolution of this outcome as shown in Figure 2. Moreover, the negative time effect increases in magnitude after adding more control variables.

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<sup>18</sup> 160 individuals in our sample (0.6%) enter the establishment while being already ill. Most of these workers fell sick shortly before entering the establishment and the duration of most of these sickness spells is rather short.

<sup>19</sup> The estimates from the additional explanatory variables should not be interpreted as causal but instead seen as controls for differences between the groups before and after the reform.

**Table 3: Regression Results Transition Into Sickness in the First Year After Entry**

|  | Model 1             | Model 2              | Model 3              | Model 4              | Placebo              |
|--|---------------------|----------------------|----------------------|----------------------|----------------------|
| Post x Treat                             | -0.002<br>(0.004)   | -0.002<br>(0.004)    | -0.003<br>(0.004)    | -0.002<br>(0.004)    | 0.002<br>(0.004)     |
| Post                                     | -0.007**<br>(0.003) | -0.010**<br>(0.004)  | -0.012***<br>(0.004) | -0.013***<br>(0.004) | -0.015***<br>(0.004) |
| Treat                                    | -0.002<br>(0.003)   | -0.003<br>(0.003)    | -0.002<br>(0.003)    | -0.002<br>(0.003)    | -0.003<br>(0.003)    |
| Female                                   |                     | 0.008***<br>(0.002)  | 0.010***<br>(0.003)  | 0.008***<br>(0.003)  | 0.007***<br>(0.002)  |
| Age                                      |                     | 0.001***<br>(0.000)  | 0.001***<br>(0.000)  | 0.000<br>(0.000)     | 0.000<br>(0.000)     |
| Age <sup>2</sup>                         |                     | -0.000**<br>(0.000)  | -0.000**<br>(0.000)  | 0.000<br>(0.000)     | 0.000<br>(0.000)     |
| Foreign                                  |                     | -0.013***<br>(0.003) | -0.009***<br>(0.003) | -0.004<br>(0.003)    | -0.002<br>(0.003)    |
| Qualification, Reference: Medium-Skilled |                     |                      |                      |                      |                      |
| Low-Skilled                              |                     | -0.015***<br>(0.003) | -0.012***<br>(0.003) | -0.008***<br>(0.003) | -0.012***<br>(0.003) |
| High-Skilled                             |                     | -0.011***<br>(0.003) | -0.010***<br>(0.003) | -0.007**<br>(0.003)  | -0.009***<br>(0.003) |
| Cumulative Wages                         |                     | -0.000<br>(0.000)    | 0.000<br>(0.000)     | 0.001***<br>(0.000)  | 0.001***<br>(0.000)  |
| Daily Wage                               |                     | -0.000***<br>(0.000) | -0.000***<br>(0.000) | -0.000***<br>(0.000) | -0.000***<br>(0.000) |
| White-Collar, Reference: Blue-Collar     |                     | -0.020***<br>(0.003) | -0.019***<br>(0.003) | -0.015***<br>(0.003) | -0.019***<br>(0.003) |
| Residence of Establishment: West Germany |                     |                      | -0.028***<br>(0.004) | -0.015***<br>(0.004) | -0.018***<br>(0.004) |
| Cum. Sickness Duration                   |                     |                      |                      | 0.000<br>(0.000)     | -0.001<br>(0.005)    |
| Cum. Unemployment Duration               |                     |                      |                      | 0.000*<br>(0.000)    | 0.000*<br>(0.000)    |
| Cum. Employment Duration                 |                     |                      |                      | -0.000***<br>(0.000) | -0.000***<br>(0.000) |
| Cum. Nonemployment Duration              |                     |                      |                      | 0.000*<br>(0.000)    | 0.000*<br>(0.000)    |
| # of Establishment Changes               |                     |                      |                      | 0.001***<br>(0.000)  | 0.001***<br>(0.000)  |
| # of Sickness Spells                     |                     |                      |                      | 0.010***<br>(0.001)  | 0.013***<br>(0.001)  |
| # of Unemployment Spells                 |                     |                      |                      | 0.002**<br>(0.001)   | 0.003***<br>(0.001)  |
| # of Employment Spells                   |                     |                      |                      | -0.002**<br>(0.001)  | -0.003***<br>(0.001) |
| # of Non-Employment Spells               |                     |                      |                      | -0.000<br>(0.001)    | 0.000<br>(0.001)     |
| Industry Dummies                         |                     |                      | ✓                    | ✓                    | ✓                    |
| Occupational Activity (Dummies)          |                     | ✓                    | ✓                    | ✓                    | ✓                    |
| Year Dummies                             |                     | ✓                    | ✓                    | ✓                    | ✓                    |
| Constant                                 | 0.039***<br>(0.002) | 0.071***<br>(0.004)  | 0.082***<br>(0.007)  | 0.058***<br>(0.008)  | 0.073***<br>(0.008)  |
| Observations                             | 27,967              | 27,967               | 27,967               | 27,967               | 29,373               |
| R <sup>2</sup>                           | 0.000               | 0.013                | 0.017                | 0.030                | 0.034                |

Notes: The table shows results of a linear probability model estimating the probability of a transition into sickness 0 to 12 months after establishment entry; \*, \*\* and \*\*\* denote statistical significance at the 10%, 5% and 1% level. Standard errors are in parentheses. The treatment (control) group consists of workers entering an establishment of 6-9 (12-20) FTE workers. All control variables are measured at the date of entry into the establishment. For the definition and construction of the variables see also Tables A.1, A.2 and A.3. The placebo regression hypothetically assumes the dismissal protection reform to take place in 2003.

Source: BASiD, own calculations. ©IAB

We now turn to the reform's medium run effect, by exploring the effect on the probability of having experienced a long-term sickness spell in the second year after establishment entry. Table 4 shows the results. According to the specification incorporating all control variables, treated individuals exhibit a 1.3 percentage point lower incidence of (long-term) sickness. This effect remains largely constant across all specification.<sup>20</sup> Given that the overall probability of having experienced a transition into sickness in the second year is 2.4 percent, this effect is fairly large. The group effect is now positive, but still insignificant. In contrast, the time effect is still negative and significant (except for the basic model) and becomes larger in magnitude after adding more control variables. The last column in Table 4 shows estimates from placebo regressions, which hypothetically assume that the dismissal protection reform took place in 2003. The placebo estimates do not provide any evidence of significant effects on our outcome both, for the first and the second year, thereby supporting the parallel trend assumption.

**Table 4: Regression Results Transition Into Sickness in the Second Year After Entry**

|  | Model 1             | Model 2             | Model 3             | Model 4             | Placebo             |
|--|---------------------|---------------------|---------------------|---------------------|---------------------|
| Post x Treat                               | -0.012*<br>(0.007)  | -0.014**<br>(0.007) | -0.014**<br>(0.007) | -0.013**<br>(0.007) | -0.001<br>(0.007)   |
| Post                                       | -0.002<br>(0.004)   | -0.013**<br>(0.006) | -0.013**<br>(0.006) | -0.015**<br>(0.006) | 0.015**<br>(0.006)  |
| Treat                                      | 0.006<br>(0.005)    | 0.008<br>(0.005)    | 0.008<br>(0.005)    | 0.008<br>(0.005)    | 0.005<br>(0.005)    |
| Individual Characteristics                 | -                   | ✓                   | ✓                   | ✓                   | ✓                   |
| Employment-Related Characteristics         | -                   | ✓                   | ✓                   | ✓                   | ✓                   |
| Year Dummies                               | -                   | ✓                   | ✓                   | ✓                   | ✓                   |
| Establishment Characteristics              | -                   | -                   | ✓                   | ✓                   | ✓                   |
| Individual Employment and Sickness History | -                   | -                   | -                   | ✓                   | ✓                   |
| Constant                                   | 0.025***<br>(0.003) | 0.059***<br>(0.007) | 0.055***<br>(0.010) | 0.038***<br>(0.012) | 0.037***<br>(0.012) |
| Observations                               | 8,845               | 8,845               | 8,845               | 8,845               | 9,188               |
| R <sup>2</sup>                             | 0.001               | 0.018               | 0.019               | 0.030               | 0.021               |

Notes: The table shows results of a linear probability model estimating the probability of a transition to sickness 13 to 24 months after establishment entry; \*, \*\* and \*\*\* denote statistical significance at the 10%, 5% and 1% level. Standard errors are in parentheses. The treatment (control) group consists of workers entering an establishment of 6-9 (12-20) FTE workers. All control variables are measured at the date of entry into the establishment. For definition and calculation of the variables see also Tables A.1, A.2 and A.3 in the Appendix. The placebo regression hypothetically assumes the dismissal protection reform to take place in 2003.  
Source: BASiD, own calculations. ©IAB

### 5.1.3 Robustness Checks

In this section, we explore whether the results from Table 4 are robust to several sensitivity checks: First, we excluded illness spells lasting no longer than ten days, as these spells may also result from leave periods due the sickness of a child. The health insurance covers the loss of income in case of illness of an individual's child as long as these days of sickness do not exceed ten days per year. Therefore, we cannot infer from the data whether these short

<sup>20</sup> We have also estimated probit models. The marginal effects remain largely unaltered in the non-linear model specifications.

sickness periods arise from individuals' own sick days or from those of caring for their ill children. Second, we explore whether our results are robust to using a different control group, in particular individuals working in establishments with 0.5 to 4 FTE employees. The individuals of this control group were not subject to the PADA before and after the reform. Third, we also included individuals entering establishments with a size close to the threshold. The treatment group then consists of individuals entering establishments with more than 5 and up to 10 FTE employees, whereas the control group consists of individuals entering establishments with 11 to 20 FTE employees. The fourth and fifth robustness checks are combinations of the previous checks. The results are shown in Table A.9 in the Appendix: When excluding short illness spells (columns (1) and (4)), the effects are slightly smaller in magnitude, but still significant at the 10 per cent level. This suggests that part of the overall effect is also due to a decline in short (potentially child-related) sickness spells. The coefficients of the other estimates are all comparable in magnitude to those in Table 4 and at least significant at the 5 per cent level. Finally, in the sixth column, we present results from placebo regressions for 2003 using the alternative control group entering establishments with 0.5 to 4 FTE workers. Again, these results do not provide any evidence of a significant placebo effect one year prior to the reform.

#### 5.1.4 Selection Analysis

As shown above, our analyses point to a significant reform effect on transitions into long-term sickness during the second year after establishment entry. However, the question which mechanisms drive this result is still open. On the one hand, the established effect might result from a “true” behavioural effect of newly hired individuals who adapted their sickness behaviour to weaker dismissal protection regulations. On the other hand, the change in sickness absence might also arise from a different selection of workers into establishments. As spelled out earlier, individuals with a high propensity of being long-term sick might systematically select themselves into establishments with stricter employment protection. On the other hand, due to weaker dismissal protection, employers in the affected size class might be less cautious in their hiring behaviour after the reform and might therefore be more likely to hire individuals with a higher propensity of becoming long-term sick (Olsson, 2009). A less cautious hiring behaviour might also affect the propensity to hire workers with less experience. These are often young workers who, at the same time, also exhibit a lower propensity of becoming long-term sick. To address such potential compositional effects, we next explore whether the reform changed the selection of workers into establishments of different size classes. To do so, we first analyse whether the reform affected the probability of hiring an individual who had at least one (long-term) sickness period before entering the establishment.<sup>21</sup>

<sup>21</sup> In doing so, we impose the assumption that individuals' propensity of falling long-term sick is highly correlated with their past sickness histories. Strictly speaking, we cannot fully rule out that individuals *anticipating* a long-term sickness episode select themselves in establishments with stricter employment regulations.

Second, we also analyse whether the reform affected the propensity of hiring young workers below the age of 25. Given that the propensity of risky hiring might vary across different employers, we perform both analyses separately for shrinking/non-growing and growing establishments. The underlying notion is that growing establishments may be more inclined to take on such risky hires (e.g., Coad et al., 2014).<sup>22</sup> The results of the difference-in-differences estimations are shown in Table A.10 and Table A.11 in the Appendix. The estimated reform effects on the composition of newly hired workers are throughout small and insignificant at any conventional level. As to the age composition, growing establishments even exhibit a negative (albeit insignificant) coefficient. Given that the reform should especially cause growing employers to hire more younger workers, this leads us to conclude that the results provide no evidence of any compositional selection effects.

A further more dynamic selection issue could arise from the fact that the reform might have affected newly hired individuals' probability of still being employed (and, therefore, of still being at risk of falling sick) during the second year after establishment entry. This issue arises as, on the one hand, the reform may have induced treated individuals to leave their employer earlier as compared in the pre-reform setting. On the other hand, weaker employment protection regulations may also have caused establishments to faster dismiss sick and therefore less productive employees among the treated individuals. To further investigate this issue, we next explore whether the reform affected newly hired individuals' probability of still being employed by their initial employer during the second year after establishment entry. Table A.12 shows the results. The insignificant coefficient of the interaction term provides no evidence for a reform effect. Along with our earlier results pointing to no compositional effects in terms of health observables, this leads us to conclude that our established reform effect from Table 4 is neither driven by a compositional nor by a dynamic selection effect.

#### 5.1.5 Heterogeneous Effects

As the effects could vary across different groups of workers, we next address heterogeneous effects. To do so, we distinguish between gender and different skill groups. Due to sample size limitations, we are unable to perform separate analyses for high-skilled employees, though. Table 5 and Table 6 show the results for the different groups for the first and second year after entering the establishment, respectively. For low-skilled men, the estimates point to a significantly negative reform effect already in the first year. In the second year, the reform appears to have a particularly negative effect on medium-skilled men. The effect for this subgroup is larger in magnitude (2.5 percentage points) compared to the baseline specification. Overall, the results suggest that in particular male workers respond to the change in

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<sup>22</sup> To calculate the yearly growth rate of an establishment, we compare the number of FTE workers at the beginning of a calendar year (usually in January) with the number of FTE workers at the end of the same calendar year (usually in December).

dismissal protection.<sup>23</sup> Note that this result is broadly consistent with the evidence provided by Ziebarth (2013), suggesting that middle-aged workers and those in the bottom part of the earnings distribution are found to react to a decline in sick pay. As in Ziebarth (2013), a potential explanation for our result might relate to male workers' male breadwinner status and a greater dependency of household incomes of male workers' earnings.

**Table 5: Heterogeneous Effects: Transition Into Sickness in the First Year After Entry**

|  | Female            |                     | Male                |                     |
|--|-------------------|---------------------|---------------------|---------------------|
|  | Low-skilled       | Medium-skilled      | Low-skilled         | Medium-skilled      |
| Post x Treat                               | -0.015<br>(0.015) | 0.011<br>(0.008)    | -0.027**<br>(0.011) | -0.004<br>(0.008)   |
| Post                                       | -0.014<br>(0.014) | -0.017**<br>(0.009) | -0.005<br>(0.008)   | -0.013*<br>(0.007)  |
| Treat                                      | -0.002<br>(0.010) | -0.012**<br>(0.006) | 0.017**<br>(0.009)  | -0.001<br>(0.005)   |
| Individual Characteristics                 | ✓                 | ✓                   | ✓                   | ✓                   |
| Employment-Related Characteristics         | ✓                 | ✓                   | ✓                   | ✓                   |
| Year Dummies                               | ✓                 | ✓                   | ✓                   | ✓                   |
| Establishment Characteristics              | ✓                 | ✓                   | ✓                   | ✓                   |
| Individual Employment and Sickness History | ✓                 | ✓                   | ✓                   | ✓                   |
| Constant                                   | 0.054*<br>(0.028) | 0.088***<br>(0.017) | 0.051**<br>(0.025)  | 0.046***<br>(0.012) |
| Observations                               | 1,982             | 8,700               | 2,995               | 11,377              |
| R <sup>2</sup>                             | 0.035             | 0.033               | 0.041               | 0.031               |

Notes: The table shows results of a linear probability model estimating the probability of a transition into sickness 0 to 12 months after establishment entry; \*, \*\* and \*\*\* denote statistical significance at the 10%, 5% and 1% level. Standard errors are in parentheses. The treatment (control) group consists of workers entering an establishment of 6-9 (12-20) FTE workers. All controls are measured at the date of entry into the establishment. For the definition and construction of the variables see also Tables A.1, A.2 and A.3 in the Appendix.  
Source: BASiD, own calculations.©IAB

## 5.2 Duration of Sickness

### 5.2.1 Descriptive Results

Next, we analyse whether the reform also affected the duration of sick leave. We restrict our sample to those individuals who experienced at least one sickness spell after entering an establishment of the relevant size class and calculate the cumulative duration of all sickness spells during this employment spell.<sup>24</sup> This results in a sample of 1,213 individuals.

Figure 3 plots the distribution of the number of sickness days for the treatment and control group before and after the reform. The figure illustrates that the distribution is right-skewed. Even though the difference in the distributions between both groups is altered somewhat

<sup>23</sup> Note, however, that the reform effects for low-skilled women are considerable in size, too, albeit not significant at any conventional level.

<sup>24</sup> Taking into account that sickness is reported after six weeks in our data, we calculate the entire number of absence days, by setting the start date of sickness 42 days before the start date of sickness reported in the data.

**Table 6: Heterogeneous Effects: Transition Into Sickness in the Second Year After Entry**

|  | Female            |                     | Male             |                     |
|--|-------------------|---------------------|------------------|---------------------|
|  | Low-skilled       | Medium-skilled      | Low-skilled      | Medium-skilled      |
| Post x Treat                               | -0.053<br>(0.034) | -0.009<br>(0.011)   | 0.003<br>(0.028) | -0.025**<br>(0.012) |
| Post                                       | 0.027<br>(0.024)  | -0.023**<br>(0.009) | 0.002<br>(0.027) | -0.015<br>(0.012)   |
| Treat                                      | 0.024<br>(0.023)  | 0.002<br>(0.008)    | 0.012<br>(0.022) | 0.013<br>(0.010)    |
| Individual Characteristics                 | ✓                 | ✓                   | ✓                | ✓                   |
| Employment-Related Characteristics         | ✓                 | ✓                   | ✓                | ✓                   |
| Year Dummies                               | ✓                 | ✓                   | ✓                | ✓                   |
| Establishment Characteristics              | ✓                 | ✓                   | ✓                | ✓                   |
| Individual Employment and Sickness History | ✓                 | ✓                   | ✓                | ✓                   |
| Constant                                   | 0.087<br>(0.074)  | 0.089***<br>(0.023) | 0.010<br>(0.041) | 0.013<br>(0.021)    |
| Observations                               | 500               | 3,356               | 586              | 3,245               |
| R <sup>2</sup>                             | 0.076             | 0.050               | 0.077            | 0.038               |

Notes: The table shows results of a linear probability model estimating the probability of a transition to sickness 12 to 24 months after establishment entry; \*, \*\* and \*\*\* denote statistical significance at the 10%, 5% and 1% level. Standard errors are in parentheses. The treatment (control) group consists of workers entering an establishment of 6-9 (12-20) FTE workers. All control variables are measured at the date of entry into the establishment. For the definition and construction of the variables see also Tables A.1, A.2 and A.3 in the Appendix.

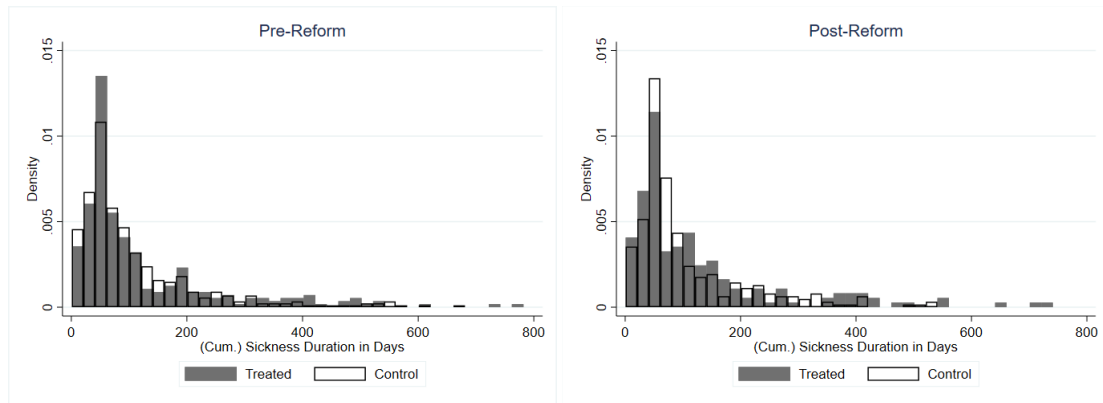
Source: BASiD, own calculations. ©IAB

after the reform, there appears to be no major visible post-reform change. When looking at mean values (see Table 7), treated individuals' sickness durations increase, whereas control individuals' sickness durations slightly decrease after the reform, but the difference is not significant at conventional levels.

### 5.2.2 Regression Results

Because of the right skewed distribution, we use the log of the number of long-term sickness days as our dependent variable in the multivariate DiD-analyses. The estimations support the descriptive results (cf. Table A.13 in the Appendix). There are neither differences across both groups nor time effects. The coefficients on the interaction terms are negative, but not significant at any conventional level either. This result is robust to several robustness checks (cf. Table A.14 in the Appendix). With regard to heterogeneous effects, we do not find any effect when stratifying our sample by gender and skill groups. Overall, these results indicate that weaker dismissal protection affects the *incidence* but not the *duration* of long-term sickness periods.

**Figure 3: Distribution of Cumulative Sickness Days - Before and After Reform**



Notes: The treatment (control) group consists of workers working in establishments of 6-9 (12-20) FTE employees who entered the establishment three years before or three years after the reform and who have at least one sickness spell during their employment in this establishment. 19 (25) observations are censored as these persons are still ill at the end of the observation period on 31 December 2003 (2006).  
Source: BASiD, own calculations. ©IAB

**Table 7: Average Sickness Duration in Days**

|                                      | Treated |       |      | Control |       |      | DiD  |
|--------------------------------------|---------|-------|------|---------|-------|------|------|
|                                      | Pre     | Post  | Diff | Pre     | Post  | Diff |      |
| All Sickness Spells                  | 121.1   | 127.1 | 6.0  | 108.6   | 105.8 | -2.9 | 8.9  |
| Excluding Spells $\leq 10$ days      | 138.8   | 146.2 | 7.3  | 126.2   | 123.7 | -2.6 | 9.9  |
| All Sickness Spells (ln)             | 4.3     | 4.4   | 0.0  | 4.3     | 4.3   | 0.0  | -0.0 |
| Excluding Spells $\leq 10$ days (ln) | 4.5     | 4.5   | 0.0  | 4.5     | 4.5   | 0.0  | 0.0  |

Notes: The table shows the mean values of (ln) long-term sickness duration in days. We sum up all long-term illness days during the relevant employment period (cumulative duration). The differences are not significant at any conventional level. The treatment (control) group consists of workers employed by establishments of 6-9 (12-20) FTE employees who entered the establishment three years before or three years after the reform and who experience at least one long-term sickness spell during their employment in this establishment.  
Source: BASiD, own calculations. ©IAB



## 5.3 Involuntary Unemployment after Sickness

In what follows, we examine whether the reform was associated with a higher risk of unemployment after long-term sickness. More precisely, we estimate the association between the reform's policy change and the probability of becoming involuntarily unemployed after starting a long-term sickness episode. We restrict the sample to individuals having at least one long-term sickness period after entering the new employment relationship.<sup>25</sup>

Our dependent variable is an indicator variable for a transition into involuntary unemployment after having started a long-term sickness spell. This dummy variable takes on the value of unity if a transition into involuntary unemployment takes place and zero otherwise. As we will estimate a time-discrete logit model, we measure this indicator for each quarter after the start of a long-term sickness spell for those individuals who are still at risk, i.e. those who have not yet left their initial employer. In doing so, we do not only consider direct transitions from sickness into unemployment, but also allow individuals to return to work after their long-term sickness period.

To distinguish between voluntary and involuntary unemployment, we exploit the fact that unemployment benefits may be temporarily suspended in case of voluntary quits (see also Table A.3 in the Appendix). To further ensure that we indeed observe *involuntary* unemployment, we only count transitions into unemployment spells lasting longer than four weeks as transitions into involuntary unemployment.

### 5.3.1 Descriptive Results

Figure 4 shows non-parametric estimates of the Kaplan-Meier survival curves based on involuntary unemployment exit hazards. Survival refers to the initial state of being employed at the same employer after having started a long-term sickness spell. The survival curves are broken down by treatment and control individuals before and after the reform.

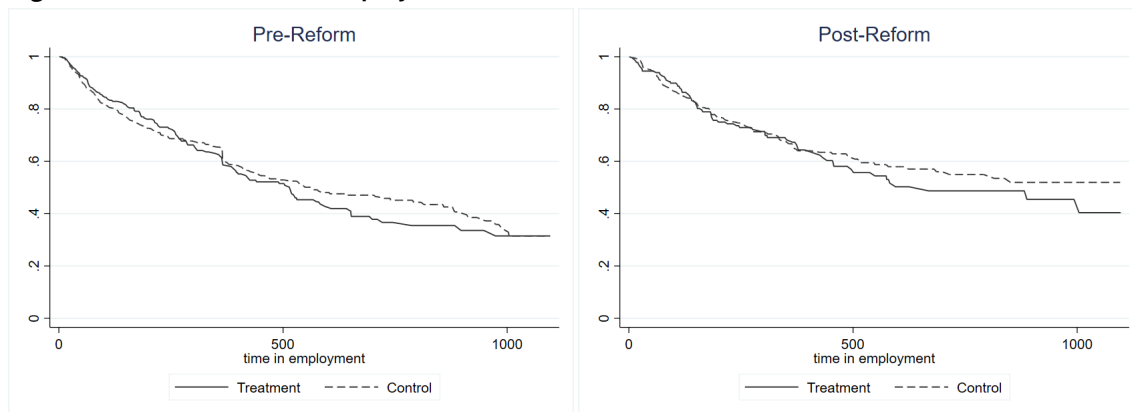
The figures show that by about three years after having started a long-term sickness spell a fraction of about 35 per cent is still employed at the same employer both in the treatment and control group prior to the reform. The control group appears to exhibit slightly higher survival rates in the second half of the maximum observed duration of the employment spell. After the

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<sup>25</sup> We only consider individuals whose sickness periods lasts no longer than 78 weeks in three years (this exclusion affects only 9 observations). After 78 weeks of sickness, sick pay expires and the individual becomes subject to unemployment benefits. In these cases, we can no longer distinguish between a true transition into involuntary unemployment and unemployment that merely arises due to a substitution of sick pay by unemployment benefits.

reform, the fraction remaining employed has increased for both groups, with the difference being somewhat larger for the control group.

**Figure 4: Transition Into Unemployment After Sickness - Before and After Reform**



Notes: The figure shows the transitions into involuntary unemployment as a function of time in relevant employment. The treatment (control) group consists of workers working in establishments of 6-9 (12-20) FTE employees who entered the establishment three years before or three years after the reform and who have at least one sickness spell during their employment in this establishment. Number of individuals: 1,161.

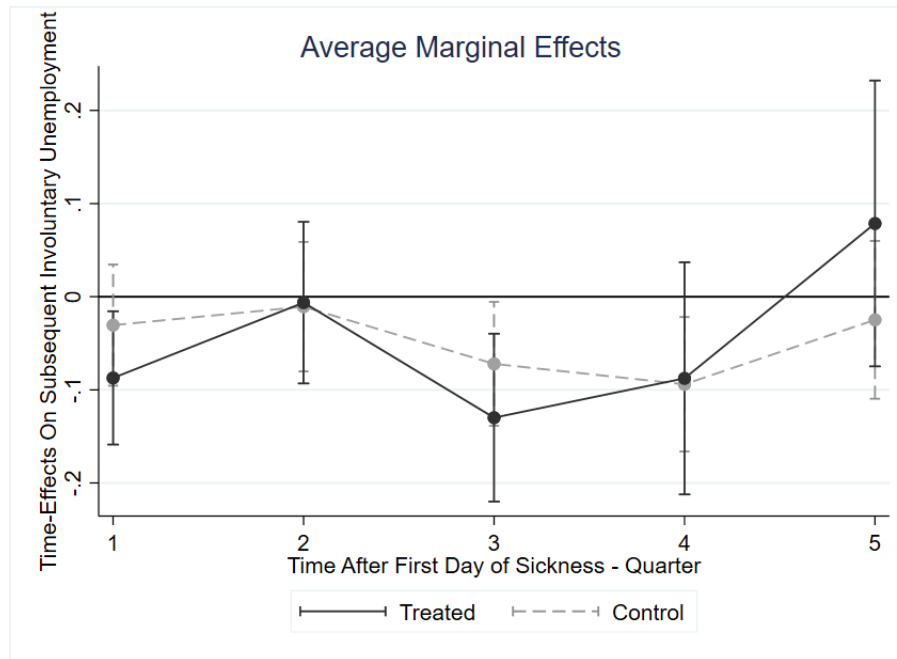
Source: BASiD, own calculations. ©IAB

### 5.3.2 Regression Results

Figure 5 shows the average marginal effects from estimating a multivariate time-discrete logit model. The figure illustrates that up to quarter four the time effect on experiencing a transition into involuntary unemployment is negative for both, treated and control individuals, which supports the descriptive evidence from Figure 4. The magnitude and significance of the time effects is displayed in row (2) of Table 8. The figures indicate that in the third and fourth quarter, the negative effects are significantly different from zero. The estimated differences in the marginal effects between treated and control individuals are displayed in the first row of Table 8. For the first and third quarter, the estimates are negative and not significant at any conventional levels. For the remaining quarters, the estimates exhibit their expected positive sign, but are again very imprecisely estimated. Overall, these results fail to provide clear evidence that individuals who are employed in establishments subject to weaker dismissal protection and who have fallen sick exhibit significantly higher probabilities of becoming unemployed as compared to their control counterparts.

We wish to note, though, that the estimates are selective in that they condition on having experienced a long-term sickness spell. Given that the reform negatively affects the incidence of long-term sickness, this may imply that treated individuals who experience such a spell are, on average, unobservably different from those with a long-term sickness episode prior to the reform. To the extent that individuals who - despite enjoying no employment protection -

**Figure 5: Average Marginal Time Effects Transition Into Unemployment After Sickness**



Notes: The figure shows the average marginal time effects with 90% confidence intervals on the probability of involuntary unemployment after sickness for the treatment and control group estimated in a time-discrete logit model. The treatment (control) group consists of workers working in establishments of 6-9 (12-20) FTE employees who entered the establishment three years before or three years after the reform and who have at least one sickness spell during their employment in this establishment.  
Source: BASiD, own calculations. ©IAB

**Table 8: DiD Estimations Transition Into Unemployment After Sickness**

| Time After First Day of Sickness (Quarter) | 1                 | 2                 | 3                    | 4                   | 5                |
|--|-------------------|-------------------|----------------------|---------------------|------------------|
| Post x Treat                               | -0.057<br>(0.045) | 0.004<br>(0.058)  | -0.058<br>(0.063)    | 0.006<br>(0.083)    | 0.103<br>(0.103) |
| Post                                       | -0.052<br>(0.035) | -0.009<br>(0.037) | -0.095***<br>(0.035) | -0.091**<br>(0.042) | 0.016<br>(0.050) |
| Treat                                      | -0.007<br>(0.023) | 0.019<br>(0.030)  | 0.022<br>(0.034)     | 0.059<br>(0.043)    | 0.061<br>(0.050) |

Notes: The table shows the difference-in-differences estimations on the probability of involuntary unemployment after sickness (average marginal effects) for each quarter after the first day of sickness (time-discrete logit model). The specifications control for individual characteristics, employment-related characteristics, establishment characteristics and the individual sickness and employment history. The effects are not significant at any conventional levels. Number of observations: 2,489. Source: BASiD, own calculations. ©IAB

fall (long-term) sick after the reform are those with particular severe diseases, treated long-term sick individuals are likely to be negatively selected in terms of health unobservables. On the other hand, as long as individuals who fall sick after the reform are characterised by less moral hazard behaviour, these individuals are likely to reflect a positive selection in terms of work attitude unobservables. Depending on which kind of unobservable factor is more or less decisive for employers' dismissal decisions, these selection mechanisms may either cause an upward or downward bias of our estimates on the reform effects on unemployment transitions.

## 6 Mechanisms

What is still unanswered, is what type of sickness behaviour caused our established effect on the incidence of long-term sickness episodes: Do our results reflect a decline in absenteeism without being sick, i.e. did treated workers stay away from work more frequently without being sick before the reform, when they were protected? Or do our findings reflect an increase in presenteeism, as the reform induced more treated workers to attend work despite being sick for fear of dismissal? In this context, it is important to differentiate between short and long-term sickness behaviour as one would expect especially absenteeism without being sick to occur more frequently at the lower bottom of the sickness duration distribution. Ziebarth (2013) argues that short-term sickness absence, in general, is mostly determined by flues and light illnesses, which clearly leave more scope for moral hazard, especially when monitoring is weak. Moreover, the German institutional framework makes long-term absenteeism costly, as statutory sick pay replaces only about 70 percent of foregone gross earnings. Apart from that, the German health insurances run a monitoring system that restricts the misuse of statutory sick pay, making moral hazard even more difficult and costly (see section 3.1 and de Jong/Lindeboom/van der Klaauw, 2011). Ziebarth (2013), who analyses cuts in long-term sick pay and subsequent behavioural reactions in Germany, finds that, on average, the cuts did not affect long-term sickness behaviour. The author interprets his results as evidence that individuals who were ill for more than six weeks were indeed seriously ill.

Presenteeism may be prevalent in both short and long-term sick leaves as well. At first glance, it may be easier to attend work when suffering from mild diseases, which often do not last long, as compared to long-term and serious diseases. The most common long-term diseases include musculoskeletal disorders, behavioural and mental disorders (Meyer/Wenzel/Schenkel, 2018). These diseases may make it difficult to come to work while being sick, because they often require hospitalisation. However, the costs of absence rise with the duration of illness, as a long-term sickness period is associated with a loss of income and a perceived higher risk of dismissal. Presenteeism might therefore also occur in the context of long-term sickness absence: Workers who are afraid of losing their jobs or of experiencing a loss of income may try to avoid a long-term sickness absence period, for example by returning to work without being completely cured, by postponing a necessary surgery or by not participating in a medical rehabilitation measure.<sup>26</sup>

To further substantiate our findings, we additionally analyse German survey data providing information on absenteeism and presenteeism. The *BiBB/BAuA Employment Survey of the Working Population on Qualification and Working Conditions in Germany* is a repeated cross-

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<sup>26</sup> For example, Reichert/Augurzky/Tauchmann (2013), using data from the German Socio-Economic Panel, found that an increase in subjective job insecurity substantially decreases the probability of participating in medical rehabilitation.

sectional survey of about 20,000 employees in Germany. The survey is representative of the German Working Population and contains - among other things - information on individuals' health status and health behaviour (for more information on the data set see Rohrbach-Schmidt/Hall, 2013). More precisely, the survey of 2012 contains questions on presenteeism ('In the last 12 months, did you ever go to work although you should better have called in sick due to your state of health?' If the answer was yes, the respondents were further asked 'How many workdays was that all in all?') and absence ('Have you stayed sick at home in the last 12 months or have you called in sick?' If the answer was yes, the respondents were further asked 'How many workdays was that all in all?'). Using this information, we generate dummy variables measuring the incidence and length of presenteeism and absence periods.<sup>27</sup> More precisely, we generate a dummy variable being equal to one for an individual reporting more than 0, 5, 10 or 15 working days of presenteeism or absence per year, respectively.<sup>28</sup> To distinguish between employees with and without dismissal protection, we use information on establishment size and introduce a dummy variable being equal to one for workers in establishments with more than 20 to 49 employees and zero for workers in establishments with 5 to 9 employees.<sup>29</sup> This yields a sample of 2,549 observations. The descriptive statistics show that there are some systematic differences in observables between the two groups (for the descriptive statistics of the sample see Table A.18 in the Appendix). This highlights the importance of including these variables as controls into our regressions. However, in terms of subjective health status, individuals with and without dismissal protection do not seem to differ significantly.

To analyse the association between dismissal protection and both, presenteeism and absenteeism, we run probit regressions that control for observables, such as socio-demographic information, working strains and the subjective health status (for a similar analysis see Hirsch/Lechmann/Schnabel, 2017). Figure 6 shows the average marginal effects of dismissal protection (as measured by establishment size) on the incidence of different durations of absence and presenteeism. For absence, the marginal effect is initially positive and significant. More precisely, individuals subject to dismissal protection have a 7.9 percentage points higher probability of being absent at least once a year (for details and robustness checks, see also Tables A.19 and A.20 in the Appendix). This association is highly significant. However, for the incidence of longer absence periods, the marginal effect of dismissal protection gets smaller (and eventually becomes insignificant). For presenteeism, the marginal effect of dismissal

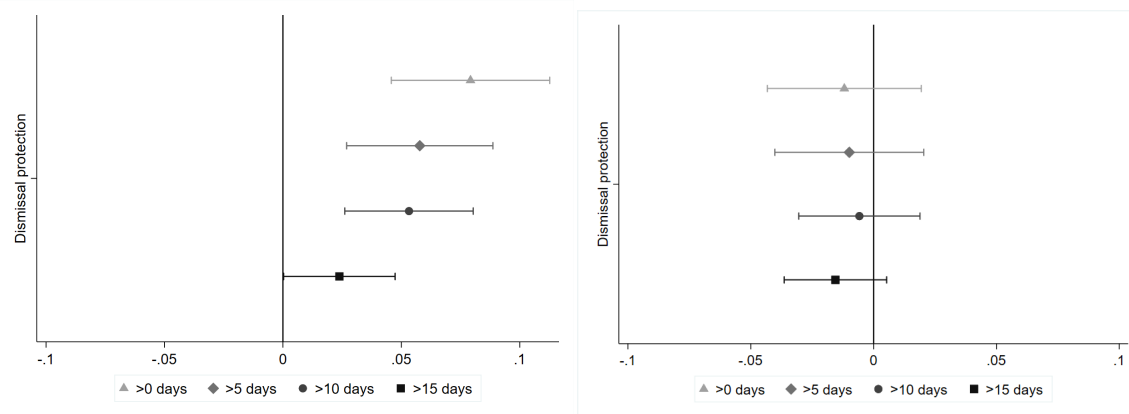
<sup>27</sup> With the data at hand, we cannot explicitly measure absenteeism behaviour *without* being sick. However, we can measure the incidence and length of actual absence controlling for individuals' health status.

<sup>28</sup> Due to a limited number of observations and an increasing measurement error in the higher distribution of sickness durations, we cannot explicitly consider long-term presenteeism or absenteeism of more than six weeks.

<sup>29</sup> Note that the BiBB/BAuA Employment Survey only collects information on how many individuals are employed by an establishment, regardless of their working time. Trainees are also counted. This means that establishment size cannot be exactly calculated according to the regulations of the PADA (see Section 3.2). Thus, the establishment size that is relevant for the applicability of the PADA is likely to be smaller than the information on establishment size available by the BiBB/BAuA Employment Survey. To ensure that we compare individuals with and without dismissal protection, we use employees working in a larger establishments (establishments with more than 20 to 49 employees) as a comparison group.

protection is negative and increases in magnitude for the incidence of longer periods of presenteeism. The marginal effects and their differences across different durations are, however, insignificant for all considered durations.

**Figure 6: Marginal Effects of Dismissal Protection on Absence and Presenteeism**



Notes: The left figure shows the association between dismissal protection and absence of more than 0, 5, 10 or 15 working days per year (dummy variables). The differences between the marginal effects are not significant except for the difference of the marginal effect of >10 days and >15 days. This difference is significant at the 1% level. The right figure shows the association between dismissal protection and presenteeism of more than 0, 5, 10 or 15 working days per year (dummy variables). The differences between the marginal effects are not significant. The presented effects are average marginal effects estimated by a probit model with 90% confidence intervals and controlled for gender, age, household situation, qualification, health status, income, tenure, working hours, job satisfaction, straining working conditions and branch of industry. For a detailed description of the sample and the variables, see also Table A.16 and A.17 in the Appendix. Source: BiBB/BAuA Employment Survey 2012, own calculations. ©IAB

Overall, these findings provide no clear evidence of which of the two competing mechanisms - an increase in presenteeism or a decline in absenteeism - is more relevant for explaining our results. On the one hand, the duration-dependent pattern of the size of the marginal effects suggests that the latter becomes larger for longer durations of presenteeism and becomes smaller with longer durations of absenteeism. If one were to extrapolate this pattern to long-term sickness spells of more than six weeks, this might support the view that it is rather presenteeism that explains the established negative effect in our main analysis. On the other hand, the marginal effect of establishment size on the incidence of longer durations (>15 days) is of the same order of magnitude for both, absenteeism and presenteeism, and is statistically not indistinguishable from zero for presenteeism. Thus, the only conclusion that can be drawn from this complementary exercise is that neither mechanism can be excluded as an explanation.

## 7 Summary and Conclusions

This paper empirically analyses the impact of a change in dismissal protection on the incidence and duration of long-term sickness along with its consequences for involuntary unemployment after long-term sickness episodes. We exploit a German reform in 2004 that has shifted the threshold exempting small establishments from dismissal protection from five to ten workers. We first show that loosening dismissal protection led to a decrease in the incidence of long-term sickness among treated individuals, i.e. those who were hired by establishments affected by the reform, relative to their control counterparts. Second, we provide evidence that this negative effect stems from a behavioural change among treated employees, rather than from a compositional effect that may arise from a different selection of workers into establishments. This result is in line with the study by Olsson (2009), which provides evidence of a negative effect of a weaker dismissal protection on the sickness absence rate at the establishment level and which attributes this effect to behavioural changes.

In quantifying the magnitude of the reform effect for the whole sample, we find that the incidence of long-term sickness spells lasting longer than six weeks decreased by 1.3 percentage points among treated individuals during the second year after establishment entry. Compared with a rather low mean transition rate into sickness during the second year, the effect represents a decline by about 54 per cent. Overall, our results are consistent with the PADA reform having had a large impact on the perceived job insecurity among treated workers. The pronounced policy change for exempted establishments along with its impact on perceived job security might explain the relatively large effect on sickness transitions established by our study. The reform did neither affect the duration of long-term sickness spells, nor was it associated with a higher risk of becoming involuntarily unemployed after long-term sickness. In accordance with other studies, which fail to establish any effect of dismissal protection on general worker flows (e.g. Bauer/Bender/Bonin, 2007), our results suggest that it appears to be less the establishments than the employees themselves who react to changes in dismissal protection regulations. Our findings also indicate that the regulations of the PADA, which allow for dismissals in case of personal incapability, do not appear to prevent establishments from dismissing individuals for reasons of severe and longer illness episodes.

To identify the underlying mechanisms, we analyse the association between dismissal protection and presenteeism and absence, respectively, using cross-sectional representative German survey data. However, our complementary analysis provides no clear evidence of whether the results reflect an increase in presenteeism or a decline in absenteeism. Taken together, while our analyses reveal that dismissal protection affects long-term sickness behaviour, the evidence on the behavioural mechanisms is less clear-cut. Given that absenteeism and presenteeism impose high costs on both, employers and employees, this highlights the need for future research on the underlying sources of long-term sickness behaviour.



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# Appendix

**Table A.1: Description of Individual and Employment-Related Characteristics**

| Variable                  | Definition/Categories  |
|---------------------------|--|
| <b>Nationality</b>        | <i>Foreign</i> : Dummy with value 1 for nationality that is not German, Reference: German nationality. We correct missing and inconsistent data following the suggested imputation procedure of Drews/Groll/Jacobebbinghaus (2007).  |
| <b>Educational Status</b> | <i>Low skilled</i> : No degree or highschool degree (Reference category)<br><i>Medium skilled</i> : Completed vocational training<br><i>High skilled</i> : Technical college degree or university degree   |
| <b>Missing Education</b>  | Missing and inconsistent data on education from the Employment Statistics Register are corrected according to the imputation procedure described in (Fitzenberger/Osikominu/Völter, 2006). This procedure relies, roughly speaking, on the assumption that individuals cannot lose their educational degrees.  |
| <b>Earnings</b>           | <i>Daily Wage</i> : Daily wage is generated from fixed period pay referring to the original duration of employment (Hochfellner/Müller/Wurdack, 2011).<br><i>Cumulative Earnings</i> : Gross cumulative earnings are retrieved from credit points to the German Pension Insurance. One credit point corresponds to the average of yearly earnings of all gainfully employed workers in Germany. For each spell observed in the data, earnings are thus obtained by multiplying the recorded credit points per spell with the average of earnings as documented in the Appendix 1 to the German Social Act SGB VI. Credit points are reported up the contribution limit of the German social security system. |
| <b>Working Time</b>       | <i>Working Fulltime</i> : Dummy with value 1 for working fulltime, Reference: working part-time.   |
| <b>Occupation</b>         | <i>Occupational Status</i> : White-collar worker, Reference: Blue-collar worker<br><i>Occupational Activity</i> : Classification of occupational activities according to the 3-digit code of the German classification of occupations 1988 (KldB 1988). Groups: Agrar, Salary, Sale, Clerical, Service, Reference: Craftsman.  |

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**Table A.2: Description Establishment Characteristics**

| Variable | Definition/Categories   |
|----------|---|
| Location | <i>West Germany</i> : Dummy with value 1 for establishments located in West Germany, Reference: East Germany. Berlin is counted as part of West Germany.  |
| Industry | Industry dummies according to the classification of economic activities (3-digit). Groups: Energy/Mining, Manufacturing, Construction, Wholesale, Traffic/Communication, Banking/Insurance, Other Services, Public Administration, Public Sector, Reference: Agrar/Fishery. |

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**Table A.3: Description of Labour Market States**

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**Labour Market States**

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**Employment:** Employment spells include continuous periods of employment (allowing for gaps of up to four weeks) subject to social security contributions (excluding minor employment and periods of apprenticeship). Further, we ensure that a daily wage is reported that exceeds a certain threshold (7 Euro).

**Unemployment** Unemployment spells include periods of unemployment with transfer receipt. A spell of unemployment in the *Pension Register* requires individuals to be registered as unemployed *and* to obtain public transfers. The latter include benefits such as unemployment insurance, and - prior to 2005 - the means-tested social assistance and unemployment assistance benefits. After 2004, unemployment and social assistance were merged to one unified benefit, also known as 'unemployment benefit II' (ALG II). As the latter targets only employable individuals, a spell involving the receipt of ALG II automatically fulfills the requirements to be recorded as unemployed in the *Pension Register*. Prior to 2005, spells with social assistance benefits fulfill these requirements only if individuals were registered as unemployed. Otherwise these spells are recorded as non-employment spells. As a consequence, the *Pension Register* does not permit a consistent definition of un- and non-employment prior to and after 2005.

**Distinction between Un- and Non-Employment** According to the procedure proposed by Lee/Wilke (2009), involuntary unemployment is defined as comprising all continuous periods of transfer receipt. Gaps between such unemployment periods or gaps between transfer receipt and a new employment spell may not exceed four weeks, otherwise these periods are considered as non-employment spells (involving voluntary unemployment or an exit out of the social security labour force). Similarly, gaps between periods of employment and transfer receipt or job search are treated as involuntary unemployment as long as the gap does not exceed six weeks, otherwise the gap is treated as non-employment.

**Illness spells** Periods of illness recorded by the *BASiD* data generally refer to spells of long-term illness. These spells refer to employees who have been absent for more than six weeks.

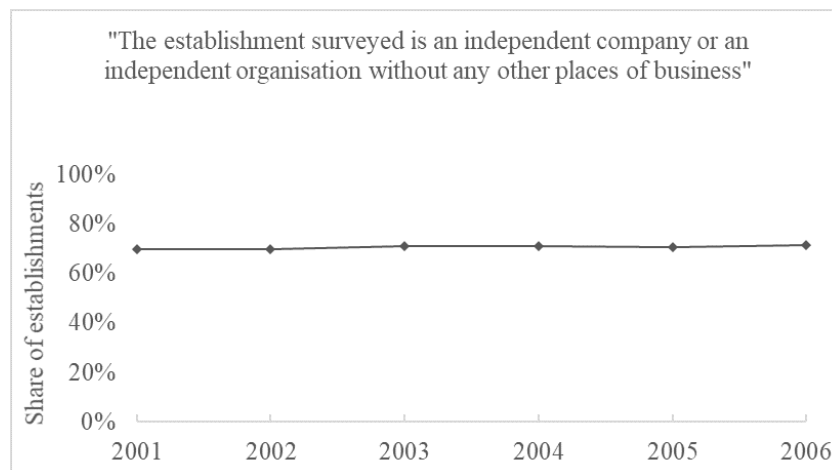
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**Table A.4: On the Definitions of Establishments**

| Definitions of Establishments  |
|--|
| <p><b>Legal Definition of “Establishment”:</b> The PADA does not contain an own definition of the term “establishment”. For this, the definition of § 1 BetrVG applies. According to this definition, an organizational unit is considered an establishment if the unit decides largely independently on working conditions and organisational issues and carries out personnel matters such as hirings and dismissals autonomously.</p> <p><b>Definition of “Establishment” in the Administrative Data:</b> An establishment is a regionally and economically delimited unit in which employees work. An establishment may consist of one or more branch offices or workplaces belonging to one company (Schmucker et al., 2018).</p> |

**Figure A.1: Share of Individual Establishments**



Notes: The graph shows the share of establishments that are an independent company or an independent organisation without any other places of business. The survey is representative of all establishments in Germany (Ellguth/Kohaut/Möller, 2014).  
Source: IAB Establishment Panel, 2001-2006 ©IAB

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**Table A.5: Description of Group Assignment**

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**Variables for Group Assignment**

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**Entry in Establishment:** First employment spell subject to social insurance contributions in an establishment of relevant size between 1.1.2001 and 30.6.2003 or 1.1.2004 and 30.6.2006, respectively (for definition of employment see Table A.3). Establishment in the shipping and aircraft transportation sector are excluded. We exclude individuals who were previously marginally employed or employed as an apprentice by the same employer. We further exclude recalls up to three years.

**Establishment Size:** Number of full-time equivalent workers according to the PADA as described in section 3.2: Workers working full-time are counted as one worker, workers in “mini part-time” (< 18 hours per week) or part-time without further specification as well as marginally employed workers are weighted by a factor of 0.5, workers in “midi part-time” ( $\geq$  18 hours per week) are weighted by a factor of 0.75.<sup>a</sup> Further, we exclude apprentices. Based on the daily-exact number of FTE workers, the annual average of the establishment size is calculated to account for past and future developments of the workforce. We assign workers entering in establishments with 6-9 (12-20) FTE workers to the treatment (control) group. We ensure that the establishment remains in the same size category during the time a worker is employed in this establishment.

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<sup>a</sup> Note that the hours grid is not entirely identical to that of the PADA which applies the threshold of 20 hours per week to distinguish between “mini part-time” and “midi part-time” workers.

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Table A.6: Descriptive statistics III

|  |                |         | Treatment Group |         |              |     |
|--|----------------|---------|-----------------|---------|--------------|-----|
|  | (1) Pre-Reform |         | (2) Post-Reform |         |              |     |
|  | Mean           | S. D.   | Mean            | S. D.   | Mean (2)-(1) |     |
| Individual Characteristics                 |                |         |                 |         |              |     |
| Female                                     | 0.445          | 0.497   | 0.445           | 0.497   | 0.000        |     |
| Age  | 31.923         | 9.813   | 33.008          | 9.909   | 1.085        | *** |
| Age <sup>2</sup>                           | 96.961         | 125.702 | 98.235          | 135.405 | 1.274        |     |
| Foreign                                    | 0.261          | 0.439   | 0.259           | 0.438   | -0.002       |     |
| Qualification                              |                |         |                 |         |              |     |
| Low-Skilled                                | 0.192          | 0.394   | 0.156           | 0.363   | -0.036       | *** |
| Medium-Skilled                             | 0.720          | 0.449   | 0.744           | 0.437   | 0.024        | *** |
| High-Skilled                               | 0.088          | 0.284   | 0.100           | 0.301   | 0.012        | **  |
| Cum. Earnings (in 10,000 EUR)              | 11.367         | 14.495  | 13.650          | 17.015  | 2.283        | *** |
| Daily Wage                                 | 52.117         | 28.303  | 52.661          | 29.826  | 0.544        |     |
| Working Fulltime                           | 0.835          | 0.371   | 0.839           | 0.367   | 0.005        |     |
| Occupational Status                        |                |         |                 |         |              |     |
| Bluecollar                                 | 0.497          | 0.500   | 0.503           | 0.500   | 0.006        |     |
| Whitecollar                                | 0.323          | 0.468   | 0.326           | 0.469   | 0.003        |     |
| Others                                     | 0.179          | 0.383   | 0.171           | 0.376   | -0.008       |     |
| Occupational Sector                        |                |         |                 |         |              |     |
| Agrar                                      | 0.028          | 0.166   | 0.032           | 0.176   | 0.004        |     |
| Craftsman                                  | 0.292          | 0.455   | 0.299           | 0.458   | 0.007        |     |
| Salary                                     | 0.082          | 0.274   | 0.085           | 0.278   | 0.003        |     |
| Sale                                       | 0.119          | 0.323   | 0.115           | 0.319   | -0.003       |     |
| Clerical                                   | 0.153          | 0.360   | 0.154           | 0.361   | 0.001        |     |
| Service                                    | 0.327          | 0.469   | 0.315           | 0.464   | -0.012       |     |
| Establishment Characteristics              |                |         |                 |         |              |     |
| Location: West Germany                     | 0.857          | 0.350   | 0.852           | 0.356   | -0.006       |     |
| Industry                                   |                |         |                 |         |              |     |
| Agrar/Fishery                              | 0.030          | 0.170   | 0.033           | 0.179   | 0.003        |     |
| Energy/Mining                              | 0.001          | 0.034   | 0.003           | 0.053   | 0.002        | **  |
| Manufacturing                              | 0.086          | 0.280   | 0.088           | 0.284   | 0.003        |     |
| Construction                               | 0.113          | 0.316   | 0.124           | 0.330   | 0.011        | *   |
| Wholesale                                  | 0.201          | 0.400   | 0.218           | 0.413   | 0.018        | **  |
| Traffic/Communication                      | 0.073          | 0.260   | 0.064           | 0.245   | -0.008       | *   |
| Banking/Insurance                          | 0.010          | 0.101   | 0.012           | 0.111   | 0.002        |     |
| Other Services                             | 0.278          | 0.448   | 0.283           | 0.451   | 0.005        |     |
| Public Administration                      | 0.031          | 0.173   | 0.117           | 0.321   | 0.086        | *** |
| Public Sector                              | 0.014          | 0.119   | 0.056           | 0.231   | 0.042        | *** |
| Individual Employment and Sickness History |                |         |                 |         |              |     |
| Cum. Sickness Duration                     | 1.869          | 5.649   | 1.931           | 5.431   | 0.061        |     |
| Cum. Unemployment Duration                 | 11.694         | 34.873  | 23.380          | 51.192  | 11.686       | *** |
| Cum. Employment Duration                   | 97.939         | 101.785 | 110.245         | 105.068 | 12.305       | *** |
| Cum. Non-Employment Duration               | 34.044         | 54.511  | 34.292          | 52.265  | 0.249        |     |
| # of Establishment Changes                 | 4.953          | 5.147   | 5.677           | 5.561   | 0.723        | *** |
| # of Sickness Spells                       | 1.046          | 2.536   | 1.008           | 2.503   | -0.037       |     |
| # of Unemployment Spells                   | 1.854          | 2.319   | 2.235           | 2.665   | 0.381        | *** |
| # of Employment Spells                     | 4.748          | 4.580   | 4.994           | 4.993   | 0.246        | *** |
| # of Non-Employment Spells                 | 2.168          | 2.597   | 2.150           | 2.602   | -0.017       |     |
| Number of individuals in baseline sample   | 5,970          |         | 5,310           |         |              |     |

Notes: The table reports descriptive statistics for relevant characteristics of the treatment group before and after the reform. The treatment group consists of employees working in establishments of 6-9 FTE employees who entered the establishment three years before and three years after the reform, respectively. \*, \*\* and \*\*\* denote statistical significance of the difference in the mean between the treatment and control group at the 10%, 5% and 1% level (t-test). For the definition and construction of the variables see also Tables A.1, A.2 and A.3. All durations are measured in months.

Source: BASiD, own calculations. ©IAB

**Table A.7: Descriptive statistics IV**

|  | (1) Pre-Reform |         | Control Group<br>(2) Post-Reform |         |              |     |
|--|----------------|---------|----------------------------------|---------|--------------|-----|
|  | Mean           | S. D.   | Mean                             | S. D.   | Mean (2)-(1) |     |
| Individual Characteristics                 |                |         |                                  |         |              |     |
| Female                                     | 0.416          | 0.493   | 0.409                            | 0.492   | -0.007       |     |
| Age  | 32.076         | 9.929   | 32.925                           | 9.949   | 0.849        | *** |
| Age <sup>2</sup>                           | 99.030         | 127.012 | 98.993                           | 134.836 | -0.037       |     |
| Foreign                                    | 0.271          | 0.444   | 0.248                            | 0.432   | -0.023       | *** |
| Qualification                              |                |         |                                  |         |              |     |
| Low-Skilled                                | 0.195          | 0.397   | 0.161                            | 0.368   | -0.034       | *** |
| Medium-Skilled                             | 0.705          | 0.456   | 0.716                            | 0.451   | 0.011        |     |
| High-Skilled                               | 0.100          | 0.300   | 0.123                            | 0.328   | 0.023        | *** |
| Cum. Earnings (in 10,000 EUR)              | 11.998         | 15.776  | 14.526                           | 18.192  | 2.528        | *** |
| Employment-Related Characteristics         |                |         |                                  |         |              |     |
| Daily Wage                                 | 54.772         | 29.259  | 56.276                           | 32.444  | 1.504        | *** |
| Working Fulltime                           | 0.844          | 0.363   | 0.837                            | 0.369   | -0.007       |     |
| Occupational Status                        |                |         |                                  |         |              |     |
| Bluecollar                                 | 0.500          | 0.500   | 0.515                            | 0.500   | 0.015        | *   |
| Whitecollar                                | 0.334          | 0.472   | 0.313                            | 0.464   | -0.021       | *** |
| Others                                     | 0.166          | 0.372   | 0.172                            | 0.377   | 0.006        |     |
| Occupational Sector                        |                |         |                                  |         |              |     |
| Agrar                                      | 0.025          | 0.156   | 0.027                            | 0.161   | 0.002        |     |
| Craftsman                                  | 0.316          | 0.465   | 0.313                            | 0.464   | -0.003       |     |
| Salary                                     | 0.091          | 0.287   | 0.102                            | 0.302   | 0.011        | **  |
| Sale                                       | 0.099          | 0.299   | 0.096                            | 0.294   | -0.004       |     |
| Clerical                                   | 0.169          | 0.375   | 0.166                            | 0.372   | -0.004       |     |
| Service                                    | 0.300          | 0.458   | 0.297                            | 0.457   | -0.003       |     |
| Establishment Characteristics              |                |         |                                  |         |              |     |
| Location: West Germany                     | 0.855          | 0.352   | 0.853                            | 0.354   | -0.001       |     |
| Industry                                   |                |         |                                  |         |              |     |
| Agrar/Fishery                              | 0.023          | 0.150   | 0.026                            | 0.159   | 0.003        |     |
| Energy/Mining                              | 0.002          | 0.039   | 0.004                            | 0.064   | 0.003        | *** |
| Manufacturing                              | 0.116          | 0.320   | 0.114                            | 0.317   | -0.002       |     |
| Construction                               | 0.088          | 0.284   | 0.089                            | 0.285   | 0.001        |     |
| Wholesale                                  | 0.177          | 0.381   | 0.181                            | 0.385   | 0.004        |     |
| Traffic/Communication                      | 0.074          | 0.262   | 0.079                            | 0.269   | 0.005        |     |
| Banking/Insurance                          | 0.010          | 0.101   | 0.012                            | 0.109   | 0.002        |     |
| Other Services                             | 0.311          | 0.463   | 0.328                            | 0.470   | 0.017        | **  |
| Public Administration                      | 0.036          | 0.186   | 0.117                            | 0.322   | 0.081        | *** |
| Public Sector                              | 0.010          | 0.101   | 0.050                            | 0.218   | 0.040        | *** |
| Individual Employment and Sickness History |                |         |                                  |         |              |     |
| Cum. Sickness Duration                     | 1.823          | 5.130   | 1.972                            | 5.761   | 0.148        | *   |
| Cum. Unemployment Duration                 | 12.178         | 36.981  | 22.348                           | 50.833  | 10.171       | *** |
| Cum. Employment Duration                   | 99.945         | 107.715 | 109.666                          | 106.368 | 9.720        | *** |
| Cum. Non-Employment Duration               | 33.291         | 52.220  | 32.937                           | 50.920  | -0.353       |     |
| # of Establishment Changes                 | 5.094          | 5.416   | 5.868                            | 6.596   | 0.773        | *** |
| # of Sickness Spells                       | 1.057          | 2.577   | 1.010                            | 2.520   | -0.047       |     |
| # of Unemployment Spells                   | 1.896          | 2.414   | 2.232                            | 2.671   | 0.336        | *** |
| # of Employment Spells                     | 4.829          | 4.839   | 5.025                            | 5.116   | 0.196        | **  |
| # of Non-Employment Spells                 | 2.186          | 2.670   | 2.138                            | 2.744   | -0.049       |     |
| Number of individuals in baseline sample   | 9,059          |         | 7,788                            |         |              |     |

Notes: The table reports descriptive statistics for relevant characteristics of the control group before and after the reform. The control group consists of employees working in establishments of 12-20 FTE employees who entered the establishment three years before and three years after the reform, respectively. \*, \*\* and \*\*\* denote statistical significance of the difference in the mean between the treatment and control group at the 10%, 5% and 1% level (t-test). For the definition and construction of the variables see also Tables A.1, A.2 and A.3. All durations are measured in months.

Source: BASiD, own calculations. ©IAB

**Table A.8: Robustness Estimations Transition Into Sickness in the First Year After Entry**

|  | (1)                 | (2)                 | (3)                  | (4)                 | (5)                 | (6)                 |
|--|---------------------|---------------------|----------------------|---------------------|---------------------|---------------------|
| Post x Treat                               | -0.000<br>(0.004)   | -0.005<br>(0.004)   | -0.001<br>(0.003)    | -0.004<br>(0.003)   | -0.004<br>(0.003)   | -0.004<br>(0.004)   |
| Post                                       | -0.005<br>(0.004)   | -0.005*<br>(0.003)  | -0.013***<br>(0.003) | -0.002<br>(0.003)   | -0.007**<br>(0.003) | -0.007**<br>(0.003) |
| Treat                                      | -0.001<br>(0.003)   | 0.006**<br>(0.003)  | -0.002<br>(0.002)    | 0.006**<br>(0.002)  | 0.006***<br>(0.002) | 0.008***<br>(0.003) |
| Individual Characteristics                 | ✓                   | ✓                   | ✓                    | ✓                   | ✓                   | ✓                   |
| Employment-Related Characteristics         | ✓                   | ✓                   | ✓                    | ✓                   | ✓                   | ✓                   |
| Year Dummies                               | ✓                   | ✓                   | ✓                    | ✓                   | ✓                   | ✓                   |
| Establishment Characteristics              | ✓                   | ✓                   | ✓                    | ✓                   | ✓                   | ✓                   |
| Individual Employment and Sickness History | ✓                   | ✓                   | ✓                    | ✓                   | ✓                   | ✓                   |
| Constant                                   | 0.033***<br>(0.007) | 0.042***<br>(0.005) | 0.053***<br>(0.006)  | 0.022***<br>(0.005) | 0.042***<br>(0.005) | 0.035***<br>(0.005) |
| Observations                               | 27,967              | 40,461              | 44,377               | 40,461              | 56,984              | 41,851              |
| R <sup>2</sup>                             | 0.020               | 0.024               | 0.027                | 0.017               | 0.022               | 0.025               |

Notes: The table shows results of a linear probability model estimating the probability of a transition into sickness 0 to 12 months after establishment entry; \*, \*\* and \*\*\* denote statistical significance at the 10%, 5% and 1% level. Standard errors are in parentheses. (1) excludes transitions into short sickness periods (less than 10 days) as these periods may be due to sickness of a child. (2) uses workers in establishments with 0.5-4 FTE workers as control group. These workers are not subject to dismissal protection before and after the reform. In (3), the treatment (control) group consists of more than 5-10 (11-20) FTE workers. (4) excludes short sickness periods for the alternative control group of 0.5-4 FTE workers. In (5), the treatment (control) group consists of more than 5-10 (0.5-<5) FTE workers. (6) shows the results of the 2003-placebo regression using the alternative control group of 0.5-4 FTE workers. For the definition and construction of the variables see also Tables A.1, A.2 and A.3.

Source: BASiD, own calculations. ©IAB

**Table A.9: Robustness Estimations Transition Into Sickness in the Second Year After Entry**

|  | (1)                 | (2)                 | (3)                  | (4)                 | (5)                  | (6)                 |
|--|---------------------|---------------------|----------------------|---------------------|----------------------|---------------------|
| Post x Treat                               | -0.011*<br>(0.006)  | -0.012**<br>(0.006) | -0.013***<br>(0.005) | -0.010*<br>(0.005)  | -0.014***<br>(0.004) | -0.010<br>(0.006)   |
| Post                                       | 0.021***<br>(0.005) | -0.007<br>(0.004)   | -0.011**<br>(0.005)  | -0.002<br>(0.004)   | -0.006<br>(0.004)    | 0.001<br>(0.005)    |
| Treat                                      | 0.006<br>(0.004)    | 0.012***<br>(0.005) | 0.004<br>(0.004)     | 0.008**<br>(0.004)  | 0.010***<br>(0.003)  | 0.010**<br>(0.005)  |
| Individual Characteristics                 | ✓                   | ✓                   | ✓                    | ✓                   | ✓                    | ✓                   |
| Employment-Related Characteristics         | ✓                   | ✓                   | ✓                    | ✓                   | ✓                    | ✓                   |
| Year Dummies                               | ✓                   | ✓                   | ✓                    | ✓                   | ✓                    | ✓                   |
| Establishment Characteristics              | ✓                   | ✓                   | ✓                    | ✓                   | ✓                    | ✓                   |
| Individual Employment and Sickness History | ✓                   | ✓                   | ✓                    | ✓                   | ✓                    | ✓                   |
| Constant                                   | -0.006<br>(0.010)   | 0.043***<br>(0.008) | 0.046***<br>(0.009)  | 0.027***<br>(0.007) | 0.039***<br>(0.007)  | 0.027***<br>(0.007) |
| Observations                               | 8,845               | 14,548              | 15,360               | 14,548              | 21,172               | 14,684              |
| R <sup>2</sup>                             | 0.022               | 0.024               | 0.028                | 0.022               | 0.024                | 0.021               |

Notes: The table shows results of linear probability models estimating the probability of a transition into sickness 13-24 months after establishment entry; \*, \*\* and \*\*\* denote statistical significance at the 10%, 5% and 1% level. Standard errors are in parentheses. (1) excludes transitions into short sickness periods (less than 10 days) as these periods may be due to sickness of a child. (2) uses workers in establishments with 0.5-4 FTE workers as control group. In (3), the treatment (control) group consists of 5-10 (11-20) FTE workers. (4) excludes short sickness periods for the alternative control group of 0.5-4 FTE workers. In (5), the treatment (control) group consists of 5-10 (0.5-<5) FTE workers. (6) shows the results of the 2003-placebo regression using the alternative control group of 0.5-4 FTE workers. For the definition and construction of the variables see also Tables A.1, A.2 and A.3.

Source: BASiD, own calculations. ©IAB

**Table A.10: Selection Analysis I: Individual Characteristics at the Time of Entry**

|                                    | Individual Illness History  |                              |                       |                      |
|------------------------------------|-----------------------------|------------------------------|-----------------------|----------------------|
|                                    | (1)<br>All sickness periods | (2)<br>Long sickness periods | (3)<br>shrinking est. | (4)<br>growing est.  |
| Post x Treat                       | -0.003<br>(0.009)           | 0.001<br>(0.009)             | -0.006<br>(0.014)     | -0.000<br>(0.012)    |
| Post                               | -0.028***<br>(0.008)        | -0.031***<br>(0.008)         | -0.022*<br>(0.013)    | -0.034***<br>(0.011) |
| Treat                              | -0.002<br>(0.006)           | -0.002<br>(0.006)            | -0.004<br>(0.009)     | -0.000<br>(0.008)    |
| Individual Characteristics         | ✓                           | ✓                            | ✓                     | ✓                    |
| Employment-Related Characteristics | ✓                           | ✓                            | ✓                     | ✓                    |
| Year Dummies                       | ✓                           | ✓                            | ✓                     | ✓                    |
| Establishment Characteristics      | ✓                           | ✓                            | ✓                     | ✓                    |
| Individual Employment History      | ✓                           | ✓                            | ✓                     | ✓                    |
| Constant                           | 0.212***<br>(0.015)         | 0.168***<br>(0.014)          | 0.210***<br>(0.022)   | 0.210***<br>(0.020)  |
| Observations                       | 28,127                      | 28,127                       | 11,813                | 16,314               |
| R <sup>2</sup>                     | 0.367                       | 0.352                        | 0.370                 | 0.368                |

Notes: The table shows results of a linear probability model estimating the probability of having had at least one sickness period at the time of establishment entry; \*, \*\* and \*\*\* denote statistical significance at the 10%, 5% and 1% level. Standard errors are in parentheses. (1) includes all sickness periods, (2) excludes short sickness periods (less than 10 days) as these periods may be due to sickness of a child, (3) and (4) include all sickness periods; in (3) we confine our sample to establishments with a yearly growth rate smaller than or equal to zero, in (4) we analyse the effects for establishments with a yearly growth rate greater than zero. For the definition and construction of the variables see also Tables A.1, A.2 and A.3. In contrast to the other analyses, we do not include the individual illness history as control variable.

Source: BASiD, own calculations. ©IAB

**Table A.11: Selection Analysis II: Individual Characteristics at the Time of Entry**

|  | Age (<25 Years)     |                         |                       |
|--|---------------------|-------------------------|-----------------------|
|  | (1)<br>All estab.   | (2)<br>shrinking estab. | (3)<br>growing estab. |
| Post x Treat                               | -0.002<br>(0.006)   | 0.007<br>(0.009)        | -0.010<br>(0.008)     |
| Post                                       | 0.002<br>(0.006)    | -0.000<br>(0.009)       | 0.004<br>(0.007)      |
| Treat                                      | 0.003<br>(0.004)    | -0.006<br>(0.006)       | 0.011*<br>(0.006)     |
| Individual Characteristics                 | ✓                   | ✓                       | ✓                     |
| Employment-Related Characteristics         | ✓                   | ✓                       | ✓                     |
| Year Dummies                               | ✓                   | ✓                       | ✓                     |
| Establishment Characteristics              | ✓                   | ✓                       | ✓                     |
| Individual Employment and Sickness History | ✓                   | ✓                       | ✓                     |
| Constant                                   | 0.112***<br>(0.009) | 0.116***<br>(0.013)     | 0.107***<br>(0.012)   |
| Observations                               | 28,127              | 11,813                  | 16,314                |
| R <sup>2</sup>                             | 0.678               | 0.674                   | 0.683                 |

Notes: The table shows results of a linear probability model estimating the probability of being younger than 25 years at the time of entry; \*, \*\* and \*\*\* denote statistical significance at the 10%, 5% and 1% level. (1) includes all establishments, in (3) we confine our sample to establishments with a yearly growth rate smaller than or equal to zero, in (4) we analyse the effects for establishments with a yearly growth rate greater than zero. Standard errors are in parentheses. For the definition and construction of the variables see also Tables A.1, A.2 and A.3.

Source: BASiD, own calculations. ©IAB

**Table A.12: Selection Analysis III: Probability of Retention One Year After Entry**

|  | (1)                 |
|--|---------------------|
| Post x Treat                               | -0.006<br>(0.013)   |
| Post                                       | 0.015<br>(0.011)    |
| Treat                                      | -0.019**<br>(0.009) |
| Individual Characteristics                 | ✓                   |
| Employment-Related Characteristics         | ✓                   |
| Year Dummies                               | ✓                   |
| Establishment Characteristics              | ✓                   |
| Individual Employment and Sickness History | ✓                   |
| Constant                                   | 0.281***<br>(0.020) |
| Observations                               | 21,218              |
| R <sup>2</sup>                             | 0.123               |

Notes: The table shows results of a linear probability model estimating the probability of being in the establishment one year after entry; \*, \*\* and \*\*\* denote statistical significance at the 10%, 5% and 1% level. Standard errors are in parentheses. We exclude individuals entering an establishment less than one year before 2004 and before 2006, respectively. For the definition and construction of the variables see also Tables A.1, A.2 and A.3. We restrict the sample to persons entering the establishment at least one year before the observation period ends. Source: BASiD, own calculations. ©IAB

**Table A.13: Regression Results Duration of Sickness**

|  | Model 1             | Model 2             | Model 3             | Model 4             | Placebo             |
|--|---------------------|---------------------|---------------------|---------------------|---------------------|
| Post x Treat                               | -0.022<br>(0.118)   | -0.023<br>(0.114)   | -0.032<br>(0.114)   | -0.010<br>(0.113)   | -0.031<br>(0.100)   |
| Post                                       | 0.034<br>(0.069)    | 0.051<br>(0.090)    | 0.088<br>(0.093)    | 0.080<br>(0.093)    | 0.006<br>(0.085)    |
| Treat                                      | 0.088<br>(0.074)    | 0.097<br>(0.071)    | 0.098<br>(0.071)    | 0.087<br>(0.070)    | 0.073<br>(0.064)    |
| Individual Characteristics                 | -                   | ✓                   | ✓                   | ✓                   | ✓                   |
| Employment-Related Characteristics         | -                   | ✓                   | ✓                   | ✓                   | ✓                   |
| Year Dummies                               | -                   | ✓                   | ✓                   | ✓                   | ✓                   |
| Establishment Characteristics              | -                   | -                   | ✓                   | ✓                   | ✓                   |
| Individual Employment and Sickness History | -                   | -                   | -                   | ✓                   | ✓                   |
| Constant                                   | 4.253***<br>(0.047) | 4.206***<br>(0.071) | 4.320***<br>(0.122) | 4.137***<br>(0.151) | 4.109***<br>(0.138) |
| Observations                               | 1,213               | 1,213               | 1,213               | 1,213               | 1,273               |
| R <sup>2</sup>                             | 0.002               | 0.085               | 0.096               | 0.114               | 0.102               |

Notes: The table shows results of a linear regression estimating the logarithmic number of sickness days; \*, \*\* and \*\*\* denote statistical significance at the 10%, 5% and 1% level. Standard errors are in parentheses. The treatment (control) group consists of workers working in establishments of 6-9 (12-20) FTE employees who entered the establishment three years before or three years after the reform and who have at least one sickness spell during their employment in this establishment. All controls are measured at the date of entry into the establishment. For the definition and construction of the variables see also Tables A.1, A.2 and A.3. The placebo regression hypothetically assumes the dismissal protection reform to take place in 2003.

Source: BASiD, own calculations. ©IAB

**Table A.14: Robustness Estimations Duration of Sickness**

|  | (1)                 | (2)                 | (3)                 | (4)                 | (5)                 |
|--|---------------------|---------------------|---------------------|---------------------|---------------------|
| Post x Treat                               | -0.024<br>(0.121)   | -0.047<br>(0.128)   | 0.091<br>(0.256)    | 0.027<br>(0.111)    | -0.053<br>(0.081)   |
| Post                                       | 0.084<br>(0.098)    | 0.057<br>(0.107)    | -0.169<br>(0.188)   | 0.057<br>(0.083)    | 0.034<br>(0.070)    |
| Treat                                      | 0.074<br>(0.075)    | 0.091<br>(0.080)    | 0.126<br>(0.158)    | -0.101<br>(0.071)   | 0.058<br>(0.051)    |
| Individual Characteristics                 | ✓                   | ✓                   | ✓                   | ✓                   | ✓                   |
| Employment-Related Characteristics         | ✓                   | ✓                   | ✓                   | ✓                   | ✓                   |
| Year Dummies                               | ✓                   | ✓                   | ✓                   | ✓                   | ✓                   |
| Establishment Characteristics              | ✓                   | ✓                   | ✓                   | ✓                   | ✓                   |
| Individual Employment and Sickness History | ✓                   | ✓                   | ✓                   | ✓                   | ✓                   |
| Constant                                   | 4.337***<br>(0.168) | 4.234***<br>(0.179) | 4.003***<br>(0.341) | 4.636***<br>(0.155) | 4.175***<br>(0.113) |
| Observations                               | 952                 | 871                 | 192                 | 1,228               | 1,869               |
| R <sup>2</sup>                             | 0.127               | 0.139               | 0.209               | 0.102               | 0.078               |

Notes: The table shows results of a linear regression estimating the log number of sickness days; \*, \*\* and \*\*\* denote statistical significance at the 10%, 5% and 1% level. Standard errors are in parentheses. The treatment (control) group consists of workers working in establishments of 6-9 (12-20) FTE employees who entered the establishment three years before or three years after the reform and who have at least one sickness spell during their employment in this establishment. (1) excludes transitions into short sickness periods (less than 10 days). (2) restricts the sample to sickness transitions in the first year after entry, (3) in the second year after entry. (4) uses workers in establishments with 0.5-4 FTE workers as control group. In (5), the treatment (control) group consists of workers in establishments with 5-10 (11-20) FTE workers. All controls are measured at the date of entry into the establishment. For the definition and construction of the variables see also Tables A.1, A.2 and A.3.

Source: BASiD, own calculations. ©IAB

**Table A.15: Robustness Estimations Transition Into Unemployment After Sickness**

|     | n     | Time After First<br>Day of Sickness<br>(Quarter) | 1                 | 2                 | 3                 | 4                 | 5                 |
|-----|-------|--|-------------------|-------------------|-------------------|-------------------|-------------------|
| (1) | 2,489 | Post x Treat                                     | -0.064<br>(0.046) | 0.022<br>(0.060)  | -0.059<br>(0.064) | 0.012<br>(0.084)  | 0.110<br>(0.105)  |
| (2) | 3,275 | Post x Treat                                     | -0.038<br>(0.044) | 0.010<br>(0.056)  | -0.071<br>(0.063) | -0.039<br>(0.082) | 0.099<br>(0.094)  |
| (3) | 4,088 | Post x Treat                                     | -0.029<br>(0.036) | 0.004<br>(0.043)  | -0.013<br>(0.048) | 0.019<br>(0.058)  | -0.039<br>(0.063) |
| (4) | 1,912 | Post x Treat                                     | -0.048<br>(0.051) | -0.019<br>(0.069) | -0.020<br>(0.075) | 0.027<br>(0.097)  | 0.092<br>(0.104)  |
| (5) | 551   | Post x Treat                                     | 0.032<br>(0.070)  | -0.005<br>(0.096) | -0.005<br>(0.118) |                   |                   |

Notes: The table shows robustness checks for the difference-in-differences estimations on the probability of involuntary unemployment after sickness (average marginal effects) for each quarter after the first day of sickness (time-discrete logit model). \*, \*\* and \*\*\* denote statistical significance at the 10%, 5% and 1% level. All estimations are controlled for individual characteristics, employment-related characteristics, establishment characteristics, the individual sickness and employment history, and include year dummies. (1) takes also unemployment spells within <30 days after job loss into account; (2) uses workers in establishments with 0.5-4 FTE workers as control group; in (3), the treatment (control) group consists of 5-10 (0.5-<5) FTE workers; (4) restricts the sample to workers having had at least one long sickness spell (>10 days) during their relevant employment. In (5), we restrict the sample to individuals being employed one year (at least 355 days) before entering the establishment of interest.

Source: BASiD, own calculations. ©IAB



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**Table A.16: BiBB/BAuA Employment Survey: Description of Data and Sample**

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**BiBB/BAuA Employment Survey 2012:** The *BiBB/BAuA Employment Survey of the Working Population on Qualification and Working Conditions in Germany 2012* is a representative survey among employees in Germany. The participants are at least 15 years old and work at least ten hours per week. The survey realised a response rate of 44.3 percent yielding a representative cross-sectional sample of 20,036 individuals from the active labour force population. The survey data provides information on both the incidence and extent of sickness absence and presenteeism, subjective health status, tenure, stressful working conditions, qualification and professional field as well as socio-demographic variables (for more details see Rohrbach-Schmidt/Hall (2013)).

**Sample:** We restrict our estimation to employees working in establishments from five to nine and 20 to 49 workers. We exclude civil servants as they enjoy special employment protection. We omit individuals working more than 60 hours a week as well as individuals older than 65 years. After these exclusions, we obtain a sample of 2,549 observations with complete data on all relevant covariates.

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**Table A.17: BiBB/BAuA Employment Survey: Description of Variables**

| Variable                        | Definition (Survey Question)/Categories  |
|---------------------------------|--|
| <b>Dismissal Protection</b>     | Dummy variable with value 0 for individuals in firms with 5 to 9 employees (not protected) and value 1 for individuals working in establishments with 20 to 49 employees (protected).  |
| <b>Presenteeism</b>             | <i>In the last 12 months, did you ever go to work although you should better have called in sick due to your state of health?</i><br>If the answer is "yes": <i>How many workdays was that all in all?</i><br>Dummy variables with value 1 for (1) at least one workday of presenteeism, (2) at least five workdays of presenteeism, (3) at least ten workdays of presenteeism and (4) at least 15 days of presenteeism.   |
| <b>Sickness Absence</b>         | <i>Did you stay home sick or have you called in sick in the last 12 months?</i><br>If the answer is "yes": <i>How many workdays was that all in all?</i><br>Dummy variables with value 1 for (1) at least one workday of absence, (2) at least five workdays of absence, (3) at least ten workdays of absence and (4) at least 15 days of absence.   |
| <b>Education</b>                | <i>What is your highest general school leaving certificate?</i> Low skilled: No degree or highschool degree (Reference category)<br>Medium skilled: Completed vocational or professional training<br>High skilled: Technical college degree or university degree   |
| <b>Subjective Health Status</b> | <i>How would you describe your general state of health?</i> Answer categories: excellent, very good, good, not so good, bad; Reference category: good.   |
| <b>Income</b>                   | <i>What is your gross monthly income?</i> ; measured in 100 EUR.   |
| <b>Working Hours</b>            | <i>What are the weekly working hours in your occupational activity according to the agreement with your employer, excluding overtime?</i> ; working hours $\geq 61$ are excluded.  |
| <b>Job Satisfaction</b>         | <i>And now, as an overall summary: How satisfied are you with your entire occupational activity?</i> Answer categories: very satisfied, satisfied, less satisfied, not satisfied.; Dummy Variable with value 0 for "less satisfied" and "not satisfied" and value 1 for "very satisfied" and "satisfied".  |
| <b># of Working Strains</b>     | Following Kroll (2011), we cluster working strains into three categories with seven items for each category.<br><i>Physical Strains</i> : E. g. exposure to cold, heat, moisture, humidity, or draughts, handling of hazardous substances<br><i>Psychical Strains</i> : E. g. working under strong pressure of time or performance, repetitive tasks, work is disturbed or interrupted<br><i>Social Strains</i> : E. g. emotionally straining situations, perceived importance of work, being part of a community<br>If the answer to a certain strain is positive, the individuals were further asked: <i>Is that stressful for you?</i> . Following Hirsch/Lechmann/Schnabel (2017), we sum up those strains by which individuals feel stressed. |

**Table A.18: BiBB/BAuA Employment Survey: Descriptive Statistics**

|  | (1) Without DP |        | (2) With DP |        | Mean (2)-(1) |     |
|--|----------------|--------|-------------|--------|--------------|-----|
|  | Mean           | S. D.  | Mean        | S. D.  |              |     |
| Sickness Absence (Incidence)             | 0.465          | 0.499  | 0.558       | 0.497  | 0.094        | *** |
| Presenteeism (Incidence)                 | 0.605          | 0.489  | 0.605       | 0.489  | 0.000        |     |
| Female                                   | 0.676          | 0.468  | 0.569       | 0.495  | -0.106       | *** |
| Age                                      | 44.580         | 10.870 | 45.574      | 10.765 | 0.993        | **  |
| Partner in Household (Dummy)             | 0.616          | 0.487  | 0.623       | 0.485  | 0.007        |     |
| Child(ren) in Household (Dummy)          | 0.351          | 0.478  | 0.314       | 0.464  | -0.037       | *   |
| <i>Education</i>                         |                |        |             |        |              |     |
| Low-Skilled                              | 0.150          | 0.357  | 0.233       | 0.423  | 0.083        | *** |
| Medium-Skilled                           | 0.687          | 0.464  | 0.606       | 0.489  | -0.081       | *** |
| High-Skilled                             | 0.163          | 0.370  | 0.161       | 0.367  | -0.002       |     |
| <i>Health status</i>                     |                |        |             |        |              |     |
| Excellent                                | 0.090          | 0.286  | 0.075       | 0.263  | -0.015       |     |
| Very good                                | 0.227          | 0.419  | 0.214       | 0.410  | -0.013       |     |
| Good                                     | 0.537          | 0.499  | 0.545       | 0.498  | 0.007        |     |
| Not so good                              | 0.127          | 0.333  | 0.141       | 0.348  | 0.014        |     |
| Bad                                      | 0.019          | 0.138  | 0.025       | 0.157  | 0.006        |     |
| Income in 100 EUR                        | 19.902         | 21.142 | 24.948      | 22.741 | 5.046        | *** |
| Tenure (in yrs)                          | 10.668         | 9.447  | 12.945      | 10.679 | 2.277        | *** |
| Working hours                            | 31.619         | 10.049 | 33.786      | 8.992  | 2.167        | *** |
| Occupational Status: Whitecollar         | 0.853          | 0.355  | 0.810       | 0.392  | -0.042       | *** |
| Job Satisfaction                         | 0.932          | 0.252  | 0.909       | 0.288  | -0.023       | **  |
| <i># of Straining Working Conditions</i> |                |        |             |        |              |     |
| # of physical strains                    | 0.871          | 1.574  | 1.032       | 1.831  | 0.161        | **  |
| # of psychical strains                   | 1.286          | 1.777  | 1.527       | 1.857  | 0.242        | *** |
| # of social strains                      | 0.230          | 0.643  | 0.294       | 0.698  | 0.064        | **  |
| <i>Branch of industry</i>                |                |        |             |        |              |     |
| Industry sector                          | 0.049          | 0.215  | 0.128       | 0.335  | 0.080        | *** |
| Craft sector                             | 0.211          | 0.408  | 0.135       | 0.342  | -0.076       | *** |
| Commerce sector                          | 0.173          | 0.379  | 0.154       | 0.361  | -0.020       |     |
| Other services                           | 0.279          | 0.449  | 0.234       | 0.423  | -0.045       | **  |
| Another sector                           | 0.083          | 0.276  | 0.062       | 0.241  | -0.021       | **  |
| Public service sector                    | 0.205          | 0.404  | 0.287       | 0.453  | 0.082        | *** |
| Observations                             | 882            |        | 1,667       |        |              |     |

Notes: The table reports descriptive statistics for relevant characteristics of individuals with and without dismissal protection (DP) (according to establishment size). \*, \*\* and \*\*\* denote statistical significance of the difference in the mean between the treatment and control group at the 10%, 5% and 1% level (t-test). For the definition and construction of the variables see also Table A.17.  
Source: BiBB/BAuA Employment Survey 2012, own calculations. ©IAB

**Table A.19: Determinants of Absence and Presenteeism (Marginal Effects)**

|   | Sickness Absence     | Presenteeism         |
|---|----------------------|----------------------|
| Dismissal protection  | 0.079***<br>(0.020)  | -0.012<br>(0.019)    |
| Female  | 0.040*<br>(0.023)    | 0.094***<br>(0.021)  |
| Age   | -0.006***<br>(0.001) | -0.006***<br>(0.001) |
| Partner in household (Dummy)                                | 0.009<br>(0.020)     | 0.017<br>(0.019)     |
| Child(ren) in household (Dummy)                             | -0.015<br>(0.022)    | -0.009<br>(0.021)    |
| <i>Education, Reference: Low-Skilled</i>                    |                      |                      |
| Medium-Skilled  | 0.010<br>(0.028)     | 0.039<br>(0.026)     |
| High-Skilled  | -0.018<br>(0.035)    | 0.020<br>(0.032)     |
| <i>Health status, Reference: Good</i>                       |                      |                      |
| Excellent   | -0.192***<br>(0.036) | -0.222***<br>(0.032) |
| Very good   | -0.107***<br>(0.024) | -0.167***<br>(0.021) |
| Not so good   | 0.156***<br>(0.030)  | 0.203***<br>(0.031)  |
| Bad   | 0.267***<br>(0.075)  | 0.233***<br>(0.083)  |
| Income in EUR   | 0.000<br>(0.000)     | -0.000<br>(0.000)    |
| Tenure  | -0.001<br>(0.001)    | 0.000<br>(0.001)     |
| Working hours   | 0.003***<br>(0.001)  | 0.002*<br>(0.001)    |
| Occupational Status: Whitecollar (Dummy)                    | 0.028<br>(0.028)     | 0.018<br>(0.027)     |
| Job satisfaction  | -0.103**<br>(0.040)  | -0.067<br>(0.042)    |
| <i>Number of straining working conditions</i>               |                      |                      |
| # of Physical strains                                       | 0.008<br>(0.007)     | 0.038***<br>(0.007)  |
| # of Psychical strains                                      | -0.001<br>(0.006)    | 0.036***<br>(0.006)  |
| # of Social strains   | 0.023<br>(0.016)     | 0.046***<br>(0.017)  |
| <i>Branch of industry, Reference: Public service sector</i> |                      |                      |
| Industry sector   | -0.090**<br>(0.037)  | 0.006<br>(0.034)     |
| Craft sector  | -0.091***<br>(0.033) | 0.025<br>(0.031)     |
| Commerce sector   | -0.139***<br>(0.031) | -0.016<br>(0.029)    |
| Other services  | -0.083***<br>(0.027) | -0.021<br>(0.025)    |
| Another sector  | -0.043<br>(0.041)    | -0.034<br>(0.038)    |
| Observations  | 2,549                | 2,549                |

Notes: The table shows the average marginal effects from probit regressions. \*, \*\* and \*\*\* denote statistical significance at the 10%, 5% and 1% level. For a detailed description of the variables, see Table A.17.

Source: BiBB/BAuA Employment Survey 2012, own calculations. ©IAB

**Table A.20: Robustness Checks Absence and Presenteeism (Marginal Effects)**

| Absence              |                     |                     |                     |                  |                    |
|----------------------|---------------------|---------------------|---------------------|------------------|--------------------|
|                      | (1)                 | (2)                 | (3)                 | (4)              | (5)                |
| Dismissal protection | 0.086***<br>(0.021) | 0.074***<br>(0.018) | 0.100***<br>(0.021) | 0.021<br>(0.015) | 0.052**<br>(0.022) |
| Controls             | ✓                   | ✓                   | ✓                   | ✓                | ✓                  |
| Observations         | 2,535               | 3,006               | 2,130               | 4,254            | 2,160              |
| Presenteeism         |                     |                     |                     |                  |                    |
|                      | (6)                 | (7)                 | (8)                 | (9)              |                    |
| Dismissal protection | -0.018<br>(0.019)   | 0.003<br>(0.017)    | -0.028<br>(0.020)   | 0.010<br>(0.015) |                    |
| Controls             | ✓                   | ✓                   | ✓                   | ✓                |                    |
| Observations         | 2,538               | 3,006               | 2,130               | 4,254            |                    |

Notes: The table shows the average marginal effects from probit regressions. \*, \*\* and \*\*\* denote statistical significance at the 10%, 5% and 1% level. We control for subjective health status, number of physical, psychical and social working strains, working hours, qualification, gender, age, branch of industry, partner in household, child(ren) in household, income and job satisfaction. For a detailed description of the variables, see Table A.17. In (1) and (6), we include job dummies as control variables; in the main specification, the variables are not included due to multicollinearity. In (2) and (7), we use a different group assignment: Dismissal protection equals to zero (one) for individuals working in establishments with 1-9 (20-49) employees. In (3) and (8), dismissal protection equals to zero (one) for individuals working in establishments with 5-9 (10-19) employees. In (4) and (9), we conduct a placebo test by comparing individuals in establishments with 1-19 employees (Dismissal Protection=0) with individuals in establishments with 20-49 employees (Dismissal Protection=1). (5) uses the BiBB/BAuA Employment Survey of 2006 as data base.

Source: BiBB/BAuA Employment Survey 2012, 2006, own calculations. ©IAB

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